

## LexisNexis Academic

To get started, go to the BIC website. You can find it by going to the Rotman website and selecting the “Faculty and Research” tab. Once there, look to the lower right and you’ll see the links to the BIC website. Select the “Databases” link to get started.

Once you arrive at the Databases by Subject page, you can browse and expand the subject categories or select the database of preference from the dropdown menu. Select LexisNexis from the drop-down menu. Please note that if you are off-campus you will be required to log in before accessing the database.

On the website, look to the lower right corner and expand the “Get Company Info” tab. Select the Company Dossier link at the bottom. Once you have arrived at the company dossier page, select the “Create a Company List” Tab in the middle.

Specify the attributes of the companies you are looking for, then click Create to see a list of companies that match your criteria.

Clear Form Currency Conversion

Company Type   Only show headquarters locations

Sales/Revenue Above  Below

Employees From  To

---

SIC Code  [SIC Lookup](#)

Search Primary SIC Codes  
 Search Primary and Secondary SIC Codes

NAICS Code  [NAICS Lookup](#)

Search Primary NAICS Codes  
 Search Primary and Secondary NAICS Codes

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Search  For

Company Name

Ticker Symbol  [Upload a list](#)

Dossier ID  [Upload a list](#)

**Tip:** Use commas to search for multiple items, e.g., **goog, ibm** or **1034028, 1015050**.

Top Companies

---

**Geographic Information**

Regions/Countries  [Select Multiple](#)

States/Provinces

Cities

Postal Codes

Proximity

Counties

Street Address

Area Codes

**Tip:** Use commas to search for multiple items, e.g., **Houston, Dallas, Austin** or **43229, 43085**.

You can search by any criteria, such as SIC, NAICS, Company Type, Geographic area, etc.

To further narrow down a search, within the “Business Description” drop-down menu, and add additional criteria. For example, if you’re searching under a SIC code for the marketing industry, add “consult\*” in the business description search box to further narrow the field to consulting firms that offer marketing, or vice versa.

Area codes can also be a great way to search in the GTA, using 416 or 647. Once you use 905 for the surrounding areas, however, keep in mind that the result could be anywhere from St.Catharines to Ajax. If you want a tighter search than area code or city, try postal codes. Postal codes for specific buildings or streets can be found on Canada Post’s website at [www.canadapost.ca](http://www.canadapost.ca) (direct link for postal code look up at time of writing:

<http://www.canadapost.ca/cpotools/apps/fpc/personal/findByCity?execution=e1s1>)

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Currency Conversion

[Clear Form](#)

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**Employees** From  To

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Search Primary SIC Codes  
 Search Primary and Secondary SIC Codes

**NAICS Code**

Search Primary NAICS Codes  
 Search Primary and Secondary NAICS Codes

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**Search**  For

**Company Name**

**Ticker Symbol**  [Upload a list](#)

**Dossier ID**  [Upload a list](#)

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**Top Companies**

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**Geographic Information**

**Regions/Countries**  [Select Multiple](#)

**States/Provinces**

**Cities**

**Postal Codes**

**Proximity**

**Counties**

**Street Address**

**Area Codes**

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The results pages is as follows:

### Your Company List - Preview

Your search found **767** companies. Click "Next: Customize List" to customize your results.

Company Name	Street Address	Company Type	Headquarters	Dossier ID
1. <a href="#">ALLBANC SPLIT CORP (ABK)</a>	Scotia Plaza 2600-40 King St W PO Box 4085 Str A, Toronto, Ontario, CANADA	PUBLIC - SUBSIDIARY		23414032
2. <a href="#">Diversified Canadian Financial Corp. (DCFA)</a>	Suite 300 181 Bay Street BCE Place, Toronto, ONTARIO, CANADA	PUBLIC - PARENT		1022825
3. <a href="#">DUNDEE CORP (DDEJF)</a>	1 Adelaide St. East, 28th Fl., Toronto, Canada	PUBLIC - PARENT		1018135
4. <a href="#">DAVIS + HENDERSON CORP (DH)</a>	939 Eglinton Avenue East Suite 201, Toronto, Ontario, Canada	PUBLIC - PARENT		23328159
5. <a href="#">FRANCO-NEVADA CORPORATION (FNV)</a>	Exchange Tower, 130 King Street West Suite 740, Toronto, Ontario, CANADA	PUBLIC - PARENT	✓	54672851
6. <a href="#">GC-Global Capital Corp. (GDE)</a>	Ste. 1400 - 55 York St., Toronto, Canada	PUBLIC - PARENT	✓	1023396
7. <a href="#">Augen Capital Corp. (GSP)</a>	120 Adelaide St. West, Ste. 905, Toronto, Canada	PUBLIC - PARENT		1020391
8. <a href="#">Jaguar Financial Corporation (JFC)</a>	145 King St. W., Ste. 2020, Toronto, Canada	PUBLIC - SUBSIDIARY		1038083
9. <a href="#">Northern Financial Corporation (NFC)</a>	145 King St. West, Ste. 2020, Toronto, Canada	PUBLIC - PARENT		1017588
10. <a href="#">PYXIS CAPITAL INC (PYX)</a>	2nd Floor, 175 King Street East, TORONTO, Ontario, Canada	PUBLIC - PARENT		1015130

