

Rotman School of Management, University of Toronto
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PROFESSIONAL APPOINTMENTS

University of Toronto, Rotman School of Management

Vice Dean, Undergraduate and Pre-experience Programs, 2015 - 2020

Professor of Finance, 2016-present

Associate Professor of Finance, 2010 - 2016

McGill University, Desautels Faculty of Management

Associate Professor of Finance, 2007-2010

Dawson & Leibovitch Faculty Scholar, 2007-2010

MBA Academic Director and Core Coordinator, 2008-2010

Canadian Securities Institute Research Foundation, Limited Term Professor, 2005 – 2008

CIRANO Research Fellow, 2002 - 2010

Assistant Professor of Finance, 1998-2007 (2 maternity leaves)

Copenhagen Business School

Visiting Scholar, 2007 – present

FRIC member (Center for Financial Frictions), 2012 – present

Ministry of Finance, Economist, 1991-1993 (International Economic Analysis Group)

EDUCATION

University of Pennsylvania, The Wharton School

Ph.D., Finance 1998 (Supervisor: Anthony Santomero)

Master, Finance 1997

University of British Columbia

Master, Economics 1991

Université Catholique de Louvain, CORE Institute, Belgium

Rotary Scholarship 1989-1990

Queen's University

Bachelor of Arts (Honours), Economics 1989

Medal in Economics

Entrance Scholarship

PUBLICATIONS

Christoffersen, Susan E. K., 2001, "Why Do Money Fund Managers Voluntarily Waive Their Fees?" Journal of Finance, 56(3), 1117-1140.

Christoffersen, Susan E. K. and David K. Musto, 2002, "Demand Curves and the Pricing of Money Management", Review of Financial Studies, 15(5), 1499 - 1524.

Christoffersen, Susan E. K., Christopher Geczy, David K. Musto, and Adam V. Reed, 2005, "Cross-border Dividend Taxation and the Preferences of Taxable and Non-Taxable Investors: Evidence from Canada", Journal of Financial Economics, 78(1), October, 121-144.

- Bank of Canada Best Paper Award (2003)

Christoffersen, Susan E. K., Christopher Geczy, David K. Musto, and Adam V. Reed, 2007, "Vote Trading and Information Aggregation", Journal of Finance 62(6), December, 2897-2929.

Christoffersen, Susan E. K. and Sergei Sarkissian, 2009, "City Size and Fund Performance", Journal of Financial Economics 92(2), May, 252-275.

- Received BSI Gamma Foundation Award (2001)
- INQUIRE Selected Paper (2004)
- Outstanding Paper Award by the Swiss Finance Institute (2007)

Christoffersen, Susan E. K. and Sergei Sarkissian, 2011 "The Demographics of Fund Turnover", Journal of Financial Intermediation 20(3), 414-440.

Christoffersen, Susan E. K., Richard Evans, and David K. Musto, 2013, "What Do Consumers' Fund Flows Maximize? Evidence from their brokers' incentives", Journal of Finance 68(1), 201-235.

- Received Q-Group Award (2002)
- Cited in Council of Economic Advisers, Office of the US President, The effects of conflicted investment advice on retirement savings, February 23, 2015
- Response given to Department of Labor as part of policy debate on the fiduciary responsibilities of brokers, September 10, 2015

Christoffersen, Susan E. K., David K. Musto, and Russ Wermers, 2014, "Investor Flows to Asset Managers: Causes and Consequences", Annual Review of Finance and Economics, Vol 6, p. 289-310.

Christoffersen, Susan E. K. and Haoyu Xu, 2016, "Investor Attrition and Fund Flows in Mutual Funds," Journal of Financial and Quantitative Analysis, Forthcoming.

Christoffersen, Susan E. K. and Mikhail Simutin, "On the demand for high-beta stocks: Evidence from mutual funds", Review of Financial Studies, Conditional Acceptance.

WORKING PAPERS

Christoffersen, Susan E. K., David Musto, and Bilge Yilmaz, “High Water Marks in Competitive Capital Markets”, *Reject & Revise at Journal of Finance*, Revising, December 2015.

Christoffersen, Susan E. K., Erfan Danesh Jafari, and David Musto, “Why do institutions delay reporting their shareholdings? Evidence from Form 13F”, *Rotman and Wharton Working Paper*, August 2015.

