# Heski Bar-Isaac

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Rotman School of Management

University of Toronto

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## Current Position

July 2020 - Professor of Integrative Thinking, Finance, and Economic Analysis and Policy, Rotman School of Management, University of Toronto

July 2018 - Area Coordinator, Economic Analysis and Policy Area, Rotman School of Management, University of Toronto

2016 – 2021 Non-budgetary cross-appointment as Professor, Department of Economics, University of Toronto

## Previous Positions

July 2015 – June 2020 Professor of Integrative Thinking and Business Economics, Rotman School of Management, University of Toronto

July 2012 – June 2015 Associate Professor, Professor of Integrative Thinking and Business Economics, Rotman School of Management, University of Toronto (tenured July 1, 2013)

Sep 2010 – June 2012 Associate Professor, Department of Economics, Stern School of Business, New York University (affiliated appointment with Department of Economics, Faculty of Arts and Science, New York University)

Sep 2003 – Aug 2010 Assistant Professor, Department of Economics, Stern School of Business, NYU (affiliated appointment with Department of Economics, Faculty of Arts and Science, New York University)

Nov 1999 – Oct 2001 Research Assistant at the Financial Markets Group (FMG), London School of Economics

## Visiting Positions

February 2017 Visiting Professor at CEMFI (PhD mini-course)

July 2016 – June 2017 Visiting Professor at London Business School (MBA and PhD)

June 2015 Visiting Associate Professor at Paris School of Economics (PhD mini-course)

March – May 2011 Visiting Associate Professor, MIT Sloan (MBA game theory)

March 2008 Visitor to Economic Theory Centre/EDN, University of Melbourne (research visit)

May 2006 Visitor to El Centro de Estudios Monetarios y Financieros (CEMFI) (research visit)

Mar 2005 and 2006 Visiting Professor, Innocenzo Gasparini Institute for Economic Research (IGIER), Università Bocconi (undergraduate game theory)

Sep 2002 – Aug 2003 Doctoral Visiting Fellowship, Center for Mathematical Studies in Economics & Management Science (CMS-EMS), Northwestern University

Feb 2002 – Jun 2002 Visitor to Department of Economics, Harvard University

Oct 2001 – Jan 2002 Visitor to Eitan Berglas School of Economics, Tel Aviv University as part of the European Doctoral Program

## Education

1999 - 2004 PhD LSE, “Reputation and professional services: survival, teams and incentives” (supervisors: Margaret Bray and Leonardo Felli; examiners: Christopher Harris and John Moore)

1995 - 1997 MSc in Econometrics and Mathematical Economics, LSE, and preliminary year (both with distinction)

1992 - 1995 BA in Mathematics, New College, Oxford University

## Other Experience

Jan 1998 - July 1999 Consultant, Oxford Economic Research Associates Ltd, an economics consultancy, primarily working on utility regulation

Aug 1997 - Dec 1997 Volunteer with Inter-Cultural Youth Exchange teaching basic accounting skills for a micro-lending agency (FUNDECOMUN) in Tegucigalpa, Honduras

Holidays 1991-7 Sales assistant and dogsbody at AngelPrints, a family-managed one-hour photo-processing and image center retail outlet

