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</table>
I am pleased to share with you the Employment and Salary Report for the Rotman Full-Time MBA classes of 2018 and 2019.

The Class of 2018 achieved an 85% employment rate within 3 months of graduation, and a 90% employment rate by the end of the 2018. We continue to have the highest placement rate of any Canadian business school ranked by the Financial Times.

Growth continued in a number of areas indicating greater diversity in the roles graduates are seeking post-graduation. Our Flexible Internship Program (FIP) has gained additional traction from employers and prospective students as an important differentiator.

The Class of 2019 had access to more than double the volume of historical internships with our year-round talent model, with 96% of students having completed an internship in either the summer, fall or winter months. Over 200 students participated in a variety of experiential learning opportunities including study tours and global and local consulting projects. These experiences position our students to contribute deeply to communities and businesses, putting their experiences, skills and MBA learnings into action.

In the following pages, you can learn more about our full-time and internship placement results as well as read more about how employers can partner with the talent at Rotman. Whether you are a prospective student, or a future employer, I hope you will partner with us and explore the opportunities at Rotman.

We are excited about our ongoing commitment to bring together top employers and experienced MBA talent on a local, national and global scale.

If you are interested in learning more about some of the amazing students and alumni at Rotman who are making an impact around the globe and across every industry, please read our stories online: rotman.utoronto.ca/Degrees/LifeAtRotman/StudentStories
**Full-Time Employment**

Class of 2018 Profile

**FULL-TIME EMPLOYMENT SALARIES (CAD)**

Mean Total Salary (inclusive of base, bonus, and other compensation) $99,575
Mean Base Salary $92,133
Median Base Salary $85,000

Salary data based on information from 80% of employed students.

Mean Signing Bonus $15,588
Median Signing Bonus $15,000
Signing Bonus Range $5,000 - $50,000

19.8% of employed students who reported salary information received signing bonuses.

**FULL-TIME EMPLOYMENT RATES**

90% of Full-Time MBA students seeking employment were employed by the end of 2018.
85% of Full-Time MBA students seeking employment were employed within three months of graduation.

**FULL-TIME EMPLOYMENT SALARIES BY INDUSTRY (CAD)**

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>38.7%</td>
<td>$84,472</td>
<td>$85,000</td>
<td>$30,000 - $125,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>18.5%</td>
<td>$105,944</td>
<td>$90,000</td>
<td>$70,000 - $175,000</td>
</tr>
<tr>
<td>Consumer Packaged Goods &amp; Retail</td>
<td>8.1%</td>
<td>$80,500</td>
<td>$80,000</td>
<td>$65,000 - $95,000</td>
</tr>
<tr>
<td>Legal Services</td>
<td>6.9%</td>
<td>$116,841</td>
<td>$75,400</td>
<td>$75,000 - $252,000</td>
</tr>
<tr>
<td>Other</td>
<td>6.5%</td>
<td>$89,909</td>
<td>$85,000</td>
<td>$55,000 - $140,000</td>
</tr>
<tr>
<td>Technology &amp; Telecommunications</td>
<td>6.5%</td>
<td>$109,071</td>
<td>$97,500</td>
<td>$68,000 - $200,000</td>
</tr>
<tr>
<td>Healthcare</td>
<td>5.2%</td>
<td>$85,227</td>
<td>$85,000</td>
<td>$62,000 - $130,000</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>3.2%</td>
<td>$77,998</td>
<td>$75,000</td>
<td>$65,987 - $95,000</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3.2%</td>
<td>$77,333</td>
<td>$79,500</td>
<td>$60,000 - $85,000</td>
</tr>
<tr>
<td>Energy and Natural Resources</td>
<td>1.6%</td>
<td>$78,375</td>
<td>$74,250</td>
<td>$65,000 - $100,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>0.8%</td>
<td>$90,000</td>
<td>$90,000</td>
<td>$90,000 - $90,000</td>
</tr>
<tr>
<td>Government</td>
<td>0.4%</td>
<td>$90,000</td>
<td>$90,000</td>
<td>$90,000 - $90,000</td>
</tr>
<tr>
<td>Not for Profit</td>
<td>0.4%</td>
<td>$73,500</td>
<td>$73,500</td>
<td>$73,500 - $73,500</td>
</tr>
</tbody>
</table>