Christoffersen, Susan E. K., Richard Hynes, and Steven Walt, “FDIC Capacity and Loss-Sharing Arrangement in Failed-Bank Auctions”, *Rotman and Virginia Law Working Paper*, August 2014.

Christoffersen, Susan E. K., Donald Keim, David Musto, and Aleksandra Rzeznik, “Valuable Information and Costly Liquidity: Evidence from Individual Mutual Fund Trades”, *Rotman and Wharton Work in progress*.

SEMINAR PRESENTATIONS

2007-present

Nova School of Business and Economics, Lisbon (2017); University of Illinois Urbana-Champaign (2017); University of Virginia, McIntire (2016); Cambridge University (2015); University of Washington (2014); HEC Montreal (2014); University of Vienna, Gutmann Center (2014); University of Western Ontario (2014); University of Texas, Dallas (2013); Wilfred Laurier University (2013); Bank of Canada (2012); University of Melbourne (2012); McMaster University (2011); Georgia State University (2011); University of Illinois Urbana-Champaign (2011); Kepos Capital Hedge Fund (2011); Peking University (2011); Cheung Kong Graduate School of Business (2011); SUNY Buffalo (2010); Indiana University at Bloomington (2010); University of Colorado at Boulder (2010); University of Toronto (2010); Stockholm School of Economics (2008); Carnegie Mellon University (2008); Cornell University (2008); University of Cologne (2008); University of Copenhagen (2008); University of Lugano (2008); University of Vienna (2008); INSEAD (2007); Copenhagen Business School (2007); University of Zurich (2007); ESSEC (2007); Norges Handelshøyskole, (2007); BI Norwegian School of Management (2007); University of Aarhus (2007);

Prior to 2007

Board of Governors, Washington (2006); Penn State University (2006); American University (2005); Erasmus University (2005); University of British Columbia (2005); Goldman Sachs Asset Management (2004); Copenhagen Business School (2004); McMaster University (2004); Queen’s University (2004); Tilburg University (2004); Erasmus University Rotterdam (2004); University of Amsterdam (2004); University of Alberta (2004); University of Houston (2004); University of Toronto (1998, 2003); Bank of Canada (2003); Copenhagen Business School (2002); Laval University (2002); University of Calgary (2001); HEC Montreal (2000); Arizona State University (1998); Federal Home Loan Mortgage Corporation (1998); Goizueta Business School, Emory University (1998); London Business School (1998); McGill University (1998); Ohio State University (1998), Securities Exchange Commission (1998); University of California at Davis (1998)

CONFERENCE PAPER PRESENTATIONS

2007-present

AFA Meetings (2007, 2015*, 2016); FIRS Conference (2009, 2015*); EFA Meetings (2009, 2014); FMA Meetings (2009, 2010, 2014* 2 papers); International FMA Meetings* (2014), Canadian Law and Economics* (2014), LSE, Paul Woolley Center 7th Annual Conference* (2014), FRIC Conference, Copenhagen Business School (2012, 2014), Midwest Finance Association (2014, 2015); National Business and Economics Society, 2014; Mathematical Finance Days, HEC Montreal (2010, 2013); Clute Institute International Academic Conference (2013); 7th Annual Conference on Empirical Legal Studies (2012); SIFR Mutual Fund Conference, Stockholm (2012); NFA Meetings (2009, 2010, 2012); Oxford Hedge Fund Conference (2011); UBC Summer Conference (2011); Canadian Law and Economics Association* (2011); Professional Asset Management Conference – RSM Erasmus University (2009, Invited speaker); Leading Lights in Mutual Fund Research, Cass Business School (2009, Invited speaker); HEC/McGill Finance Symposium (2009); Cambridge-Wharton Finance Seminar* (2009); Journal of Investment Management Conference, NYSE* (2008); ISCTE-NOVA Conference Portugal (2008); Finance Symposium, Copenhagen Business School (2008); European Winter Finance Conference, Norway (2008); Academic/Practitioner Conference on Mutual Funds ICI (2008); CAESAREA 4th Annual Conference, IDC, Israel* (2007); Institutional Investor Conference, UT Austin (2007); Society of Quantitative Analysis* (2007); Shmuel Kandel Memorial Conference* (2007); Swiss Finance Institute 2nd Annual Conference (2007, Prize winner); WFA Meetings (2007)

