













Learn from the world's leading business thinkers. The management faculty at Rotman is the largest in Canada and ranked in the global top 10 for business research. Our professors will engage and challenge you with their insights gained from years in both business and academia.





Brian R. Golden

Vice Dean, Professional Programs

Sandra Rotman Chair in Health Sector Strategy at the University of Toronto and the University Health Network

Executive Director, Collaborative For Health Sector Strategy

Professor of Strategic Management

PhD, Northwestern University

Leading expert in strategic change and implementation, health system integration and funding, and governance.



Susan Christofferson

Vice Dean, Undergraduate and Pre-Experience Programs

Associate Professor of Finance

PhD, Wharton, University of Pennsylvania

Prominent researcher on mutual funds and the role of financial institutions in the marketplace.



Tiziana Casciaro

Associate Professor of OBHR Management

Professorship in Leadership Development

PhD, Carnegie Mellon University

Senior editor of *Organization Science*, she has served as an assistant professor at Harvard Business School and as a visiting scholar at Bocconi University in Milan.



David Goldreich

Director, Rotman Commerce

Associate Professor of Finance

PhD, Carnegie Mellon University

Winner of teaching awards at Rotman, London Business School and Carnegie Mellon University.

Distinguished researcher of treasury auctions, bond liquidity and the book-building method for IPOs.

10 / ROTMAN SCHOOL OF MANAGEMENT MORNING & EVENING MBA / 11

OUR NUMBERS

CLASS OF 2017 STARTED 2014

FIRST YEAR CLASS SIZE 115

AVERAGE AGE:



AVERAGE YEARS WORK EXPERIENCE:



NOTABLE EMPLOYERS

HEALTHCARE OF ONTARIO PENSION PLAN
UNIVERSITY HEALTH NETWORK
CPP INVESTMENT BOARD
ONTARIO TEACHERS' PENSION PLAN
SCOTIABANK
CITIFINANCIAL
JP MORGAN CHASE
BOMBARDIER
RBC
IBM

DELOITTE

SAP TD

ВМО

MANULIFE

CIBC

ROTMAN RANKS

IN CANADA FOR FACULTY RESEARCH GLOBAL TOP 10

-Financial Times 2015 Global MBA Ranking FOR FINANCE

THE UNIVERSITY OF TORONTO RANKS

1 6

INCANADA

IN THE WORLD

- 2015 Times Higher Education World Reputation Rankings

ENTRANCE AWARDS OF

\$5,000 - \$30,000 AVAILABLE TO ROTMAN APPLICANTS

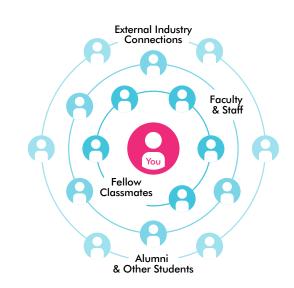
ACADEMIC BACKGROUND

ENGINEERING	34%
BUSINESS/COMMERCE	23%
MATH/COMP. SCIENCE	21%
LIFESCIENCES	10%
ECONOMICS	9 %
PHYSICAL SCIENCES	2 %
SOCIAL SCIENCES	1%

INDUSTRY BACKGROUND

FINANCE/BANKING	44%
TECHNOLOGY	15%
HEALTHCARE/BIOTECH/PHARMA	8%
CONSULTING	8%
MANUFACTURING	6 %
TELECOM/HIGHTECH	4%
NOT-FOR-PROFIT	3%
REALESTATE	3%
ENGINEERING	2 %
OTHER	7 %

STAY CONNECTED



OVER

14,500 ROTMAN ALUMNI IN MORE THAN

70 COUNTRIES

GENDER

300/0
FEMALE

700/0
MALE

12 / ROTMAN SCHOOL OF MANAGEMENT

MORNING & EVENING MBA / 13



Offered over 32 months, the Morning and Evening MBA programs allow you to maintain your work schedule and earn your degree on a part-time basis. Our unique approach to decision making, model-based problem solving and self-development will transform your career potential.