**FULL-TIME EMPLOYMENT SALARIES BY FUNCTION**

<table>
<thead>
<tr>
<th>Function</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Roles</td>
<td>31.3%</td>
<td>$83,526</td>
<td>$80,000</td>
<td>$30,000 - $120,000</td>
</tr>
<tr>
<td>Strategy</td>
<td>27.3%</td>
<td>$100,044</td>
<td>$90,000</td>
<td>$70,000 - $175,000</td>
</tr>
<tr>
<td>Marketing</td>
<td>12.9%</td>
<td>$93,960</td>
<td>$82,000</td>
<td>$65,000 - $200,000</td>
</tr>
<tr>
<td>Other</td>
<td>10.0%</td>
<td>$84,609</td>
<td>$80,000</td>
<td>$60,000 - $140,000</td>
</tr>
<tr>
<td>General Management</td>
<td>9.6%</td>
<td>$87,212</td>
<td>$85,000</td>
<td>$65,987 - $130,000</td>
</tr>
<tr>
<td>Legal Services</td>
<td>7.2%</td>
<td>$116,841</td>
<td>$75,400</td>
<td>$75,000 - $252,000</td>
</tr>
<tr>
<td>Rotational Program</td>
<td>0.4%</td>
<td>$55,000</td>
<td>$55,000</td>
<td>$55,000 - $55,000</td>
</tr>
<tr>
<td>Operations</td>
<td>0.4%</td>
<td>$76,000</td>
<td>$76,000</td>
<td>$76,000 - $76,000</td>
</tr>
<tr>
<td>Business Design</td>
<td>0.4%</td>
<td>$80,000</td>
<td>$80,000</td>
<td>$80,000 - $80,000</td>
</tr>
<tr>
<td>Technology</td>
<td>0.4%</td>
<td>$85,000</td>
<td>$85,000</td>
<td>$85,000 - $85,000</td>
</tr>
</tbody>
</table>
Class profile data is based on the incoming Class of 2018 as of August 2016.
Internships
Class of 2019 Profile

**INTERNSHIP SALARIES**

Mean Total Monthly Salary (inclusive of base, bonus, and other compensation) $5,156
Mean Monthly Salary $4,916
Median Monthly Salary $4,000

Salary data based on information from 83% of employed students.

**INTERNSHIP EMPLOYMENT RATES**

96% of Full-Time MBA students seeking employment were employed for an internship.

**INTERNSHIPS AND MONTHLY SALARIES BY INDUSTRY (CAD)**

<table>
<thead>
<tr>
<th>Industry</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Finance</td>
<td>33.3%</td>
<td>$5,663</td>
<td>$5,500</td>
<td>$200 - $27,236</td>
</tr>
<tr>
<td>Consulting</td>
<td>18.8%</td>
<td>$5,949</td>
<td>$4,580</td>
<td>$1,000 - $14,500</td>
</tr>
<tr>
<td>Other</td>
<td>9.2%</td>
<td>$4,268</td>
<td>$3,440</td>
<td>$600 - $10,000</td>
</tr>
<tr>
<td>CPG &amp; Retail</td>
<td>7.9%</td>
<td>$4,223</td>
<td>$3,800</td>
<td>$2,850 - $6,250</td>
</tr>
<tr>
<td>Healthcare</td>
<td>7.6%</td>
<td>$3,319</td>
<td>$3,200</td>
<td>$2,400 - $4,000</td>
</tr>
<tr>
<td>Tech and Telecom</td>
<td>6.9%</td>
<td>$4,636</td>
<td>$3,900</td>
<td>$1,250 - $8,500</td>
</tr>
<tr>
<td>Entrepreneurship/Start up</td>
<td>5.0%</td>
<td>$3,728</td>
<td>$3,200</td>
<td>$2,400 - $7,200</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3.6%</td>
<td>$4,622</td>
<td>$4,750</td>
<td>$3,640 - $6,000</td>
</tr>
<tr>
<td>Government</td>
<td>3.6%</td>
<td>$3,162</td>
<td>$2,994</td>
<td>$2,500 - $4,400</td>
</tr>
<tr>
<td>Not-for-profits and Social Enterprises</td>
<td>2.0%</td>
<td>$2,509</td>
<td>$2,518</td>
<td>$2,000 - $3,000</td>
</tr>
<tr>
<td>Energy Utilities &amp; Gas</td>
<td>2.0%</td>
<td>$4,286</td>
<td>$4,000</td>
<td>$2,880 - $5,880</td>
</tr>
</tbody>
</table>