Prior to 2007

AFA Meetings (2006); FMA Meetings (2006); 16th Annual Utah Winter Conference (2006); Weil, Gotshal & Manges Roundtable at Yale Law School (2006); Institute for Law and Economics at University of Pennsylvania (2006); 3rd Annual Conference on Corporate Finance (2006); Annual Conference on Market Structure and Market Integrity, Toronto (2006); Academic/Practitioner Conference on Mutual Funds ICI (2006, 2004); SCSE Conference, Charlevoix (2005); International Conference on Finance, University of Copenhagen (2005); Mitsui Life Conference, U. Michigan (2005); Q-Group Meetings Carlsbad* (2005), NFA Meetings (2005, 2004); INQUIRE Conference, Prague (2004); CEPR-SITE Conference on Corporate Governance, Stockholm (2004); 15th Annual Finance and Accounting Conference (2004); JFE and University of Oregon Conference on Delegated Portfolio Management (2004); NFA Meetings (2003); 9th Annual Finance and Accounting Conference (1998); HEC Optimization Days (2003); BSI Gamma Conference (2002, Award Recipient); CIRANO mutual fund conference (2002); Academic/Practitioner Conference by Pension Investment Association of Canada (2002); Colloquium on Risk Based Capital, Harvard Business School (2002); Academic/Practitioner Conference on Mutual Funds ICI (2000, 2002); EFA Meetings (2001, 2002); WFA Meetings (1997, 1998);

*Presented by coauthor

CONFERENCE PARTICIPATION

Discussant

2007-present

SFS Calvacade 2016, EFA Meetings (2009, 2011, 2013, 2015); FRIC Conference (2015); Ben Graham 4th annual conference, Ivey Business School (2015); NFA Meetings (2010, 2012, 2014); International Financial Markets, Bank of Canada (2012); FIRS Conference (2012); 3rd Annual Behavioral Finance Conference, Queen's University (2012); ICPM Discussion Forum (2011); WU Gutmann Conference, Vienna (2011); Miami Behavioral Finance Conference (2011); Professional Asset Management Conference, Erasmus University (2011); Household Portfolio-Choice and Financial Decision-Making, Wharton (2010); AIM Investment Institutional Conference, Austin TX (2010); AFA Meetings (2009)

Prior to 2007

Financial Management Association Meetings (2006); Annual Conference on Market Structure and Market Integrity (2006); WFA Meetings (2005, 2006); McGill's Conference on Global Asset Management (2005); UBC Summer Conference (2005); NFA Meetings (2003); EFA Meetings (2002); Distribution and Pricing of Delegated Portfolio Management (2002)

Chair

EFA Meetings (2015); WFA Meetings (2015); WU Gutmann Conference, Vienna (2015); NFA Meetings (2013, 2012); AFA Meetings (2009, 2006); NFA Meetings (2006, 2003); CIRANO Finance Days (2003, 2002); Global Perspectives on Economics, Politics, and Investments, McGill University (1999)

Organizer

CIRANO Finance Day on Mutual Funds, 2002 and 2003.

Bank of Canada, Liquidity Risk in Asset Management: Financial Stability Perspectives, Sep 2015

EXPERT PANEL AND INDUSTRY PRESENTATIONS

2007-present

Invited Panelist for Canadian Securities Administrators, Joint Forum on Financial Market Regulations (2015); MFIN Invited Speaker on Advisor Compensation (2015); Canadian Funds Summit, Invited Lecturer on Advisor Compensation (2015); Gutmann Center invited speaker for portfolio managers (2014); Rotman Finance Alumni Invited Speaker (2014); Rotman Donor Invited Speaker (2014); ETF University Roundtable Panel (2014); Moderator for Investment Panel, MFIN (2014); Risk & Return Canada, Toronto (2012, Invited Speaker); CFA Denmark (2011); Leading Lights in Mutual Fund Research, Cass Business School (2009); DeGroot Business Luncheon Series, TSX Research Center in Capital Markets (2007)

Prior to 2007

23rd Annual Risk Management Association conference on securities lending (2006); AMBAQ Meetings (2006); The Crossborder Group, Corporate Secretary Magazine (2006); Northwind Professional Institute Invitational Forum, Langdon Hall (2005); RGO Grantsmanship Meeting, Annual Invited Speaker on FQRSC (2003 – 2005)

