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Director’s Message

This past year we experienced a surge of in-person activities. Our students have effectively returned to face-to-face engagement and networking with employers while our corporate partners created a welcoming in-person environment for our students to create meaningful and seamless connections. While the past years were challenging for most, the Rotman community once again created innovative and creative opportunities for delivering excellence.

At Rotman Career Services, we are proud of our work in connecting our talented students and graduates with employers who expect the best, and whose needs continue to evolve and grow. Once again, we have enjoyed unprecedented employment outcomes - a testament to the strength of the graduates themselves and the quality of the education they have received, as well as to our own team’s ability to continually improve how we deliver our services.

We delivered alumni coffee chats, lunch and learns, and industry roundtables. We continued to expand our job horizons beyond traditional career paths and grew our focus and efforts in emerging industries while continuing to deliver top service to our corporate partners.

With our renewed efforts for in-person engagement and interactions, we are excited to announce that 97 percent of our Full-Time MBA Class of 2022 graduates secured employment within six months of graduation. We are proud of our achievements, and of our contributions to strengthening the status of Rotman as a top-ranked business school with an impeccable reputation and global brand.

On the global front, we successfully launched our first in-person career trek to New York City since the pandemic. Our global alumni continue to serve as our ambassadors and their advocacy and support for our students enables us to leverage our partnerships to expand our reach into global markets. As these markets continue to evolve, so will our efforts to deliver the talent that employers need. We are excited to continue expanding our corporate partnerships into international markets with additional career treks in the upcoming year. We hope to develop new and innovative initiatives to prepare our students for careers in a rapidly changing global economy.

To learn more about some of our other programs, including our Master of Management Analytics (MMA) and Master of Financial Risk Management (MFRM) programs, I encourage you to browse through our MMA / MFRM Employment & Salary Reports as well as our Recruitment Guide which offers more details on our eight graduate level programs and profiles of our remarkable students and graduates.

Sincerely,

Lyla Korhani
Director, Career Services
Rotman School of Management
Full-Time MBA
Class of 2022 Profile

275
Total Students

121
Women

154
Men

56%

44%

Average Age
Range 22 - 36

27
Average Years Work Experience
Range 0 - 15

ACADEMICS

3.5
Average Undergrad GPA

670
Average GMAT

10%
500-580

80%
580-730

10%
750-780

GLOBAL REACH

51%
International Students

49%
Domestic Students

JOINT DEGREE

1
PharmD/ MBA

30
JD/ MBA

FELLOWS

22
Forté Fellows

2
Reaching out MBA (ROMBA) Fellows

38
Birth Countries

72%
Born Outside of Canada

2
MGA/ MBA

5
Skoll Basc/ MBA

8
Creative Distruction Lab Fellows

2
Pride Fellows

ACADEMIC BACKGROUND

INDUSTRY BACKGROUND

29% Engineering

12% Economics

5% Social sciences

4% Life sciences

4% Math / Computer

4% Humanities

3% Physical Sciences

3% Law

3% Other

33% Business / Commerce

17% Other

(Real Estate, Government, Retail Hospitality, Logistics, NFP, Telecom)

12% Technology

11% Consulting

6% Consumer goods

4% Professional serv

4% Education

4% Energy / Natural Resources

3% Healthcare/Biotech/Pharma

3% Legal

3% Media/Entertainment

33% Financial services
Full-Time MBA Employment
Class of 2022

Full-Time Employment Salaries (CAD)

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Total Salary (inclusive of base, bonus, and other compensation)</td>
<td>$139,966</td>
</tr>
<tr>
<td>Average Base Salary</td>
<td>$121,471</td>
</tr>
<tr>
<td>Median Base Salary</td>
<td>$105,000</td>
</tr>
<tr>
<td>Salary data based on 78% of employed students who reported salary information.</td>
<td></td>
</tr>
<tr>
<td>Average Signing Bonus</td>
<td>$19,600</td>
</tr>
<tr>
<td>Median Signing Bonus</td>
<td>$15,000</td>
</tr>
<tr>
<td>42% of employed students who reported salary information received signing bonuses.</td>
<td></td>
</tr>
</tbody>
</table>