You can then customize your results and download them as an excel file.

### Customize Your Company List

Your search found **767** companies.

Define the default sort order of your company list:

Default Sort Order

Specify the attributes that will appear in your company list. [Select All](#) [Clear All](#)

#### Contact Information

- Ticker Symbol
- Executives
- URL/Web Address
- Company Email Address
- Telephone Number
- Fax Number

- Street Address
- City
- State/Province
- Postal Code
- Proximity
- Country
- County

#### Company Profile

- Company Type
- Headquarters
- Primary SIC Code
- Secondary SIC Code
- Dossier ID
- Primary NAICS Code
- Secondary NAICS Code

- Top Companies
- Number of Employees
- Business Description
- Key Competitors
- Auditor
- Legal Counsel

#### Financial Profile

- Sales/Revenue
- Assets
- Liabilities
- Market Capitalization
- Earnings Per Share
- EPS Growth Rate
- Price/Earnings Ratio
- Return on Equity

\*Only the first 50 executives per company will be downloaded from 'Create a Company List' results. To download all executives for a company, use 'Create Executive list' or the 'All Executives' link in the company Snapshot report.

Some things to note while searching for companies:

You can choose only headquarters locations (1). In the “Company Type” dropdown menu (2), you can choose between a variety of options including public or private companies. If you prefer that the results are shown in Canadian funds, make sure to use the Currency Conversion bar (3) in the upper right corner.

If you don’t know the SC or NAICS code, just click on SIC Lookup (4) or NAICS Lookup and find the relevant industry code.

You can also search by Primary or Secondary SIC/NAICS (5). This is because the company may have diverse interests and the one that you consider primary may not be what LexisNexis considers primary. Consider searching both if you need a broader list of results, or if the business activity you’re interested in is a lesser-known facet of the company.

Specify the attributes of the companies you are looking for, then click Create to see a list of companies that match your criteria.

Clear Form

Company Type:   Only show headquarters locations

Sales/Revenue: Above  Below

Employees: From  To

SIC Code:  [SIC Lookup](#)  Search Primary SIC Codes  Search Primary and Secondary SIC Codes

NAICS Code:  [NAICS Lookup](#)  Search Primary NAICS Codes  Search Primary and Secondary NAICS Codes

Search:  For

Company Name:

Ticker Symbol:  [Upload a list](#)

Dossier ID:  [Upload a list](#)

Tip: Use commas to search for multiple items, e.g., **goog, ibm** or **1034028, 1015050**.

Top Companies:

**Geographic Information**

Regions/Countries:  [Select Multiple](#)

States/Provinces:

Cities:

Postal Codes:

Proximity:

Counties:

Street Address:

Area Codes:

Tip: Use commas to search for multiple items, e.g., **Houston, Dallas, Austin** or **43229, 43085**.

You can also change the search terms to Business Descriptions, Executives, Subsidiary, Brands/Products, Competitor, Auditor, Legal Counsel or All.

You can upload a list of ticker symbols or dossier IDs for the search. Please note that sometimes different countries have similar ticker symbols for different companies, ie, if you search CM, you will get CIBC as well as results for a Thai company that also uses CM as a ticker. Make sure to scan your results for false hits.

In regards to the "Top Companies" drop-down menu, you can choose between All Companies, Fortune 500, or Fortune 1000.

Specify the attributes of the companies you are looking for, then click Create to see a list of companies that match your criteria.