The first half of each program consists of a core curriculum that introduces you to the fundamentals of business. The second half is about choice. You can specialize by selecting from a wide range of electives. See page 24 for a detailed outline of the Morning and Evening MBA program curriculum.

"The program was a clear choice for me. It allowed me to directly apply my new skills on the job, and gave me an edge over my peers."

 Michel Proulx, MBA '13, **Associate Director, Business Strategy and Planning, Bell Canada**

MBA Pre-Program

Beginning in late July and throughout the month of August, get yourself into the academic mindset with optional preparatory courses in Business Mathematics, Statistics, Finance and Accounting.

A mandatory overnight Orientation in mid-August sets the foundation for your academic experience. The interactive two-day event lets you focus on what you hope to achieve at Rotman, get to know your classmates and successfully launch your new working group.

The Program

The program begins with an intensive week in August after Orientation, offering the following courses: Business Problem Solving: A Model-Based Approach, and Managerial Negotiations. Regular Morning and Evening MBA classes begin in September.

Optional professional development workshops on topics such as financial modelling, communication and presentation skills are offered throughout the year.

Intensive Weeks

You will be required to take time off work to complete three intensive weeks over the course of the 32 month program.

Year One: **Foundations**

Beginning in August, the first year is focused on helping you to build a core MBA toolkit in the major functional areas.

Year Two and Three: **Specializations**

The second half of your Rotman MBA is all about choice. You may specialize or enhance vour generalist perspective by taking courses from different academic disciplines.

Electives

More than 90 elective courses allow you to customize your MBA experience. While some electives take place during regular working hours, many of the most popular are offered in the morning and evening.

"Since I work downtown on Bay Street, Rotman's central location is ideal. I can go to class and learn valuable insights before heading to the office."

— Dallas Gray, MBA'13, Associate, Sales and Trading, TD Securities



Aristotle Solomon MBA '15

enior Associate – Finance Excellence

Prior experience

siness Development Ontario Power Generation

Prior education

Bachelor of Science, Economics and Human Biology, University of Toronto

Extra-curricular activities Rotman Scholar

Management Consulting Club Business Design Club Health Care Management Association Manulife Entry into Asia Challenge

Rotman highlights

Winning \$100,000 in the Manulife Entry into Asia Challenge Exchange semester in Sydney,

Getting married the weekend





Gain exposure to the latest in business thinking. Some of the greatest minds in business share their insights at conferences, seminars and speaker series hosted at the school, and in articles for Rotman Management magazine. To enhance your experience of fields such as investing and entrepreneurship, Rotman offers state-of-the-art resources like the BMO Financial Group Finance Research and Trading Lab and the Creative Destruction Lab.

Creative **Destruction Lab**

Launched at the Rotman School in August 2012, the Creative Destruction Lab is one of the world's fastest growing venture labs. The eight companies from the first cohort of the Lab have generated over \$90 million in equity value, with the support of seven of Canada's most prominent and successful entrepreneurs. Rotman MBA students play a vital role at the Lab by providing aspiring entrepreneurs with the strategic insights they need to turn their research innovations into high-growth ventures.

Bachelor of Business Administration, Seoul National University

International

BMO Financial Group Finance Research and **Trading Lab**

This state-of-the-art facility allows you to hone your skills as a trader and analyst by giving you access to tools and real-time information on the global markets. The Lab has 65 dual flat panel stations equipped with Thomson-Reuters Eikon platform, S&P Capital IQ, real-time data feeds, three Bloomberg terminals, and two media/data walls.The Lab's custom-designed suite of instructional products use interactive simulations to develop skills in financial research and strategic decision-making.