**INTERNSHIPS AND MONTHLY SALARIES BY FUNCTION (CAD)**

<table>
<thead>
<tr>
<th>Function</th>
<th>% of Total Employed</th>
<th>Mean</th>
<th>Median</th>
<th>Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategy</td>
<td>29.0%</td>
<td>$5,557</td>
<td>$4,400</td>
<td>$1,000 - $14,500</td>
</tr>
<tr>
<td>Financial Roles</td>
<td>26.1%</td>
<td>$5,921</td>
<td>$5,544</td>
<td>$200 - $27,236</td>
</tr>
<tr>
<td>Other</td>
<td>18.5%</td>
<td>$3,952</td>
<td>$3,825</td>
<td>$1,500 - $8,750</td>
</tr>
<tr>
<td>Marketing</td>
<td>16.8%</td>
<td>$4,048</td>
<td>$3,720</td>
<td>$600 - $7,200</td>
</tr>
<tr>
<td>Business Design</td>
<td>4.0%</td>
<td>$3,576</td>
<td>$3,125</td>
<td>$2,700 - $5,687</td>
</tr>
<tr>
<td>General Management</td>
<td>3.0%</td>
<td>$5,117</td>
<td>$4,800</td>
<td>$3,200 - $8,500</td>
</tr>
<tr>
<td>Operations</td>
<td>2.3%</td>
<td>$4,530</td>
<td>$3,761</td>
<td>$3,360 - $8,500</td>
</tr>
<tr>
<td>Technology</td>
<td>0.3%</td>
<td>$2,000</td>
<td>$2,000</td>
<td>$2,000 - $2,000</td>
</tr>
</tbody>
</table>

Mean Total Monthly Salary (inclusive of base, bonus, and other compensation) $5,156
Mean Monthly Salary $4,916
Median Monthly Salary $4,000

Salary data based on information from 83% of employed students.
Class of 2019 Profile

**350** TOTAL STUDENTS

- **350** INTERNATIONAL STUDENTS 52%
- **207** DOMESTIC STUDENTS 48%
- **143** WOMEN 40%
- **207** MEN 60%

**1** BscPhm/MBA
**18** JD/MBA
**6** MGA/MBA
**4** Skoll BASc/MBA

**35 NATIONALITIES** REPRESENTED
*Based on citizenship

**AVGAGE AGE**
27
Range 22 - 36

**AVGAGE YEARS WORK EXPERIENCE**
4.3
Range 0 - 14

**AVGAGE GMAT**
665
500 - 560 10%
560 - 740 80%
740 - 760 10%

**AVGAGE UNDERGRAD GPA**
3.5
Range 2.0 - 4.0

**28 LANGUAGES** SPOKEN

**51 PASSPORTS REPRESENTED**

**70% BORN OUTSIDE OF CANADA**

**14 CREATIVE DESTRUCTION LAB FELLOWS**
**2 REACHING OUT MBA (ROBMA) FELLOWS**
**24 FORTE FELLOWS**

Class profile data is based on the incoming Class of 2019 as of August 2017.
Corporate Partnership Opportunities

**Capstone Course**
This unique course partners with your company in collaboration with Rotman students to solve a real life problem that your company is currently facing. Over the six weeks of the course, teams of MBA students will perform a rigorous analysis of data provided by your company using Rotman’s model-based approach to problem solving, and present their findings and recommendations to your senior management team.

**Career Education**
Every Rotman MBA student participates in a variety of careers workshops, interview preparation activities and industry events designed to prepare MBAs for navigating their individual career journey. Sponsorship opportunities are available to build your corporate presence and engage students by providing expert presenters and panelists.

**Industry Clubs**
Explore the many partnership opportunities with our student-run industry clubs through networking events, case competitions, industry guest speakers, and other sponsorship opportunities.