## Publications/Accepted Papers

1. Heski Bar-Isaac, Ian Jewitt and Clare Leaver “[Adverse](https://www.dropbox.com/s/z04qpt7x3u9zpjq/maiase.pdf?dl=0) Selection, Efficiency, and the Structure of Information,” accepted at *Economic Theory*
2. Heski Bar-Isaac and Raphael Levy “Motivating employees through career paths” accepted at *Journal of Labor Economics*
3. Heski Bar-Isaac and Joyee Deb, “Reputation with Opportunities for Coasting,” accepted at *Journal of European Economics Association.*
4. Heski Bar-Isaac and Joel Shapiro, “Blockholder Voting,” *Journal of Financial Economics*, June 2020, Vol 136 (3), 695-717.
5. John Asker and Heski Bar-Isaac, “Vertical Information Restraints: The Pro- and Anti-Competitive Impacts of Minimum Advertised Price Restrictions” *Journal of Law and Economics*, February 2020, 63 (1), 111-148.
6. John Asker and Heski Bar-Isaac “Advertising and Related Restraints,” *CPI* *Antitrust Chronicle*, January 2018, 43-48.
7. Heski Bar-Isaac “Introduction to Symposium on Market Structure, Competition and Economic Outputs,” *Journal of Industrial Economics*, Vol 64(3), September 2016, 367-374.
8. Heski Bar-Isaac “[Special Issue: Selected Papers, European Association for Research in Industrial Economics 41st Annual Conference, Milan, Italy/29–31 August 2014](http://www.sciencedirect.com/science/article/pii/S0167718715001186),” *International Journal of Industrial Organization,* Vol 43, November 2015, 136.
9. Heski Bar-Isaac and Alessandro Gavazza “Brokers’ Contractual Arrangements in the Manhattan Residential Rental Market,” *Journal of Urban Economics,* Vol 86, 2015, 73-82.
10. Heski Bar-Isaac and Vicente Cuñat “Long-term Debt and Hidden Borrowing” *Review of Corporate Financial Studies,* Vol 3 (1-2), 2014, 87-122.
11. Heski Bar-Isaac and Joyee Deb “(Good and Bad) Reputation for a Servant of Two Masters” *American Economic Journal: Microeconomics,* Vol 6(4), 2014, 293-325.
12. Heski Bar-Isaac and Johannes Hörner “Specialized Careers,” *Journal of Economics and Management Strategy,* Vol. 23(4), 2014, Fall 2014, 601–627.
13. Heski Bar-Isaac and Joyee Deb “What is a Good Reputation? Career Concerns with Heterogeneous Audiences” *International Journal of Industrial Organization (Papers and Proceedings of the EARIE Conference 2013)*, Volume 34, May 2014, 44-50.
14. John Asker and Heski Bar-Isaac “Raising Retailers’ Profits: On Vertical Practices and the Exclusion of Rivals,” *American Economic Review,* February 2014, Vol 104(2): 672-86.
15. Heski Bar-Isaac and Joel Shapiro “Ratings Quality over the Business Cycle,” *Journal of Financial Economics* April 2013, 108(1), 62–78.
16. Heski Bar-Isaac, Guillermo Caruana and Vicente Cuñat, “Search, Design, and Market Structure,” *American Economic Review*, April 2012, 102(2): 1140–1160.
17. Heski Bar-Isaac, Guillermo Caruana and Vicente Cuñat “Information Gathering Externalities in Product Markets,” *Journal of Industrial Economics*, March 2012, Vol. LX, No. 1, 162–185.
18. Heski Bar-Isaac “Transparency, Career Concerns and Incentives for Acquiring Expertise,” *The B. E. Journal of Theoretical Economics*, Vol. 12: Iss. 1 (Contributions), Article 4, 2012.
19. Heski Bar-Isaac and Joel Shapiro “Credit Ratings Accuracy and Analyst Incentives,” *American Economic Review, Papers and Proceedings*, May 2011, Vol. 101:3, 120–124.
20. Heski Bar-Isaac, Guillermo Caruana and Vicente Cuñat, “Information Gathering and Marketing,” *Journal of Economics, Management and Strategy*, Volume 19, Number 2, Summer 2010, 375-401.
21. Mariagiovanna Baccara and Heski Bar-Isaac “Interrogation Methods and Terror Networks” *Mathematical Methods in Counterterrorism* eds N. Memon, J. D. Farley, D. L Hicks, and T. Rosenorn, 2009, Springer, 271-290.
22. Heski Bar-Isaac “Breadth, Depth, and Competition,” *Economics Letters*, (May 2009), Volume 103(2), 110-112.
23. Mariagiovanna Baccara and Heski Bar-Isaac “How to Organize Crime,” *Review of Economic Studies*, 2008, Volume 75(4), 1039-1067.
24. Heski Bar-Isaac and Juan José Ganuza, “Recruitment, Training, and Career Concerns,” *Journal of Economics and Management Strategy*, 2008, Volume 17(4), 839-864.
25. Heski Bar-Isaac and Steven Tadelis “Seller Reputation,” *Foundations and Trends in Microeconomics*, 2008, Volume 4:4, 273-351.
26. Heski Bar-Isaac “Something to Prove: Reputation in Teams,” *RAND Journal of Economics*, (Summer 2007), Volume 38(2), 495-511.
27. (reprinted in *The Economics of Reputation*, 2017 eds J. J. McClusky and J. Winfree, Edward Elgar)
28. Heski Bar-Isaac “Imperfect Competition and Reputational Commitment,” *Economics Letters*, (November 2005), Volume 89(2), 167-173.
29. Heski Bar-Isaac “Reputation and Survival: Learning in a Dynamic Signalling Model,” *Review of Economic Studies*, (April 2003), Volume 70(2), 231-251.