Full-Time MBA Employment Rates

- **96%** of Full-Time MBA students seeking employment were employed 3 months after graduation
- **97%** of Full-Time MBA students seeking employment were employed 6 months after graduation

FULL-TIME MBA EMPLOYMENT SALARIES BY INDUSTRY (CAD)*

<table>
<thead>
<tr>
<th>Industry</th>
<th>% Employed</th>
<th>Average</th>
<th>Range 25th percentile</th>
<th>Range 75th percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>35.29%</td>
<td>$98,675</td>
<td>$87,000</td>
<td>$105,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>25.0%</td>
<td>$136,942</td>
<td>$107,500</td>
<td>$171,000</td>
</tr>
<tr>
<td>Legal Services</td>
<td>12.85%</td>
<td>$192,161</td>
<td>$98,000</td>
<td>$275,228</td>
</tr>
<tr>
<td>Technology</td>
<td>10.7%</td>
<td>$110,659</td>
<td>$94,500</td>
<td>$121,250</td>
</tr>
<tr>
<td>CPG &amp; Retail</td>
<td>7.49%</td>
<td>$96,179</td>
<td>$82,625</td>
<td>$102,500</td>
</tr>
<tr>
<td>Healthcare</td>
<td>3.74%</td>
<td>$110,857</td>
<td>$105,000</td>
<td>$120,000</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3.74%</td>
<td>$119,580</td>
<td>$87,750</td>
<td>$131,250</td>
</tr>
<tr>
<td>Other</td>
<td>3.21%</td>
<td>$92,717</td>
<td>$85,000</td>
<td>$102,500</td>
</tr>
</tbody>
</table>

FULL-TIME MBA EMPLOYMENT SALARIES BY FUNCTION*

<table>
<thead>
<tr>
<th>Function</th>
<th>% Employed</th>
<th>Average</th>
<th>Range 25th percentile</th>
<th>Range 75th percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>27.27%</td>
<td>$112,351</td>
<td>$87,500</td>
<td>$120,000</td>
</tr>
<tr>
<td>Finance / Accounting</td>
<td>22.99%</td>
<td>$121,705</td>
<td>$95,500</td>
<td>$120,000</td>
</tr>
<tr>
<td>Marketing /Sales</td>
<td>12.30%</td>
<td>$128,559</td>
<td>$88,500</td>
<td>$155,321</td>
</tr>
<tr>
<td>Legal Services</td>
<td>10.7%</td>
<td>$153,202</td>
<td>$100,000</td>
<td>$192,575</td>
</tr>
<tr>
<td>General Management</td>
<td>7.49%</td>
<td>$122,515</td>
<td>$93,125</td>
<td>$125,750</td>
</tr>
<tr>
<td>Operations</td>
<td>5.21%</td>
<td>$118,000</td>
<td>$92,500</td>
<td>$121,250</td>
</tr>
<tr>
<td>Analytics</td>
<td>2.14%</td>
<td>$94,000</td>
<td>$90,000</td>
<td>$97,000</td>
</tr>
<tr>
<td>Other</td>
<td>15.90%</td>
<td>$112,765</td>
<td>$87,750</td>
<td>$128,910</td>
</tr>
</tbody>
</table>

*Calculated on base salary
“Deloitte Canada works closely with the team of dedicated professionals at the Rotman School’s Career Centre. They are responsive, reliable, and have dedicated their time to understanding specific employer needs.

The School’s programs help to build fundamental knowledge and learnings to those looking to gain experience across diverse businesses and industries. Rotman continues to be a source of talented students who have demonstrated readiness to enter the workforce. Many interns and full-time hires who have started at Deloitte have already begun to shape how we make impact.

Every year, we look forward to collaborating closely with Rotman and welcoming the new class of graduates.”