**Information Sessions (on campus or online)**
Host an information session to introduce students to your firm’s culture and career paths for MBAs, and connect with your recruiters. We offer a range of venues suitable for large or small events. AV, video conferencing, and event catering options are also available to suit your needs.

**Networking Breakfasts and Coffee Chats**
Industry professionals are invited to connect with our students and other industry peers to share career insights and exchange opportunities during our networking breakfast events and small group coffee chats.

**Office Hours**
Employers may book rooms at Rotman to meet in small groups or one-on-one with students to share company and career information. Room bookings are complimentary.

**Corporate Roundtables**
Corporate recruiters are invited to visit Rotman and meet our MBA Career Centre team. Sharing industry, company, or program insights and hiring preferences with our student career coaches will result in prepared interview candidates for your recruiters.

**Site Visits**
Host a group of students at your location as a convenient alternative to on campus visits. Typical visits include a company presentation, a tour of your facilities, and a mix and mingle.
Recruit at Rotman

HOW TO CONNECT WITH OUR STUDENTS

Résumé Books
Get private access to the résumés of our graduating class and current students to screen candidates for invitations to company recruiting events or interviews. You can log in to our recruitment system to view our online student résumé directory (searchable by keyword, previous experience, and career interests), or email mbacareers@rotman.utoronto.ca to request a customized résumé book.

Job Postings
If you are hiring for full-time, contract, or summer internships, email your job descriptions in a Word document, including deadline and application documents required, to mbacareers@rotman.utoronto.ca, or sign up for our private employer recruitment system to post your opportunity to our current students and recent graduates.

Confidential Search
We will help you identify qualified candidates based on your search criteria within 48 hours.

Interviews
We will contact short-listed students and set up an interview schedule for you at your office or in our dedicated interview rooms.

<table>
<thead>
<tr>
<th>ROTMAN MBA TALENT</th>
<th>RECENT GRADUATES</th>
<th>INTERNS / PROJECTS</th>
<th>EXPERIENCED HIRES</th>
</tr>
</thead>
</table>
| **Profile**       | • Graduating Students  
|                   | • Avg 4.5 years of work experience  
|                   | • 2 years of MBA education  
|                   | • 1 internship  | • Current Students  
|                   |                   | • Avg 3-4 years of work experience  
| Recruiting Timeline | September onwards  | • 1 year of MBA education | • 14,000 Rotman MBA alumni  
| Availibility for Work | May of graduating year | | • 7+ years of experience  
|                   |                   | | • Working professionals  |

SAMPLE ROLES OR INTERNSHIP PROJECTS
• Build and maintain financial models in support of live and proposed transactions, or to determine the best strategy for refinancing debt
• Perform enterprise-wide risk assessment to identify various types and levels of risk exposure
• Develop social media strategy, interpret analytics, and implement best practices to maximize engagement and reach, and drive traffic in digital marketing campaigns
• Model outsourcing options for the business unit or department to identify cost savings or operational efficiencies
• Execute customer research and segmentation to derive key insights, develop sales strategy (structure and size), and project revenues

EMPLOYER PERSPECTIVE
“The flexibility of the Rotman MBA combined with the quality of the candidates and the relationships forged with the administration is very powerful for our organization. With a focus on talent pipelines for all of our business areas, we have come to rely on the Flexible Internship Program (FIP) to be able to put the best candidates into roles that best promote leadership development and align with our business needs. This makes us a more attractive employer as we can offer more tailored opportunities.”

Michael Shelsen
Global Director, Campus Recruitment and Talent Development
Scotiabank
Recruitment at Rotman