## Working Papers and Work in Progress

1. Heski Bar-Isaac, Ian Jewitt and Clare Leaver “Outplacement as Endogenous Adverse Selection” working paper
2. Heski Bar-Isaac and Sandro Shelegia “Search, Showrooming, and Retailer Variety”
3. Heski Bar-Isaac, Guillermo Caruana and Vicente Cuñat, “Targeted Product Design”
4. Mariagiovanna Baccara, Heski Bar-Isaac, and Bernardo Silveira “Legal Careers and Access to Clients” *in progress*

## Teaching at Rotman

2012-13, 2015, 2017- Managerial Economics (MBA)

2019, 2021 Game Theory and Applications for Management (MBA)

2020 - Economics 1 (GEMBA-HLS)

2016, 2018 - Advanced Topics in the Theory of Industrial Organization (PhD)

2014, 2015 Model-Based Decision-Making (MBA)

PhD committees Peter Wagner (Economics Dept, 2013); Muhammad Umar Boodoo (Centre for Industrial Relations and Human Resources, 2016), Daniel Ershov (Economics Dept, 2017), Rami Abou-Seido (Economic Dept, ongoing); Zheng Gong (co-chair, ongoing)

## Teaching elsewhere

2017 PhD mini course CEMFI

2016-7 PhD and MBA lectures LBS

2015 PhD mini-course at Paris School of Economics

2003-2012 Firms and Markets (MBA)

Mar-May 2011 Game Theory for Strategic Advantage (MBA, MIT Sloan)

2006-8, 2009-10 Industrial Organization (PhD, NYU) co-taught (with John Asker, Allan Collard-Wexler, Robin Lee and Ariel Pakes in different years)

2003-2006 New Research in Economic Theory (PhD reading group, NYU), co-taught (with Debraj Ray and Ennio Stacchetti)

2005, 06 (March) Mini-course in Game Theory (undergraduate, DIEM program Bocconi)

2003 (Summer) Microeconomics (MBA, Kellogg, Northwestern University)

PhD Supervision Sergio Vicente (GSAS NYU, 2012, primary supervisor, Universidad Carlos III) *Essays in Information Economics*

PhD committees Cristi Deszo (Stern NYU, 2006); David Ross (Stern NYU, 2007); Michal Goldberg (GSAS NYU, 2012)

MSc thesis Surafel Getachew (SCPS, NYU, April 2009)

2000-2001 Economics of Industry (classes, final year undergraduate, LSE)

1999-2001 Microeconomic Principles I (classes, intermediate undergrad, LSE),

1995-1997 Quantitative Methods for Econ, Advanced Mathematical Methods (classes, undergrad, LSE)

## External Professional Service

2021 Program Committee 2021 North American Summer Meeting of the Econometric Society

2020 External PhD Examiner for Edona Reshidi, University of Vienna

2018 Scientific Committee for Canadian Economic Theory Conference (CETC) 2018 (Toronto, May 2018)

2016 - CEPR Research Fellow

2016 - CRESSE Associate

2015 **New Directions in Applied Microeconomics: Theory and Evidence** (Caltech, Nov 2015)conference co-organizer

2015 Program Committee European Economic Association (Mannheim, August 2015)

2014 Scientific Chair for EARIE Conference 2014 (Milan, Sep 2014)

2013 - 2020 Executive Committee for European Association for Research in Industrial Economics (EARIE)

2011 - Scientific Committee for EARIE Conference

2012 External PhD Examiner for Chengsi Wang, University of New South Wales

2010 Organizer of Special Session at Royal Economic Society Conference

2009 Program Committee for the International Industrial Organization Conference (Boston, April 2009)

2009 Referee European Finance Association, 2009

## Grants, Awards and Honors

2020 Rotman Excellence in Teaching Award

2019 Research team for Fundacion BBVA [grant](https://www.fbbva.es/equipo/plataformas-digitales-los-efectos-anticompetitivos-de-los-gigantes-digitales/) for Plataformas digitales: Los efectos anticompetitivos de los ‘gigantes’ digitales