ACADEMIC SERVICE

Board Appointments

European Finance Association, Board Member, 2015-2018 (Elected member)
WU Vienna University of Economics and Finance, Gutmann Center Board, 2010 – present
PerCent Pension Research, Copenhagen Business School, 2014 – present
Terry Fox Humanitarian Award Program 2003 – present (Treasurer 2009-present)

Editorial Boards

Associate Editor, Financial Management 2014-present
Editorial Board, Canadian Journal of Administrative Sciences, 2012-present
Associate Editor, Journal of Financial Services Research, 2007 – present

Journal Refereeing

Journal of Finance, Review of Financial Studies, Journal of Financial Economics, Management Science, Review of Financial Economics, Review of Finance, Journal of Financial Services Research, Journal of Financial Research, Canadian Journal of Administrative Sciences, Canadian Journal of Economics, Canadian Journal of Developmental Studies, Journal of Financial Intermediation, Quarterly Journal of Economics and Finance, Emerging Markets Finance and Trade, Empirical Economics, Financial Review, Canadian Journal of Administrative Science, Financial Management, National Tax Journal

External Evaluator: Books and Textbooks

4th Cdn Edition of "Corporate Finance" by Ross, Westerfield, Jaffe, and Roberts;
Revised Solutions Manual for 3rd Edition of "Corporate Finance" by Ross, Westerfield, Jaffe, and Roberts;
2nd and 3rd Edition of "Financial Institutions Management" by Anthony Saunders and Hugh Thomas;
Canadian Edition of "Financial Markets and Institutions" by Frederic Mishkin and Stanley Eakins;
"Management of Financial Intermediaries" by N. Arshadi;
"The Fund Industry: How Your Money is Managed" by Bob Pozen and Theresa Hamacher

External Evaluator: Granting Agencies

FCAR (FQRSC) individual, team, and theme grants 2002-2005
SSHRC individual and team grants 2002, 2007, 2009, 2011, 2012, 2013

Conference Program and Scientific Committees

Western Finance Association (WFA) Meetings 2006 – present; American Finance Association (AFA) Meetings 2006, 2009; Northern Finance Association (NFA) Meetings 2006 – 2015; Financial Management Association (FMA) Meetings 2006 – present; European Finance Association (EFA) Meetings 2009 – present; Finance Down Under Committee, 2012 – present; Napa Conference Committee, 2013 – present; Financial Intermediation Research Society Meetings, 2012 – present; Midwest Finance Association (MFA) Meetings 2013 – present; AIM Conference, University of Texas at Austin September 2016; FIRCG Conference, Melbourne Business School and UNSW January 2016 and 2017; IWFSAS Conference, University of Victoria August 2016

ACADEMIC SERVICE (Continued)

Research Grants

FCAR (Quebec) New Researchers Individual Grant (2001-2004)
FCAR (Quebec) Individual Equipment Grant (2001)
SSHRC (Canada) Individual Grant (2001-2004)
Individual Research Development Fund, McGill University (2001)
IFM2 Individual New Researchers Grant (2003-2006)
SSHRC (Canada) Individual Grant (2005-2008)
IFM2 Team Grant, CIRANO (2004-2007)
Limited Term Professorship of the Canadian Securities Institute Research Foundation (2005-2008)
IFM2 Individual Researchers Grant (2007-2010)
SSHRC Individual Grant, Special Competition for Management, Business, Finance (2008-2011)
Member of Global Risk Institute Grant with several other faculty members (2011-2016)
SSHRC Insight Grant (Principal Investigator, 2013-2018)

Committees

Rotman School of Management (2010-2015)

Undergraduate Program Committee (2015); Specialized Graduate Program Committee (2015); Finance Recruiting Committee, Rotman St. George (2011-2012, 2014-2015); ICPM Research Committee (2011-2013); Co-Chair 2013-2015); Executive Committee, Elected Member (2013 - 2015); Divestment Committee, University of Toronto (2014 - 2015); Faculty and Staff Fundraising Campaign (2013-2015); Representative for external review of Rotman Commerce and MFRM programs (2015); Dean Selection Committee, Rotman (2013-2014); Undergraduate Scholarship Selection Committee (2014); Emerging Leaders Award Nominating Committee (2014); Dean's Strategic Consultative Committee (2014); Finance Recruiting Committee, UTM (2012-2013); Admissions and Standards Committee (2012-2013); Tenure Committee, S. Davydenko (2012); Internal teaching evaluation report (2012); Internal Research Committee Report for M. Kacperczyk's tenure case (2012); Internal Progress Review Letter for Tenure (2012); PSO Taskforce Committee Member (2011)