**SOURCE OF FULL-TIME EMPLOYMENT FOR CLASS OF 2018** as of September 18, 2018

<table>
<thead>
<tr>
<th>Job Source</th>
<th>Number of students</th>
<th>% of Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internship conversion</td>
<td>71</td>
<td>29.5%</td>
</tr>
<tr>
<td>Rotman Facilitated: Job postings (through Career Centre)</td>
<td>43</td>
<td>17.8%</td>
</tr>
<tr>
<td>Rotman Facilitated: Personal network</td>
<td>37</td>
<td>15.4%</td>
</tr>
<tr>
<td>Other</td>
<td>23</td>
<td>9.5%</td>
</tr>
<tr>
<td>Rotman Facilitated: Contacted directly</td>
<td>20</td>
<td>8.3%</td>
</tr>
<tr>
<td>Rotman Facilitated: Career Services</td>
<td>18</td>
<td>7.5%</td>
</tr>
<tr>
<td>Rotman Facilitated: Job boards</td>
<td>14</td>
<td>5.8%</td>
</tr>
<tr>
<td>Prior Employer</td>
<td>8</td>
<td>3.3%</td>
</tr>
<tr>
<td>Rotman Facilitated: Interviews through on-campus recruiting</td>
<td>4</td>
<td>1.7%</td>
</tr>
<tr>
<td>Rotman Facilitated: Faculty</td>
<td>2</td>
<td>0.8%</td>
</tr>
<tr>
<td>Rotman Facilitated: Resume database and referrals</td>
<td>1</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>241</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

**SOURCE OF INTERNSHIPS FOR CLASS OF 2019** as of November 30, 2018

<table>
<thead>
<tr>
<th>Job Source</th>
<th>Number of students</th>
<th>% of Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rotman Facilitated: Job postings (through Career Centre)</td>
<td>125</td>
<td>41.1%</td>
</tr>
<tr>
<td>Rotman Facilitated: Career Services</td>
<td>39</td>
<td>12.8%</td>
</tr>
<tr>
<td>Rotman Facilitated: Personal network</td>
<td>29</td>
<td>9.5%</td>
</tr>
<tr>
<td>Rotman Facilitated: Contacted directly</td>
<td>22</td>
<td>7.2%</td>
</tr>
<tr>
<td>Other</td>
<td>39</td>
<td>12.8%</td>
</tr>
<tr>
<td>Rotman Facilitated: Interviews through on-campus recruiting</td>
<td>17</td>
<td>5.6%</td>
</tr>
<tr>
<td>Rotman Facilitated: Job boards</td>
<td>10</td>
<td>3.3%</td>
</tr>
<tr>
<td>Rotman Facilitated: School sponsored events</td>
<td>7</td>
<td>2.3%</td>
</tr>
<tr>
<td>Prior Employer</td>
<td>6</td>
<td>2.0%</td>
</tr>
<tr>
<td>Rotman Facilitated: Faculty</td>
<td>4</td>
<td>1.3%</td>
</tr>
<tr>
<td>Rotman Facilitated: Resume database and referrals</td>
<td>3</td>
<td>1.0%</td>
</tr>
<tr>
<td>Rotman Facilitated: Student referral</td>
<td>2</td>
<td>0.7%</td>
</tr>
<tr>
<td>Rotman Facilitated: Alumni</td>
<td>1</td>
<td>0.3%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>304</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

**INTERNSHIPS POSTED** as of Sept 30, 2018

<table>
<thead>
<tr>
<th>Class of 2019</th>
<th>Jobs Posted</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Summer internships</td>
<td>412</td>
<td>70%</td>
</tr>
<tr>
<td>Fall internships</td>
<td>166</td>
<td>28%</td>
</tr>
<tr>
<td>Winter internships</td>
<td>11</td>
<td>2%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>589</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

**FULL-TIME JOBS POSTED** as of Sept 30, 2018

<table>
<thead>
<tr>
<th>Class of 2018</th>
<th>Jobs posted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-time employment</td>
<td>626</td>
</tr>
</tbody>
</table>
Companies Hiring from Rotman in 2018

The companies listed below hired Rotman MBAs from the Class of 2018 (for full-time employment) and from the Class of 2019 (for internships) in 2018.

A
A.T. Kearney Ltd. (Canada)  
Abbott  
ABcann Medicinals Inc  
Accenture Inc. (Canada)  
Access Copyright  
Adobe Systems  
AgriLogic AI  
Air Canada  
Akelius Montreal Ltd.  
AltaCorp Capital Inc.  
Amazon.com Inc.  
American Express Canada Inc.  
Artera Inc.  
Aon Canada  
Apotex  
Appficiency  
Apple, Inc.  
Appnovation  
Archdiocese of Toronto  
Arterra Wines Canada  
Artscape  
Aryeh Capital Management  
Asian Infrastructure Investment Bank (AIIB)  
AstraZeneca  
Avesdo  
Avison Young