2019 Rotman Excellence in Teaching Award

2017 Keynote lecture, Barcelona Summer Forum, Digital Economy Workshop

2017 Keynote Speaker, Finnish Economic Association

2016 Emerald Citations of Excellence (with J. Shapiro)

2015 Jerry S. Cohen Award for Antitrust Scholarship: Best Economics Article of 2014 (with J. Asker)

2015 Roger Martin Research Excellence Award

2014 - 2019 SSHRC Insight Grant “Economic Theories of Reputation-Building with heterogeneous audiences” 435-2014-0004 ($100,635), sole PI

2013 Rotman Excellence in Teaching Award

2013 Invited Speaker, European Association for Research in Industrial Economics, annual conference

2013 Excellence in Refereeing Award, *American Economic Review*

2012 Excellence in Refereeing Award, *American Economic Review*

2011 Excellence in Refereeing Award, *American Economic Review*

2010 Excellence in Refereeing Award, *American Economic Review*

2009 NET Institute Summer Grant

2005 Best Corporate Finance paper, Spanish Finance Association (with [V. Cuñat](http://www.econ.upf.es/~cunat/))

2005 Young Economist Award, European Economics Association (with [M. Baccara](http://pages.stern.nyu.edu/~mbaccara/))

2001 Departmental teaching prize, LSE Economics Department

2000-2002 ESRC studentship 2000-2002

1999-2000 LSE Economics Department award

1995-1997 ESRC postgraduate training award

1993-95 Scholar at New College, Oxford

## Editorial Work

2020 - Co-Managing Editor, *Economic Journal*

2020 - Editorial Board, *Rand Journal of Economics*

2016 - Board of Editors, *American Economic Review*

2013 - 2018 Editor, *Journal of Industrial Economics*

2013 - 2016 Editorial Advisor, *Canadian Journal of Economics*

2009 - 2017 Associate Editor, *Economic Journal*

2015 Guest Editor, *International Journal of Industrial Organization* for special issue “Papers and Proceedings of European Association for Research in Industrial Economics”

2011 - 2012 Co-editor, *International Journal of Industrial Organization*

2009 - 2011 Associate Editor, *International Journal of Industrial Organization*

## Ad-hoc referee

### Journals

*American Economic Journals: Microeconomics, American Economic Review, B.E. Journal of Theoretical Economics, Canadian Journal of Economics, Comparative Economic Studies, Defense and Peace Economics, Econometrica, Economic Inquiry, Economic Journal, Economics Letters, Economic Theory, European Economic Review, Games and Economic Behavior, Housing Studies, Information Economics and Policy, International Economic Review, International Journal of Industrial Organization, Japan and the World Economy, Journal of Banking and Finance, Journal of Competition Law and Economics, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Theory, Journal of Economics and Finance, Journal of Economics and Management Strategy, Journal of the European Economic Association, Journal of Finance, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of Urban Economics, Labour Economics, Management Science, Quantitative Marketing and Economics, Quarterly Journal of Economics, RAND Journal of Economics, Review of Corporate Finance Studies, Review of Economic Studies, Review of Economics and Statistics, Review of Finance, Review of Financial Studies, Review of Industrial Organization, Review of Network Economics, Scandinavian Journal of Economics, Theoretical Economics*

### Publishers

Oxford University Press, Pearson

### Grants Bodies

ANR (French Research Agency), European Research Council, FONDECYT-Chile, Israel Science Foundation, National Science Foundation, Netherlands Organization for Scientific Research, Research Council (AuL), Research Grants Council (Hong Kong), SSHRC