Vice-President, Part-time, Rotman Energy and Natural Resources Group

Management Consulting Association

Rotman Finance Association Business Technology Group

Rotman highlight Orientation Camp

executives and other influential thought leaders. Recent speakers have included:

Timothy Geithner

75th Secretary of the U.S. Department of the Treasury

Malcolm Gladwell

Arianna Huffington Co-founder and editor-in-chief of The Huffington Post

David Kelly

A. G. Lafley Procter & Gamble

Brian Mulroney

Irene Rosenfeld

Kirstine Stewart

Managing Director, Twitter Canada

Richard Saul Wurman

Each year, Rotman hosts over 100 public talks by international bestselling authors, top management



Psychology Speaker Serie

Innovation Speaker Series





18 / ROTMAN SCHOOL OF MANAGEMENT

Go beyond the classroom to expand your network, build your skills, or even start a business through the many opportunities and resources available to you as an MBA student at Rotman. Getting involved is the best way to engage with the Rotman community and to broaden your impact as a future leader.

Student clubs

Industry clubs play a key role in your career exploration and success, and social and cultural clubs allow you to build a network and explore your interests outside of class. Led and organized by Rotman students themselves, the clubs run a rich calendar of social and networking events, case competitions and guest speakers.

Case Competitions

Each year, Rotman students travel around the world to take part in case competitions, ranging from international trading, corporate social responsibility, tech strategy and projects in the Middle East, to mining and natural resources and business design. Case competitions allow you to showcase your talent to top industry experts, test out your business knowledge and sharpen your team-building skills.

Hult Prize

There are so many

opportunities at Rotman. A team of Morning and Evening MBA students (pictured below) won the regional final for the Hult Prize in Dubai, advancing to the Global Final to be held at the Clinton Global Initiative Annual Meeting in NewYork City in September 2015. The \$1 M prize makes it the world's largest student competition prize. Participants were challenged to build sustainable and scalable social enterprises to address gaps in early childhood education. Team Attollo, made up of Peter Cinat, MBA '14, Aisha Bukhari, MBA '15, James Austin, MBA'15 and Lak Chinta, MBA'15, came up with the 'talking stickers' concept to help improve children's vocabulary and language



Prepare for business in the global economy. Rotman offers a range of international study opportunities, from study tours to exchanges with one of our 23 partner schools in 16 countries around the world.

International Study Tours Global

Discover the opportunities and risks associated with doing business on a global scale through our international study tours, including:

Hong Kong, Shenzhen

Delhi, Bangalore, Mumbai

Latin America

São Paulo, Rio de Jañeiro, Lima

Middle East

Dubai, Abu Dhabi, Doha

Exchanges

Go abroad for a full threemonth term by studying on exchange at one of our 23 partner universities in 16 countries around the world, including:

Australia, China, France, Germany, India, Israel, Italy, Mexico, Netherlands, Singapore, South Africa, South Korea, Spain, Switzerland, Taiwan and the United Kingdom

Management Major

Learn how to take on the challenges of the international marketplace and compete effectively in a global economy.

Doing Business Internationally

This intensive 1-2 week program focuses on how to do business in a specific country, by combining the academic component of an exchange at an international partner school with study tour activities outside the classroom.

Global Consulting Projects

Ready for real world impact with live clients? Our teambased Global Consulting Projects place you in the field to apply what you've learned. You'll have the support of a Faculty Advisor and an industry expert from the Boston Consulting Group.







....

In a competitive job market, it takes serious focus, drive and leadership skills to take your career to the next level. We'll equip you with the skills and strategies you need to succeed through a suite of services designed for working professionals.

Our dedicated career services will help you build your career management plan to achieve your professional goals.

Career Services Offerings

- One-on-one coaching • 24/7 online resources
- Workshops and speaker events
- Self-assessment
- · Career advancement strategies
- Networking techniques `
- Resume and cover letter reviews
- Interview preparation
- Job offer and negotiation advice



ROTMAN BIOS



— Eliza Casinather, MBA '15



Rishie Seth MBA '17, FRCP(C)