B
Bain & Company (Canada)  
Bank of Canada  
Baycrest Health Sciences  
Bayer Inc.  
Baylis Medical Company  
Beacon Force  
Behavioural Economics in Action at Rotman (BEAR)  
Bell Canada Enterprises  
BEworks Inc.  
Bio Conscious Technologies Inc.  
Bird Capital  
Blackberry  
BlackRock  
Blair Franklin Capital Partners  
Blake, Cassels & Graydon LLP  
Blue-mark Management Consultants  
BMO Financial Group  
BNP Paribas  
Borrowell  
Boston Consulting Group (Canada)  
Bridgeable  
British Columbia Investment Management Corporation (BCI)  
Burgundy Asset Management

C
C.D. Howe Institute  
Cameron Stephens Mortgage Capital Ltd  
Canaccede Financial Group  
Canada Mortgage and Housing Corporation (CMHC)  
Canada Post  
Canadian Coalition for Good Governance (CCGG)  
Canadian College of Naturopathic Medicine (CCNM)  
Canadian Fertility and Andrology Society  
Canadian Tire Corporation Ltd.  
Cancer Care Ontario  
CannTrust  
Capco  
CAPREIT  
Carpea  
CARROT Insights  
CBRE Global Workplace Solutions  
CIGNA  
Central 1 Credit Union  
Ceridian HCM, Inc.  
CGI Inc.  
Charleston Homes  
China Star Optoelectronics Technology Co., Ltd (CSOT)  
Chrysalix Energy Venture Capital  
CI Investments  
CIBC  
Cidel Asset Management Inc.  
Citi  
City of Brampton  
City of Edmonton  
Claro Partners  
Clinton Health Access Initiative  
CN Rail  
Common Wealth  
ConAgra Foods  
ConMed  
Connor, Clark & Lunn Investment Management Ltd.  
Constellation Software  
Convergex  
Cormark Securities Inc.  
Corporate Consultants  
CP-Canadian Pacific Railway  
CPP Investment Board  
Creative Destruction Lab  
CreditEase  
Cusco International

D
Dancap Family Investment Office  
Danone Wave  
DBRS Limited  
DCL International Inc.  
Dealer-FX  
Deloitte (Canada)  
Densify  
Dentalcorp Canada  
DesignWorks  
Desjardins Capital Markets  
Devon Developments  
Dimensional Fund Advisors

E
Ecobee  
EDF Climate Corps  
Eight Capital  
Electronic Arts  
El Lilly Asia, Inc.  
EllisDon Corporation  
Empire Communities  
Enbridge  
Encasa Financial Inc.  
Environmental Defense Fund  
Epicaer  
Epstein Enterprises  
Ernst & Young LLP (Canada)  
Ewing Morris & Co. Investment Partners Ltd.  
EXPERIENCEPOINT INC.  
ExxonMobil

F
FCT  
FedEx Canada  
FENGATE Real Asset Investments  
Fidelity Investments Canada ULC  
Fiera Capital Corporation  
Fine Communications Inc.  
Fintros Inc.  
FirePower Capital  
First Derivatives plc  
First Trust Portfolios Canada Co.  
FIS Holdings Ltd.  
FOOi, Inc.  
Ford Motor Company of Canada  
Four Seasons Hotels and Resorts (Canada)  
Frank T Ross  
Friends of the Greenbelt Foundation & Greenbelt Fund  
Fusion Retail Analytics

G
Game Hive  
Gameloft  
Gartner  
General Mills Canada Corporation  
Generation Ventures  
GlaxoSmitKline Inc.  
Goldman Sachs  
Good & Well  
Google Inc.  
Government of Canada  
Grand Challenges Canada  
Grant Thornton  
Great Gulf  
Great West Life  
Green Ontario Fund (GreenON)  
GreenSky Capital, Inc.  
Greystone Managed Investments Inc.  
Groupe SEB  
GrowForce

H
HAWKB RIDGE CAPITAL PARTNERS INC.  
Headwaters Health Care Centre  
Health Quality Ontario  
Healthcare of Ontario Pension Plan  
Heart and Stroke Foundation, Ontario  
HelloFresh Canada  
Hihi  
Hines  
Home Depot Canada  
Mouilhan Lokey  
HSBC  
Hudson’s Bay Company  
Hydro One Networks Inc.
Companies Hiring from Rotman in 2018

The companies listed below hired Rotman MBAs from the Class of 2018 (for full-time employment) and from the Class of 2019 (for internships) in 2018.