Currency Conversion US Dollars (USD)

[Clear Form](#)

Company Type All Companies  Only show headquarters locations ✓ Create

Sales/Revenue Above  Below

Employees From  To

---

SIC Code  [SIC Lookup](#)

Search Primary SIC Codes  
 Search Primary and Secondary SIC Codes

NAICS Code  [NAICS Lookup](#)

Search Primary NAICS Codes  
 Search Primary and Secondary NAICS Codes

---

Search Business Description For

Company Name

Ticker Symbol  [Upload a list](#)

Dossier ID  [Upload a list](#)

**Tip:** Use commas to search for multiple items, e.g., **goog, ibm** or **1034028, 1015050**.

Top Companies All companies

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**Geographic Information**

Regions/Countries All Countries [Select Multiple](#)

States/Provinces All States/Provinces

Cities

Postal Codes

Proximity None

Counties

Street Address

Area Codes

**Tip:** Use commas to search for multiple items, e.g., **Houston, Dallas, Austin** or **43229, 43085**.

✓ Create

## Industry Searches

When you go into the "Companies" section of the database, you will also notice tabs for Executive and Industry. You can search by term or by SIC code.

LexisNexis® Academic

The screenshot shows the LexisNexis Academic search interface. At the top, there are navigation tabs: "Company", "Executive", "Industry", and "Upload a List". Below these are sub-tabs: "Find an Industry", "Browse Industry Hierarchy", and "Find an Executive". A search bar is present with the text "Find an Industry" and a magnifying glass icon. To the right, there are input fields for "Terms" and "SIC". The "Terms" field has a placeholder "Type a complete or partial industry name (e.g., Metal)" and a "Find" button. The "SIC" field has a placeholder "Separate multiple 2-4 digit SIC codes using commas." and a "Clear Form" button. A blue arrow points to the "Find an Industry" sub-tab, and another blue arrow points to the "Find an Executive" sub-tab.

## Results for SIC code 1311, crude petroleum and natural gas:

Crude petroleum and natural gas  
Snapshot

Industry Overview

Division B: Mining > Major Group 13: Oil And Gas Extraction > Industry Group 131: Crude Petroleum and Natural Gas > Crude petroleum and natural gas (1311)

Establishments primarily engaged in operating oil and gas field properties. Such activities may include exploration for crude petroleum and natural gas; drilling, completing, and equipping wells; operation of separators, emulsion breakers, desilting equipment, and field gathering lines for crude petroleum; and all other activities in the preparation of oil and gas up to the point of shipment from the producing property. This industry includes the production of oil through the mining and extraction of oil from oil shale and oil sands and the production of gas and hydrocarbon liquids through gasification, liquefaction, and synthesis of coal at the mine site. Also included are establishments which have complete responsibility for operating oil and gas wells for others on a contract or fee basis. Establishments primarily engaged in performing oil field services for operators on a contract or fee basis are classified in Industry Group 138.

From *Integra Industry Reports*, 5/20/11  
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Top Companies (Sales)

Ticker	Company	Net Sales (000)	Total Assets (000)	Total Liabilities (000)	Cost of Goods Sold (000)	Net Income (000)
FXEN	FX Energy, Inc.	25,013	66,604	42,767	NA	-758
GEX	Gasco Energy, Inc.	20,262	80,010	38,075	NA	10,127
GGR	GeoGlobal Resources, Inc.	843	88,804	9,285	NA	-18,789
GDOI	GeoResources, Inc.	107,017	339,690	160,106	NA	23,331
GMXR	GMX Resources, Inc.	96,523	507,090	390,670	NA	-141,406
GDP	Goodrich Petroleum Corp.	146,333	604,577	480,605	NA	-202,120
LINE	Line Energy LLC	775,280	5,933,148	3,144,932	NA	-114,288
MPET	MesaPetroleum Corporation	16,177	71,575	21,037	NA	-32,433
MWE	MarkWest Energy Partners LP	1,107,631	3,333,302	2,262,059	NA	407
SHCC	Shi Corporation	158	4	472	NA	138
MHR	MidHaven Exploration Co.	434,376	2,099,204	1,175,027	NA	-120,342
MKC	Mexco Energy Corporation	3,162	15,940	2,442	NA	156