## Invited Seminars, Conferences, Discussions

### Conference Presentations

Society of Economic Dynamics (July 2000, San Jose, Costa Rica); Spring Meeting of Young Economists (April 2001, Copenhagen); Econometric Society European Meetings (August 2001, Lausanne); European Doctoral Program Jamboree (April 2002, Paris); Econometric Society NASM (June 2002, Los Angeles); European Doctoral Program Jamboree (November 2002, London); Symposium on Online Reputation Mechanisms (May 2003, Cambridge, MA); IIOC (April 2004, Chicago); Third Oxford Financial Research Summer Symposium (June 2004); ESSET (July 2004, Gerzensee); FMG Research Students: a Retrospective (November 2004, London); Econometric Society World Congress (August 2005, London); NY IO Day (September 2005, NYC); IIOC (April 2006, Boston); CETC (May 2006, Toronto); The 3rd Conference on Mathematical Methods in Counterterrorism (Sep 2006, DC); AEA (Jan 2007, Chicago); Utah Winter Business Economics Conference (March, 2007); IIOC (April 2007, Savannah); Econometric Society NASM (June 2007, Raleigh/Durham); EARIE (September 2007, Valencia); 6th Annual Duke-Northwestern-Texas IO Theory Conference (Oct 2007, Duke); Society of Labor Economists (May 2008, NYC); IIOC (May 2008, Washington DC); Workshop on the Economics of Advertising and Marketing (June 2008, Frankfurt); GAMES 2008 (Evanston, July 2008); Hong Kong University of Science and Technology IO mini-conference (July 2008, Hong Kong); IIOC (April 2009, Boston); Canadian Economic Theory Conference (May 2009. Toronto); Econometric Society NASM (June 2009, Boston); Workshop on the Economics of Advertising and Marketing (June 2009, Cergy-Pontoise); Conference on search and switching costs (Dec 2009, Groningen); Econometrics Society North American Winter Meeting (Jan 2010, Atlanta, invited presentation); NET Institute (April 2010, New York); Canadian Economic Theory Conference (May 2010, Montreal); Searle Research Symposium on The Economics and Law of Internet Search (June 2010); Conference on Social Networks (June 2010, Bristol); Summer Institute in Competitive Strategy SICS 2010 (July 2010, Berkeley); Econometric Society World Congress (August 2010; Shanghai); 3rd FTC-Northwestern Microeconomics Conference (Nov 2010, Washington DC); Fourth Annual Conference on Antitrust Economics and Competition Policy (Sep 2011, NWU); Econometric Society North American Winter meeting (Jan 2012, Chicago); NBER Organizational Economics working group (May 2012, Cambridge); Economics of Advertising and Marketing Workshop (June 2013, Tel Aviv); UBC Summer Conference on Industrial Organization (July 2013); Microstructure of Real Estate Conference (July 2013, Toronto);EARIE (Sep 2013, Évora, invited session); 2015 Structural Theory and Empirics Research Network Conference (Mar 2015); Econometric Society World Congress (August 2015; Montreal); Workshop in Industrial Organization TOI7 (Zapallar, Chile, Dec 2015); 2016 Structural Theory and Empirics Research Network Conference (Mar 2016); Triangle Micro Conference (UNC, Apr 2016); MACCI Summer Institute in Competition Policy (Frankfurt, June 2016);EARIE (Aug 2016, Lisbon)*;* Finnish Economic Association (Feb 2017, Helsinki, Keynote); IO Theory and Empirics Workshop (March; 2017); London FIT (April 2017); Consumer Search Workshop (Vienna, May, 2017); Barcelona Summer Forum, Digital Economy Workshop (June, 2017, keynote lecture); CRESSE (July 2017); Yale Marketing-IO Conference (April 2018); Canadian Economic Association (June 2018, Montreal); Hal White Antitrust Conference (June 2018, DC); MACCI Summer Institute in Competition Policy (Bamberg, June 2019); Econometric Society European Meeting (August 2019, Manchester), EARIE (August 2019, Barcelona); ~~Canadian Economic Association (May 2020, Competition policy and regulation special session)~~*~~;~~* ~~HKUST IO Conference (June 2020);~~ NBER Working Group in Organizational Economics (November 2020); Workshop on Information Systems and Economics 2020 (December); TSE Digital Economics Conference (Jan 2021); Canadian Economic Association (May 2021) *scheduled*