Internal Medicine, St Joseph's Hospita **Prior education**

University of Toronto MD, University of

Residency, Internal Medicine, University of Toronto

Toronto

Fellowship, General University of Toronto

Extracurricular activities Healthcare

Association

Management Association

Rotman highlight Meeting and networking with an



Sophia Wang MBA '15, CFA, FRM

Development Program, Manulife Financial

Prior experience Manager, Risk Reporting & Analysis,

Prior education University of Toronto

Extracurricular activities Rotman Asian **Business Association** Management Consulting

McKinsey & Company Case Competition

Case Competition

China study tour



Gong-Xin Xu MBA '17, P.Eng Engineer, Bombardier Toronto

Prior education Master of Applied Science, University of Toronto Institute for Aerospace Studies (UTIAS)

Bachelor of Applied Science, University of Toronto





Chris Scarpelli MBA '17, P.Eng Lauren Ledwell MBA '15

Manager, Business Architecture, Delivery Improvement and Governance, Toronto Hydro Royal Bank of Canado

Prior experience Section Chief, Structures, Bombardier Maple Leaf Foods

Prior education Commerce, Mount Allison University

Extracurricular activities

Prior experience

MBA Games Rotman Outreach

Rotman Credit Risk



Megan Dover MBA '15, P.Eng

Dulce Garciafigueroa

Quality Project Manager Bombardier, Toronto

Prior experience

Prior education

Extracurricular

activities

Association

Process Analyst, Bombardier, Montreal

Bachelor in Engineering, Industrial,

Rotman Operations
Management Association

Rotman Photography

Concordia University

MBA '17

Strategy & Business Planning, Global Base Metals, Vale

Prior experience

Prior education

Queen's University

Extracurricular activities

Rotman Finance Association

Women in Association

McKinsey Case

Rotman highlight start-up ventures in the Creative



Prior education Bachelor of Aerospace

Engineering, Ryerson University **Extracurricular activities**

Rotman Operations
Management Association Rotman Photography

Rotman Marketing Association

Management Consulting

Rotman Wine Society

Rotman Energy and Natural Resources Group

"Rotman provides an incredible ecosystem for learning, creativity and leadership. I value the meaningful experiences and friendships I've enjoyed both in and out of class."

 Saad Syed, MBA '15, P.Eng





What we look for

Intellectual ability + work experience + history of impact + people skills

We look for accomplished professionals with high potential for leadership and achievement.

How to apply

Take some time to visit our website to review our application requirements, deadlines, financial information and admission policies so you know when and how to best prepare your application: rotman.utoronto.ca/ ME-MBA

Admission requirements

- GPA: 3.0 in the final year of a bachelor's degree from a recognized university
- GMÅT or GRE scoré*
- Work Experience: 2 years
- Resume: submitted with online application
- Essays: 3 short written essays
- References: 2 work references
- Interview: by invitation
- * Rotman will waive the GMAT / GRE for applicants who have successfully completed all three levels of the CFA.

English Language Proficiency

- Undergraduate or graduate degree from a recognized English
- language university; or TOEFLiBT (internet based test) score of 100 overall, with a minimum of 22 on speaking and writing; or IELTS score of 7.0

Admissions events

The best way to learn about the Rotman MBA is to attend one of our admissions events. Rotman regularly hosts information sessions, admissions workshops, and pre-application meetings. Create an online profile to stay informed and register for upcoming admissions events.

Create your profile

getstarted.rotman. utoronto.ca

FINANCING YOUR MBA

Annual Tuition Fees: Morning and Evening MBA Class of 2018 Applicable to students entering the programs in 2015

Academic Year	Canadian Citizens and Landed Immigrants	International Students
Year 1 (2015-2016)	\$31,700	\$35,230
Year 2 (2016-2017)	\$31,700	\$35,230
Year 3 (2017-2018)	\$31,700	\$35,230
Total Tuition Fee	\$95,100*	\$105,690*

 $* Costs do not include university incidental fees or compulsory ancillary fees. \\ Please note that all fees are set annually and subject to change.$

Awards + Financing

- Entrance awards of \$5,000 \$30,000 each are available to Rotman applicants. Awards are based on exceptional merit above the minimum admission criteria.
- Rotman pays the interest* on your student loan while you study

Application deadlines November 30, 2015 February 15, 2016 April 10, 2016 June 8, 2016

^{*}up to Canada's prime lending rate



YEAR ONE

SUMMER

Mid/end of August

Orientation is a mandatory overnight event designed to introduce you to the Rotman community and launch your MBA experience.