Ratio Components

Ticker	Company	P/E	EPS	Return on Sales	Return on Assets	Return on Equity	Debt/Equity	Current Ratio	Quick Ratio	Inventory Turnover	Rec'ables Turnover
FXEN	FX Energy, Inc.	6.52	-0.02	NA	NA	-428%	1.47	3.57	3.49	6.54	5.94
GEX	Gasco Energy, Inc.	9.51	0.08	NA	NA	5,366%	0.62	0.97	0.71	6.73	5.36
GGR	GeoGlobal Resources, Inc.	NA	-0.25	NA	NA	-3,446%	NA	1.46	1.18	NA	0.71
GDOI	GeoResources, Inc.	14.45	1.10	NA	NA	1,247%	0.44	1.19	1.03	NA	3.24
GMXR	GMX Resources, Inc.	NA	-5.10	NA	NA	-6,051%	2.45	1.01	0.22	34.95	6.49
GDP	Goodrich Petroleum Corp.	6.25	-7.47	NA	NA	-6,583%	0.99	0.30	0.11	3.18	17.27
LINE	Line Energy LLC	15.36	-0.60	NA	NA	-436%	0.58	2.26	1.33	71.09	5.25
MPET	MesaPetroleum Corporation	140.28	-0.82	NA	NA	-5,268%	0.02	5.76	3.00	11.06	3.85
MWE	MarkWest Energy Partners LP	100.00	-0.01	NA	NA	-1,606%	3.19	0.87	0.73	23.10	7.42
SHCC	Shi Corporation	NA	NA	NA	NA	-79,905%	NA	0.01	0.01	NA	NA
MHR	MidHaven Exploration Co.	NA	-2.08	NA	NA	-3,860%	0.48	3.50	2.37	4.26	5.23
MKC	Mexco Energy Corporation	47.29	0.08	NA	NA	129%	0.14	3.25	3.03	NA	6.15
MILL	Miller Energy Resources Inc	0.70	-0.11	NA	NA	-136%	0.00	0.52	0.43	15.93	14.55
GOCO	Golden Oil Company	NA	NA	NA	NA	-1,000%	NA	0.38	0.25	NA	4.00
RCKZ	Rock Energy Resources, Inc.	NA	NA	NA	NA	-1,126%	NA	0.01	0.09	NA	5.36
IASCA	I&S Energy, Inc.	NA	-0.10	NA	NA	-40,549%	NA	0.05	0.05	NA	4.30
KSTR	Kestrel Energy, Inc.	NA	NA	NA	NA	355%	0.37	0.55	0.54	NA	4.58
LUKLF	LucOil, Oil Company, LLC	3.41	10.95	NA	NA	1,564%	0.15	1.91	1.00	7.47	14.83
QAKR	QakRock Energy, Inc.	NA	-0.06	NA	NA	-353%	NA	5.80	5.15	NA	7.80
POGS	Pioneer Oil & Gas	NA	NA	NA	NA	3,834%	0.79	2.66	1.14	NA	6.30

From *Hanningston Database*, 11/30/11  
Copyright 2011 Hanningston, Inc.

## Executive Searches

Company Executive Industry Upload a List

Find an Executive Create an Executive List

Find an Executive ?

Enter the attributes of the executive you are looking for, then click Find.

Last Name

First Name

Use OR to search for variations and nicknames, e.g., William OR Bill

Company Name

Additional Terms

Select Sources

- Executive Profiles
- All News
- Negative News
- SEC Filings
- Congressional Testimony
- United States Case Information
- Commonwealth & Irish Case Information

[Find](#) [Clear Form](#)

For executive searches, lists can also be created. You can search by name or company.

Please note that LexisNexis appears to heavily rely on LinkedIn and internet data for executive information. Key players may be missing from the database simply because they have a protected or limited internet presence.

You may also get a large number of results for common names, as well as find listings for the executive you're looking for, but for their work on the boards of other companies.

By choosing "Company" in the side drop-down menu under Result Groups, you can further narrow your search. You can also limit by subject, language or publication name.

Company Executive Industry Upload a List

**Result Groups** Edit Search | New Search

Sources By Category

**Executive Profiles**  
 Company Directories & Profiles  
 People Directories & Profiles  
 All News

**Martin, Roger**  
Executive Profiles

Results

View: [List](#) | [Full](#) | [Expanded List](#) Sort: [Publication date](#) | [Relevance](#)