### Conference Discussions

Spring Meeting of Young Economists (April 2001, Copenhagen); LSE Research Lab Opening (July 2001, London); CEPR/IDEI workshop *The Economics of Personnel and Organization* (May 2003, Toulouse); IIOC (April 2004, Chicago); IIOC (April 2006, Boston); NET Institute (April 2006, New York); IIOC (April 2007, Savannah); NET Institute (April, 2008); Issues in Executive Compensation (May 2008, NYC); IIOC (May 2008, Washington DC); Spring Workshop in Economic Theory (May 2008, Brown); Workshop on the Economics of Advertising and Marketing (June 2009, Cergy-Pontoise); 8th Annual Duke-Northwestern-Texas IO Theory Conference (Nov 2009, Northwestern); FTC-Northwestern Microeconomics Conference (Nov 2009, Washington DC); American Economic Association (Jan 2011, Denver); 10th Annual Columbia-Duke-Northwestern IO Theory Conference (Nov 2011, Columbia); Columbia Competitive Strategy CDA 2nd Annual Conference (Dec 2011, Columbia); NET Institute (Apr 2012, New York); Quantitative Marketing and Economics Conference (Oct 2012); Workshop on Reputation (Nov 2012, Bad Homburg);UCLA-AL CAPONE Workshop on Illegal Drug Markets, Crime and Violence in Latin America (February 2013, LA); EEI Conference (June, 2013, Kingston); EARIE (Aug 2013, Evora); Columbia-Duke-Northwestern IO theory conference (Nov 2013); Consumer search and switching cost workshop, Bloomington IN, (May 2014);EARIE (Aug 2014, Milan); Montreal Summer Conference in IO (July 2015, Montreal); EARIE (Aug 2016, Lisbon)*;* Online Platform Competition Conference (U. Florida, March, 2018);2019 North American Econometric Society Winter Meetings (Atlanta, Jan 2019);CEPR Applied IO (Madrid, June 2019); CEPR Virtual IO seminar discussant (June 2020); Midwestern Finance Association (online, August 2020); TSE Economics of platforms seminar (December 2020) ; TSE Digital Economics Conference (Jan 2021)

### Other invited conference participation

ESSET (July 2005, Gerzensee,); ESSFM (July 2005, Gerzensee); NBER Economics of National Security (2006); Cooperation and Conflict (Nov 2006, Chicago); Madrid Summer Workshop in Economic Theory (June 2009, Madrid); Cowles Economic Theory (June 2009, Newhaven, invited participant); 9th Annual Duke-Northwestern-Texas IO Theory Conference (Nov 2010, Duke); NBER Organizational Economics Meeting (Dec 2010, Cambridge MA); Bates-White Antitrust conference (June 2011, DC); Second Annual Conference on Internet Search and Innovation (June 2011, NWU); NBER Organizational Economics Meeting (Nov 2011, Cambridge MA); NBER Organization Economics Group Meeting (Dec 2011); NBER Organization Economics Group Meeting (April 2013); Economics of Organization Workshop, Queen’s School of Business (June, 2013); Bates White Anti-trust Conference (June 2014); Columbia-Duke-Northwestern IO theory conference (Nov 2014); New Directions in Applied Microeconomics: Theory and Evidence (Caltech, Nov 2015); CEPR-JIE Conference on Applied Industrial Organization (UCL, May 2016); RUD (LBS, June 2017); Theoretical Research in Economic Development (Warwick, June 2017); CETC (Toronto, June 2018); Berkeley/Columbia/Duke/MIT/Northwestern IO Theory Conference (Boston, Nov 2018);