Nicole Salavati
National Emerging Talent Lead / Consulting and Enabling Areas, Deloitte
Full-Time MBA
Class of 2023 Profile

278
Total Students
124
Women
154
Men

Average Age
Range 22 - 36

Average Years Work Experience
Range 0 - 15

ACADEMICS
3.6
Average Undergrad GPA
678
Average GMAT

GLOBAL REACH
58%
International Students
42%
Domestic Students

JOINT DEGREES
3
MD/ MBA
11
JD/ MBA

FELLOWS
32
Forté Fellows
3
Reaching out MBA (ROMBA) Fellows

ACADEMIC BACKGROUND
28% Business / Commerce
27% Engineering
15% Economics
8% Social sciences
8% Life sciences
6% Other
3% Math / Computer science
3% Physical sciences
1% each Law, Humanities

INDUSTRY BACKGROUND
26% Financial services
13% Consulting
10% Technology
8% Healthcare / Biotech / Pharma
8% Other
7% Manufacturing
6% Consumer goods
6% Energy / Natural resources
4% Professional services
3% Not-for-profit
3% Real estate
2% Retail
2% Education
2% Hospitality
# Full-Time MBA Internships
## Class of 2023

### Full-Time Internship Salaries (CAD)

<table>
<thead>
<tr>
<th></th>
<th>Average Monthly Salary (inclusive of base, bonus, and other compensation)</th>
<th>Average Monthly Salary</th>
<th>Median Monthly Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$7,748</td>
<td>$7,467</td>
<td>$5,688</td>
</tr>
</tbody>
</table>

Salary data based on 87% of employed students who reported salary information.

### Full-Time MBA Internship Rates

- 97% of Full-Time MBA students secured internships
- 5% received signing bonuses

### Full-Time MBA Internship Salaries by Industry (CAD)*

<table>
<thead>
<tr>
<th>Industry</th>
<th>% Employed</th>
<th>Average</th>
<th>Range 25th percentile</th>
<th>Range 75th percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Services</td>
<td>31.95%</td>
<td>$6,594</td>
<td>$5,000</td>
<td>$6,700</td>
</tr>
<tr>
<td>Consulting</td>
<td>24.48%</td>
<td>$9,109</td>
<td>$5,250</td>
<td>$12,750</td>
</tr>
<tr>
<td>Technology</td>
<td>11.62%</td>
<td>$5,855</td>
<td>$4,750</td>
<td>$6,687</td>
</tr>
<tr>
<td>Legal Services</td>
<td>9.96%</td>
<td>$15,001</td>
<td>$7,600</td>
<td>$21,146</td>
</tr>
<tr>
<td>Government</td>
<td>4.15%</td>
<td>$5,562</td>
<td>$2,948</td>
<td>$4,033</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3.74%</td>
<td>$4,210</td>
<td>$3,520</td>
<td>$5,120</td>
</tr>
<tr>
<td>Healthcare</td>
<td>3.75%</td>
<td>$4,316</td>
<td>$3,848</td>
<td>$4,583</td>
</tr>
<tr>
<td>CPG &amp; Retail</td>
<td>5.75%</td>
<td>$5,359</td>
<td>$5,000</td>
<td>$5,170</td>
</tr>
<tr>
<td>Other</td>
<td>6.64%</td>
<td>$4,405</td>
<td>$3,484</td>
<td>$5,232</td>
</tr>
</tbody>
</table>