I
IBM Global Business Services (Canada)
IGan Partners
Impact Consulting Group
Imperial Oil (Canada)
Imperial Tobacco Canada
Inuitive
informa Global Exhibitions
Instacart
Intact Financial Corporation
Intentional Capital
Intermarket Real Estate Group
International Development Research Centre
International Finance Corporation (IFC)
Intuitive AI
Invesco
Investment Industry Regulatory Organization of Canada (IIROC)
Invictus Analytics and Strategy
IQVIA
IRESS

J
Jackman
Johnson & Johnson
Johnson & Johnson Family of Companies (Canada)
JPMorgan
JTE Claims Consultants LTD.

K
Karrikins Group
Katalyst Real Estate Corp.
Kensington Health
Kiewit Corporation
KIK Custom Products Inc.
KingSett Capital
Korn Ferry
KPMG (Canada)

L
Labatt AB-Inbev
Lakeridge Health
Laurentian Bank
LEAF - Pecaut Centre for Social Impact
Legislative Assembly of Ontario
LEO Pharma Inc.
Letko, Brosseau & Associates Inc.
LEVELS Strategy Group
Lifelabs
Loblaw Companies Ltd.
LoyaltyOne Inc.

M
Mackenzie Investments
Macquarie Capital Markets Canada Ltd.
Manitou Investment Management Ltd.
Manulife Financial
Manzil Capital
Maple Leaf Sports & Entertainment (MLSE)
MaRS Discovery District
Marsan Foods Limited
Martin Brower of Canada Co.
Mastercard Advisors
Mattermost Homes
Mawer Investment Management Ltd.
McArdle School Uniforms Inc.
McKesson
McKinsey & Company (Canada)
McLean & Partners Wealth Management Ltd.
Medcan Clinic
Menzies Aviation
Meridian Credit Union
Metroland Media
MGMT Resorts International
Micro Focus
Microsoft Corp. (Canada)
Ministry of Economic Development, Job Creation and Trade
Ministry of Health and Long-Term Care
Monex Canada Inc.
Morgan Stanley (Canada)
Mother Parkers Tea & Coffee
Munich Re, Canada Region

N
National Bank Financial
Neale’s Sweet N Nice Foods Inc
New Market Funds Inc.
NeXus Consulting Group
Ninepoint Partners LP
North York General Hospital
Northleaf Capital Partners
Novo Nordisk

O
Office of the Superintendent of Financial Institutions
OMERS
OneEleven
OneLedger
Ontario Bioscience Innovation Organization
Ontario Lottery and Gaming Corporation
Ontario Ministry of Energy
Ontario Ministry of Research, Innovation and Science
Ontario Power Generation Inc.
Ontario Public Service
Ontario Teachers’ Pension Plan
Ontario Teachers’ Pension Plan Board
OP Trust
Open Capital Advisors
OPSEU Pension Trust
OPTIMUM SBR
Oracle Corporation (Canada)
Oxford Properties Group

P
Pacific Investment Management Company (PIMCO) LLC
Pala Investments Limited
Payments Canada
PayPal Canada Inc.
Paytm
PepsiCo Canada
Philips
Phyxter.ai
Pilot FMR
Plexxus
PointClickCare
PricewaterhouseCoopers LLP (Canada)
Pricing Solutions
Prime Quadrant LP
Procter & Gamble
Province Brands
PSP Investments
Public Inc.
Purpose Capital
PW Portfolio Analytics (PWPA) Inc.
R
Raymond James Ltd.
RBC
RBC Financial Group
Real Food for Real Kids
Restaurant Brands International
Retailon
Reversa Inc.
Right to Play International
Rogers Communications Inc.
Rosedale Academy
Rotman School of Management
Royal Ontario Museum
RP Investment Advisors
RFM Technologies
RSA Group