### Seminar Presentations

LSE (2002); Kellogg (2002); Nuffield College, Oxford (2002); Kellogg (2003); Stern (2003); Toronto (2003); Princeton (2003); U Penn (2003); Wisconsin-Madison (2003); UC Berkeley (2003); Rochester (2003); Georgetown (2004); Université de Montréal (2004); Carnegie Mellon (2004); Olin (2004); Columbia GSB (2005); Bocconi (2005); INSEAD (2005); UCLA (2005); USC Marshall (2005); Tel Aviv (2005); Bocconi (2006); Kellogg (2006); CEMFI (2006); Southampton (2006); Nuffield College, Oxford (2006); Toulouse (2006); Université de Cergy-Pontoise (2006); Paris-Jourdan School of Economics (2006); Autónoma de Barcelona (March, 2007); Chicago GSB (April 2007); Technion (May, 2007); UCL (May, 2007); Michigan State University (February 2008); Melbourne (March 2008); Sydney (March 2008); SUNY Albany (April 2008); UC San Diego (April 2008); USC-Marshall (April, 2008); Munich (June 2008); Johnson School, Cornell (Sep 2008); Maryland (Oct 2008); Berkeley (Oct 2008); Haas, Berkeley (Oct 2008); Oregon (Oct 2008); Cambridge (Nov 2008); Toulouse (Nov 2008); Oxford (Nov 2008); London Business School (Dec 2008); Said Business School (Dec 2008); Harvard Business School (Dec 2008); Essex (Jan 2009); Rutgers (Feb, 2009); Fuqua, Duke (Feb 2009); Stanford GSB (May 2009); Indiana (May 2009); Princeton (April 2009); University of Pennsylvania (Sep 2009); UCLA Anderson (Dec, 2009); Erasmus University Rotterdam (Dec, 2009); University of Virginia (Feb 2010); Columbia GSB (February 2010); Tel Aviv University (March 2010); Hebrew University (March 2010); Department of Justice (April 2010); London School of Economics, Managerial Economics and Strategy Group (June, 2010); Universitat Pompeu Fabra (June, 2010); Yale School of Management, Marketing (Sep 2010); Simon School Rochester (Sep 2010); Haas, Berkeley (Oct, 2010); Kellogg School of Management, Northwestern University (Dec 2010); Mannheim (March, 2011); MIT (April, 2011); Ohio State University (May 2011); USC Marshall (Sep 2011); Sauder School of Business, UBC (Oct, 2011); University of Pittsburgh (Dec 2011); Simon School of Business, University of Rochester (Jan 2012); University of British Columbia (Jan 2012); Olin School of Business, Washington University (Feb 2012); Rotman School of Management, University of Toronto (Feb 2012); University of Maryland (Feb 2012); University of Essex (Feb 2012); University of Warwick (Mar 2012); NYU (Apr 2012); Toulouse (Nov 2012); Frankfurt University (Nov 2012); Roy seminar, Paris School of Economics (Nov 2012); University of Guelph (March 2013); University of Toronto, theory lunch (March 2013); HEC Montreal (April 2013); University of Toronto, IO lunch (May, 2013); Columbia University (Oct 2013); Queen’s University (Nov 2013); Western (Nov 2013); City College New York (Nov 2013); University of Toronto Law School (Dec 2013); Southern Methodist University (Apr 2014); University of Toronto, Business Economics seminar (Nov 2014); Duke/Fuqua (Apr 2015); University of Miami Business School (Apr 2015); Berkeley Haas (April 2015); Yale Economics (May 2015); Paris School of Economics (June 2015); Ecole Polytechnique (June 2015); Wilfred Laurier (October 2015); Instituto de Economia Pontificia Universidad Catolica de Chile (Dec 2015); Instituto Tecnológico Autónomo de México (March 2016); Queen’s University (March 2016); Olin School of Business, Washington University St Louis, (May 2016)*;* Drexel University (May 2016); LSE Theory Seminar (November, 2016); Barcelona-JOCS (November 2016); Mannheim (December 2016); LSE Competition and Capabilities Seminar (December, 2016); London Business School (February 2017); CEMFI (February 2016); Universidad Madrid Carlos III (February 2017); Toulouse School of Economics (February, 2017); DG Comp (European Commission, March 2017)*;* Bologna (April 2017); Munich (April, 2017); Frankfurt (April 2017); Warwick (May, 2017); University of Vienna (May, 2017); University of Nottingham (May 2017); Michigan State University (October 2017), University of Chicago (October 2017); Carnegie Mellon (October 2017); HKUST (November, 2017); Hong Kong Baptist University (November, 2017); Stony Brook (April, 2018); Columbia University (April, 2018); FTC (May 2018); Stanford (October, 2018); Sciences Po (November, 2018); U Wisconsin (December, 2018); Cornell (Apr 2019); Berkeley Haas Marketing (May 2019); OFCOM (May 2019); Universidad Madrid Carlos III (June 2019); UT Austin McCombs (November 2019)*;* Boston College (November 2019); EUI Florence (April 2020 virtual); ~~IDC Herzliya (June 2020); Hebrew University (June 2020); Bar Ilan (June 2020); Tel Aviv University Coller School (June 2020)~~*~~;~~* Johannes Kepler University Linz (January 2021 virtual); MACCI EPOS Virtual IO (May 2021) s*cheduled*; Seoul National University (May 2021) s*cheduled*

### Etc.

CBA Competition Law Section Brownbag on “Competitive Effects of Minimum Advertised Price Policies” (June 2018)