Desautels Faculty of Management, McGill University (1998-2010)

Data Management, Finance Area (2009); Master Program Committee (2006-2007); MBA Redesign Committee (2005-2006); MBA Core Redesign (2006-2007); MBA Advisor (2005-2007); Case Competition Judge McGill Management Leadership Seminar (2005); Finance Recruiting Committee; Elected member of the Chairs Development Committee (2002-2004); Master Program Committee (2003-2004); MMICC Case Competition Judge (2004); Academic Review Committee for the MBA Program (2004); Undergraduate Program Committee (2000-2003); BCOM Advisor (1998-2003); Chair of the Pedagogy Excellence Program (PEP) Steering Committee (2000-2001); Dean Selection Committee (1999-2000); Library and Data Management Committee, McGill University (1998-2000)

TEACHING

Teaching Awards

Desautels Faculty of Management Teaching Award for Graduate Teaching, 2006
Nominated for the Principal's Prize for Excellence in Teaching, McGill, 2006 and 2007
Honorable Mention for the Principal's Prize for Excellence in Teaching, McGill, 2007
Rotman's Excellence in Teaching Award, 2011, 2012, 2013
Rotman School of Management Teaching Award, 2014, 2015
Student teaching award for instructors teaching in MBA Electives 2014 (Runner-up)

Teaching Case

Christoffersen, Susan and Sandra Cha, "Coastal Parts", McGill Live-Case exploring the interaction between human resource and financial constraints facing an organization

Independent study advisor

BCOM

Scott Bearon (McGill, 1999); Shawn Boire (McGill, 2000); Michelle Harris (McGill, 2001); Greg Kalanjian (McGill, 2002); Sid Tiku (McGill, 2002); Jennifer McMullan (McGill, 2004); Allan Manansala (McGill, 2007)

MBA

Sartaj Gill (McGill, 2001); Elizabeth Cooper (McGill, 2002); Russell Green (McGill, 2005); Jules Chahine (McGill, 2005); Rajas Gokhale (McGill, 2005); Ron Singer (McGill, 2006); Bo Wu (McGill, 2006); Hai Li (McGill, 2006); Alejandro Noboa (McGill, 2007); Herve Djoumessi Sofack (McGill, 2010) Deepta Rayner (Rotman, 2011); Julia Macleod (Rotman, 2011)

Courses Taught

Capital Markets and Institutions FINE442 (McGill BCOM, 1999-2003)
Money and Capital Markets FINE645 (McGill MBA, 1999, 2001-2002)
Finance 2 FINE342 (McGill BCOM, 2003-2005)
Elements of Modern Finance 2 FINE642 (McGill MBA, 2004-2007)
Managing Resources MGCR651 (Integrative core course McGill MBA, 2008-2009)
Financial Institutions and Capital Markets RSM2304 (Rotman MBA, 2010-2014)
Financial Markets RSM230 (Rotman BCOM, 2012 – 2013)
PhD topics course –1 session (Rotman PhD, 2012-2015)

Executive Training

Accounting and Finance for Non-Financials, McGill Executive Education (2002-2007)
International Master Program in Management, McGill University (2000-2006, 2008)
McGill/HEC EMBA Program, November (2008-2009)
IFM2 Practitioner Workshop, Montreal (2010)
SIBOS University, Swift International Banking Operations Seminar (2014)
Osgoode Professional Development Speaker, Toronto (2015)

PHD STUDENTS

Supervisor or Co-supervisor

Fabrice Rouah (McGill University, 2003-2007, Thesis: Hedge funds, Placement: State Street, Boston)

Lei Lu (McGill University, 2005-2007, Thesis: Asset Pricing, Placement: Shanghai University)

Ya Tang (McGill University, 2006-2010, Thesis: Herding in trades, Placement: Peking University, Beijing)

Li Zhang (McGill University, 2007-2010, Thesis: CEO turnover, Placement: Shanghai University)

Saurin Patel (McGill University, 2008-2013, Thesis: Mutual funds, Placement: Ivey Business School)

Haoyu Xu (Rotman, 2011-2016, Thesis: Predictability in returns from intraday data, Placement: Shanghai University of Finance and Economics)