No.	Results
<input type="checkbox"/> Select All	
1.	<a href="#">MARTIN, ROGER KENNETH</a> , ICC Directors, November 20, 2012, RK MARTIN LIMITED <b>MARTIN, ROGER KENNETH</b>
2.	<a href="#">MARTIN, ROGER</a> , ICC Directors, November 20, 2012, PARKFIELD LATIMER RESIDENTS LIMITED <b>MARTIN, ROGER</b>
3.	<a href="#">MARTIN, ROGER GEORGE</a> , ICC Directors, November 20, 2012, APEX DRILLING SERVICES LIMITED <b>MARTIN, ROGER GEORGE</b>
4.	<a href="#">MARTIN, ROGER NEIL</a> , ICC Directors, November 20, 2012, RUSSELL SCHOOL TRUST <b>MARTIN, ROGER NEIL</b>
5.	<a href="#">MARTIN, ROGER DEREK</a> , ICC Directors, November 17, 2012, CORNARD ROAD BLOCK "E" MANAGEMENT COMPANY LIMITED <b>MARTIN, ROGER DEREK</b>
6.	<a href="#">ROGERS, MARTIN IAN</a> , ICC Directors, November 16, 2012, WHITEHALL MEWS RESIDENTS COMPANY LIMITED <b>ROGERS, MARTIN IAN</b>
7.	<a href="#">ROGERS, MARTIN</a> , ICC Directors, November 15, 2012, MARTIN ROGERS LIMITED <b>ROGERS, MARTIN</b>
8.	<a href="#">Martin, Roger</a> , SGA Executive Tracker, LAST UPDATED: November 12, 2012, Winnebago Industries Inc. <b>Roger Martin</b>
9.	<a href="#">Martin, Roger</a> , SGA Executive Tracker, LAST UPDATED: November 12, 2012, Cessna Aircraft Company <b>Roger Martin</b>
10.	<a href="#">Martin, Roger</a> , SGA Executive Tracker, LAST UPDATED: November 12, 2012, Research In Motion Ltd. <b>Roger Martin</b>
11.	<a href="#">Martin, Roger</a> , SGA Executive Tracker, LAST UPDATED: November 12, 2012, Thomson Reuters Corporation <b>Roger Martin</b>
12.	<a href="#">Martin, Roger</a> , SGA Executive Tracker, LAST UPDATED: November 12, 2012, Qualcomm Inc. <b>Roger Martin</b>
13.	<a href="#">Martin, Roger</a> , SGA Executive Tracker, LAST UPDATED: November 12, 2012, Temple Baptist Seminary <b>Roger Martin</b>
14.	<a href="#">MARTIN, ROGER STEWART ELSON</a> , ICC Directors, November 10, 2012, PAPER INDUSTRY TECHNICAL ASSOCIATION <b>MARTIN, ROGER STEWART ELSON</b>
15.	<a href="#">MARTIN, ROGER</a> , ICC Directors, November 9, 2012, EUROVIA GROUP LIMITED <b>MARTIN, ROGER</b>
16.	<a href="#">ROGERS, MARTIN CLIVE</a> , ICC Directors, November 9, 2012, PLANT FIX LTD <b>ROGERS, MARTIN CLIVE</b>
17.	<a href="#">ROGERS, MARTIN</a> , ICC Directors, November 9, 2012, GEORGE HUTCHISON ASSOCIATES LIMITED <b>ROGERS, MARTIN</b>

Company Executive Industry Upload a List

**Result Groups** Edit Search | New Search

Company

**Executive Profiles**  
 3M CO  
 AMERICAN BOA INC  
 APC-NGE  
 BAKER HUGHES INC  
 BECTON DICKINSON & CO  
 CASCADE STEEL ROLLING MILLS INC  
 CMC SOFTWARE INC  
 ENCOR GROUP INC  
 FINANCIAL NETWORK  
 INVESTMENT CORP  
 HILTON WORLDWIDE  
 HURTT CONSOLIDATED INC  
 HYATT HOTELS CORP  
 LEGACY AUTOMOTIVE GROUP  
 LUNA INNOVATIONS INC  
 ORACLE CORP  
 POWER-ONE INC  
 PRIMA BIOMED LTD  
 PSS WORLD MEDICAL INC  
 VORAGE HOLDINGS CORP  
 WAYNE-DALTON CORP  
 WINNEBAGO INDUSTRIES INC  
 WYNDEHAM PRESS GROUP PLC  
 Unclassified  
 All News

**Martin, Roger**  
Executive Profiles

Results

View: [List](#) | [Full](#) | [Expanded List](#) Sort: [Publication date](#) | [Relevance](#)

No.	Results
<input type="checkbox"/> Select All	
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11.	<a href="#">Martin, Roger</a> , SGA Executive Tracker, LAST UPDATED: November 12, 2012, Thomson Reuters Corporation <b>Roger Martin</b>
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