*Calculated on base salary

### Full-Time MBA Internship Salaries by Function*  

<table>
<thead>
<tr>
<th>Function</th>
<th>% Employed</th>
<th>Average</th>
<th>Range 25th percentile</th>
<th>Range 75th percentile</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>31.95%</td>
<td>$7,828</td>
<td>$4,500</td>
<td>$11,000</td>
</tr>
<tr>
<td>Finance / Accounting</td>
<td>26.14%</td>
<td>$6,944</td>
<td>$5,066</td>
<td>$8,333</td>
</tr>
<tr>
<td>Marketing / Sales</td>
<td>10.37%</td>
<td>$4,823</td>
<td>$3,850</td>
<td>$5,700</td>
</tr>
<tr>
<td>Legal Services</td>
<td>10.37%</td>
<td>$14,567</td>
<td>$7,600</td>
<td>$21,146</td>
</tr>
<tr>
<td>General Management</td>
<td>3.32%</td>
<td>$7,971</td>
<td>$5,475</td>
<td>$7,925</td>
</tr>
<tr>
<td>Operations</td>
<td>2.08%</td>
<td>$4,464</td>
<td>$3,300</td>
<td>$5,600</td>
</tr>
<tr>
<td>Technology</td>
<td>1.66%</td>
<td>$6,183</td>
<td>$5,750</td>
<td>$6,667</td>
</tr>
<tr>
<td>Other</td>
<td>14.11%</td>
<td>$4,815</td>
<td>$3,525</td>
<td>$5,417</td>
</tr>
</tbody>
</table>

*Calculated on base salary

---

"The Rotman MBA provided me with the knowledge, skills, and network to secure my dream job. Rotman equipped me with the tools I needed to navigate the job market with confidence and land the job that best aligned with my career aspirations."

Gundave Doshi, Rotman MBA 22 Associate, Leveraged Finance, CIBC
% OF SCHOOL VS STUDENT FACILITATED INTERNSHIPS

66% School Facilitated
23% Student Facilitated
11% Other

"The most helpful resources at the Rotman program are career coaching and the internship. Upon graduation, I landed my current role by a combination of the network I built during my winter internship and the help/feedback I received during my post-graduation career coaching sessions."

"The partnership between P&G and the Rotman School continues to prosper after many years. Rotman has connected P&G Canada with diverse, talented leaders for our internship, co-op and new graduate roles. From day one they take ownership to deliver, while finding opportunities to give back to the community."

Luis Hernandez, Rotman MBA 22  
Portfolio Oversight, Manager, Scotiabank

Procter & Gamble  
Campus Recruitment Team
Industry Partnerships

Our Industry Engagement team at Rotman is dedicated to helping our various partners across all of our graduate programs to meet their most pressing HR challenges, while developing a robust talent pipeline that will serve their needs in the future. We bring deep knowledge of key sectors and industries in Canada and internationally including:

- Canadian Banks
- Consulting
- Consumer Packaged Goods
- Credit Cards
- Global Energy, Oil & Gas and Mining
- Global Financial Services & FinTech
- Global Real Estate & Infrastructure
- Government
- Healthcare, Pharmaceutical and Life Sciences
- Media
- Not-for-Profit
- Payments
- Sports and Entertainment
- Startups
- Technology
- Transportation and Logistics

As we’re constantly broadening our horizons as the career landscape evolves, we encourage you to reach out to us and discover how the Rotman School at the University of Toronto, with its top-tier reputation and location close to the city’s business core, is ideally positioned to provide you with the talent you need to drive your organization forward.

“The Rotman MBA program allowed me to develop the soft and hard skills necessary to succeed in the real estate investment industry. Rotman Career Services helped me facilitate introductions with industry professionals and alumni, develop my leadership potential and sharpen my ability to perform in interviews.”

Andrew Honsberger (Rotman MBA ’22)
Associate, CentreCourt
Recruitment at Rotman: Companies Hiring from Rotman in 2022

A
Abbott Laboratories Inc.
Accenture
Achievers
Adaptovate
Adobe
AEDN Realty
Agilno
Air Canada
Alberta Investment Management Corporation (AIMCo)
AlixPartners, LLP
Altus Group
Amazon
Amp Energy
Apex Mobile Media
Apotex Inc.
AppCentrica
ApplyBoard
ATB Financial
ATS Automation Tooling Systems Inc.
Avasta Incorporated