Erfan Danesh Jafari (Rotman, 2011-2016, Thesis: Strategic delays in corporate filings, Placement: Federal Reserve Board of Governors, Washington DC)

Aleksandra Rzeznik (Copenhagen Business School, 2014-2016, Thesis: Liquidity in mutual fund trades, Placement: Vienna University of Economics and Business)

Thesis Chair or Committee member

Sylvia Banachlocher (McGill, 2001); Irwin Ma (McGill Phase I, 2001); Rong Jin (McGill Phase I, 2003); Julie Dergal (Rotman, Chair, 2011); Chi Liao (Rotman, 2014, Placement: University of Manitoba); Aazam Virani (Rotman, 2014, Placement: University of Arizona)

External Evaluator

Guillermo Baquero (Erasmus, 2002); Nizar Loukil (HEC Montreal, 2002); Alexei Gorjaev (Tilburg University, 2002); Frank Coggins (Laval University, 2004); Hela Dahen (HEC Montreal, 2006); Houcem Smaoui (Laval University, 2006); Frederik Vinten (Copenhagen Business School, 2007); Blake Phillips (University of Alberta, 2009); Xiaolu Wang (University of Toronto, 2010); Bo Li (Queen's University, 2013); Markus Broman (York University, 2015); Kirsty McLaren (Cambridge, 2015)

MEDIA RELATIONS

Research in Public Policy

Council of Economic Advisers, Office of the US President, The effects of conflicted investment advice on retirement savings (February 23, 2015)

Comments to Department of Labor on Proposed Conflict of Interest Rule (September 10, 2015)

Canadian Securities Administrators independent report on broker fees (October 22, 2015)

Newspaper Quotes

Boston Globe, Jan 2001; Globe and Mail Sep 2001; Objectif Conseillé, July/August 2003 issue; National Post, Jun 2003; The Toronto Star, Dec 2004; The Gazette, May 2010; Toronto Star, Oct 2010

Television and Radio Interviews

CBC Television (Feb and Nov 2001, Jun Jul and Oct 2002, Feb 2003, May 2005)

Radio Canada (Nov 2003, Dec 2003)

Report on Business (Nov 2005 and Apr 2006)

Global Television (Nov 2006 and Jun 2009)

CBC Radio: (Nov 2006, Jun and Jul 2009, Nov 2014)

The Agenda with Steve Paiken (Panelist, Sep 2013)

MEDIA RELATIONS (Continued)

Research in the Media

2007 - present

New York Times, Apr 2015; New York Times, Mar 2015; Are You Getting the Best Retirement Advice? Investopedia, Mar 2015; New York Times Feb 2015; US Daily Finance, Feb 2015; Barron's, Feb 2013; Wall Street Journal, Feb 2013; New Study Links Poor Fund Performance with Fees, FutureAdvisor, Feb 2013; Metro News, Feb 2013; Research shows another reason for fee transparency, InsideHalton, Feb 2013; Globe and Mail, Jan 2013; Broker Fees from mutual funds affect advice, Science Daily, Jan 2013; Canadian Securities Institute Research Foundation Anniversary Journal, 2012; All About Alpha. Com, Jan 2009; Chicago Tribune, Jun 2008; Hedge Research Perspective, Dec 2008; Canadian Business Review (Globe and Mail), Jan and Feb 2007; Canadian FundWatch, The Fund Observer, Mar 2007; Dow Jones MarketWatch, Jun 2007; Wall Street Journal, Jun 2007;

Prior to 2007

Magazine, The Crossborder Group, Jun 2006; Money Management Executive, Apr 2006; New York Times, Apr 2006; International Herald Tribune, Mar 2006; CBS Marketwatch from Dow Jones Mar 2006; Bloomberg Newswire, Feb 2006; IR The Fund Observer, Jan 2005; Pensions and Investments (Front page article), Apr 2005; New York Times, Aug 2003; International Herald Tribune, Aug 2003; Wall Street Journal, Nov 2001;

CITATIONS AND IMPACT FACTORS

ISI Web of Knowledge (Published and forthcoming papers): 149 Citations (101 since 2011) (January 2016)

Google Scholar (Published, forthcoming, and working papers): 899 Citations (580 since 2011) (September 2016)

Research Gate RG Score: 20.05 (>70% researchers) (April 2016)

Research Gate Impact Points: 36.85 (April 2016)