S
Saint Elizabeth Health Care
SAP Canada
SAS Canada
Scarborough and Rouge Hospital
Scotiabank
Septodont
Shift Health
Shikatani Lacroix Design
 Sick Kids Hospital
Siemens Limited
Sift Science
Sina Health System
Sionna Investment Managers
SlimCut Media
Sobey’s Inc
Softchoice
Southlake Regional Health Centre
Specialisterne Canada
SSENSE
St. Joseph Healthcare Hamilton
Starlight Investments
Stoic Advisory
Strategic Insight
Stryker
Sun Life Financial
Supply Chain Management Association
Ontario (SCMAO)
SurePath Capital Partners
Sustainalytics
T
Tableau
Takol Real Estate Inc
Talize
Tangerine
TD Bank
TELUS
TeraGo
The Business Council of Canada
The Cronos Group
The Entrepreneurship Hatchery
The Estée Lauder Companies
The Hospital for Sick Children
The Knowledge Society (TKS)
The Kraft Heinz Company
The Medfall Group
The Regional Municipality of York
The Safehaven Project for Community Living
Therapia Health Management
Thinking Capital
Thomson Reuters
Tidal Royalty Corporation
TimePlay Inc.
Top Hat
Toronto Police Service
Toronto Transit Commission
Torquest
Travelzoo
Tridel
Trindent Management Consulting

U
UBC Centre for Social Innovation & Impact
Investing
UBER
Ulupono Initiative
Unilever PLC
University Health Network
University of Toronto, Faculty of Applied Science & Engineering - Centre for Global Engineering
UPS

V
Valitas Capital Partners
Venture For Canada
Veritas Investment Research Corporation
Vigilant Global
Vision Critical
Volaris Group
Volkswagen Group Canada Inc

W
Wagner, Andrews and Kovacs Ltd.
Walmart Canada Corp.
Walter Surface Technologies
Wasserman Media Group
Wealthsimple
Weber Shandwick
Well Juice
Westjet
William Osler Health System
Winnermax Capital Inc.
Workplace Safety and Insurance Board
World Bank Group
WSP Canada Inc.

X
XPV Water Partners

Z
Zahra Properties
ZS Associates
Connect with the Rotman Career Centre

Get access to the largest, brightest, and most diverse MBA talent pool in Canada to hire for year-round flexible internships, short-term projects, or full-time opportunities.

Our Rotman Career Centre is a team of dedicated and experienced career professionals driven by one overarching goal: to support all Full-Time MBA students in fulfilling their career objectives.

Located in the heart of downtown Toronto, just blocks from Canada’s business and financial centre, the Rotman School is ideally positioned to help employers connect with top students.

For more information on our employer opportunities, please contact the Career Centre:

**ROTMAN CAREER CENTRE**
mbacareers@rotman.utoronto.ca
416.946.7953
www.rotman.utoronto.ca/Connect/Recruit

For questions about the Full-Time MBA program, please contact our R&A team:

**ROTMAN RECRUITMENT & ADMISSIONS**
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416.946.8463
www.rotman.utoronto.ca/MBA

**EMPLOYER PERSPECTIVE**

“Partnering with the Rotman MBA program to recruit talent has been a great experience. The program has benefitted us through the additional support to teams and has allowed us to experience a fresh perspectives on our business, strategies and plans.”

Jasdeep Grewal
Finance Manager, Pricing & Business Analysis
FedEx Express Canada
Employment & Salary Report

Reporting Standards
The Rotman Career Centre is a member of the MBA Career Services and Employer Alliance (MBA CSEA). The MBA CSEA together with GMAC, the organization that administers the GMAT test among other programs, set out guidelines for reporting employment, salary, and other related statistics. These guidelines establish the standards for reporting statistics to rankings as well as the MBA CSEA itself.

Salary Statistics
In addition to looking at the average for salary compensation, it is important to note the median (midpoint) and range since these data points provide a broader view to how the salaries are distributed for the class. A small number of students receiving high salary offers can skew the average up while some that receive lower salary offers can skew the average down. We report in local dollars and foreign salaries are converted at the going exchange rate. Please note that exchange rate conversions are not reflective of the cost of living and wage profiles where the students are employed.

Employment Rate
The employment rate is the percentage of students in the Full-Time MBA class with accepted offers of employment, based on the number of students reporting back and actively looking for work.

HOW TO INTERPRET OUR STATISTICS

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