INTENSIVE WEEK 1

Mid/end of August

You are required to complete three intensive weeks spread throughout the 32-month program. Taking a week off of work, you complete 1-2 courses in a one-week

- Business Problem Solving: A Model-Based Approach
- Managerial Negotiations

FALL

September to December

Regular classes for the Morning and Evening MBA programs begin in early September.

- Managerial Economics
- Financial Accounting

SPRING

INTENSIVE WEEK 2

- January
 Leading People in Organizations
- Business Ethics

- Finance I: Capital Markets and Valuations
- Statistics for Management

SUMMER

May to August

- Finance II: Corporate Finance
- Managing Customer Value
- Economic Environment of Business

YEARTWO YEAR THREE

FALL

September to December

- Economic Environment of Business (continued)
- Operations Management
- Managerial Accounting

SPRING

INTENSIVE WEEK 3

January
• Strategic Management

January to April

2 Electives

SUMMER

May to August

- Business Problem-Solving Practicum
- 1 Elective

September to December

• 2 Electives

SPRING

January to April

• 3 Electives

June CONVOCATION

Note: This schedule is subject to change

Majors

- Brand Management
- Business Design
- ConsultingFinancial Reporting and Analysis
- Funds Managemen • Global Management
- Health Sector Management
- Innovation and Entrepreneurship
- Investment Banking
 Leadership and Change Management Process and Supply Chain Management
- Real Estate
- Risk Management and Financial Engineering

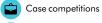
Selection of Electives

- Business Law
- Corporate Strategy
- Economics of Innovation and Intellectual Property
- Health Sector Strategy and
- Organizations Innovation, Foresight and
- Business Design Leading Social Innovation
- International Business in the
- World Economy Marketing Power and Influence in Organizations
- Risk Modelling and Financial Trading Strategies

Beyond the classroom









International Exchanges

Speaker series



And more

GET STARTED

CONNECT WITH US

- Learn about us on the Web rotman.utoronto.ca/ME-MBA
- Follow us on Twitter
 @rotmanMBAMFin
- Watch us on Youtube youtube.com/rotmanschool
- Follow us on Linkedin linkedin.com/company/rotman-school-ofmanagement-university-of-toronto
- Like us on Facebook facebook.com/RotmanSchoolOfManagement
- See what's new on Pinterest pinterest.com/rotmanschool

PROJECT LEAD Pym Buitenhuis

WRITING AND EDITING Stephen Watt and Karen Sung

DESIGN Hambly & Woolley Inc.

PRINCIPAL PHOTOGRAPHY Gord Hawkins and Eugene Grichko
ADDITIONAL PHOTOGRAPHY Graham Huber and John Hryniuk

Printed in Canada by Somerset Graphics Co. Ltd.





There are many ways to connect with us. Contact our admissions team, drop in on an information event or visit us online.

NEXT STEPS

- 1. Get more information online: rotman.utoronto.ca/ME-MBA
- 2. Sign up for admissions events: rotman.utoronto.ca/ME-MBA/events
- 3. Read our Working Professionals Experience blog: inside.rotman.utoronto.ca/workingprofessional
- 4. Meet a current Rotman student: rotman.utoronto.ca/ambassadors

MEET OUR TEAM

To meet one-on-one with our admissions team or if you have questions, we invite you to contact us:

Rotman School of Management

University of Toronto 105 St. George Street Toronto, Ontario, Canada M5S 3E6

Email: ME-MBA@rotman.utoronto.ca

Phone: 416.946.0521

APPLY NOW

Even if you aren't yet ready to apply, create your online profile with us so you can stay informed and easily register for our upcoming admissions events.

Create your profile

getstarted.rotman.utoronto.ca