B
Bain & Company (Canada)
Baker Law Firm
BASF
Bayer Inc.
BDC - Venture Capital
BDC Capital
Bell
Black Snow
Blake, Cassels & Graydon LLP
Bloomberg
Bloomberg LP
BMO Financial Group
BNP Paribas Canada
Boston Consulting Group
British Columbia Investment Management Corporation (BCI)
Brunswick Corporation
Business Design Initiative

C
Canaccede Financial Group
Canaccord Genuity Capital Markets
Canada Business Soccer
Canada Goose Arctic Program
Canada Guaranty
Canada Pension Plan Investment Board (CPPIB)
Canada Post
Canadian Tire Corporation Ltd.
Canadian Tire Financial Services
capgemini Canada
Capital Methods Ltd.
Capital One
Capital One (Canada)
CAPREIT
Cassels Brock & Blackwell LLP
CBRE Global Workplace Solutions (GWS)
Celonis
CentreCourt
CGI Inc
Chrysalix Venture Capital
Chubb Insurance Company of Canada
CIBC
Citibank Canada
Cleveland Clinic Canada
Cognizant
Constellation Software
Convergence
Cooley LLP
Covington & Burling LLP
Creative Destruction Lab
Credit Suisse
Cubic6 Inc.

D
Dassault Systèmes
Davies, Ward, Phillips & Vineberg LLP
Davis Polk & Wardwell LLP
DBS Bank (China) Limited
Deloitte (Canada)
Deltera Inc. Part Of The Tridel Group of Companies
Desjardins
Desjardins Capital Markets
Desjardins General Insurance Group
Dynatrace Corporation of Canada Ltd.

E
Eastwood & Cleef
eBay
Economical Insurance
eLeapPower
Enveda Biosciences
Espresso Capital
EY (Canada)

F
Fasken
Ferrero Canada
FirePower Capital
First Avenue
First Capital Realty Inc
Flywire
Freed Developments

G
Gartner
GlaxoSmithKline
Google
Gowling WLG
Guolian Securities Co., Ltd.
GWL Realty Advisors, Inc.

H
Hanover Reinsurance
Harrison Street
HOOPP | Healthcare of Ontario Pension Plan
HSBC
HSBC Canada
Hudson’s Bay Company
Huam Muqing Social Media Multi-Channel Network LLC

I
Impact Consulting Group
Indeed
Industrial Alliance
Interac
Irwin

J
Johnson & Johnson

K
Kearney (Canada)
KeyOps
Kirkland & Ellis LLP
Klick Health
Koru
KPMG Canada

L
Laurentian Bank Financial Group
Layer2 Blockchain Inc
Left Lane Associates
Letko, Brosseau and Associates
Liberty Utilities
Lifemark Health Group
Loblaw Companies Limited

M
Manulife Financial
Marcatus GED
Mastercard
McCarthy Tetrault LLP
McKinsey & Company (Canada)
McKinsey & Company (LATAM)
McMillan LLP
McRock Capital
Mediacom
Microsoft
Mighty
Milbank Tweed
MIMOSA Diagnostics
Mindray North America
Moneris
Morgan Stanley (Asia-Pacific)
Morgan Stanley (Canada)
Mozilla Foundation
MUFG Bank Canada-Mitsubishi UFG

N
Nansen
Nasdaq
National Bank Financial
NeXus Consulting Group
NordStar Capital
North York General Hospital
Northbridge Financial Corporation

O
Olive Group Ltd.
Oliver Wyman
OMERS
OMP
Ontario Lottery and Gaming Corporation
Ontario Ministry of Economic Development, Job Creation and Trade
Ontario Power Generation Inc. (OPG)
Ontario Securities Commission (OSC)
Ontario Teachers’ Pension Plan (OTPP)
OPTIMUS SBR
Osler, Hoskin & Harcourt LLP
Osong Corporation
"Our marketing team at Bayer in radiology has been a launching pad for success for Rotman MBA students. Since 2019, we have recruited excellent Rotman students for internships, where they lead through meaningful projects such as brand planning or product launches. We encourage them to rise to the challenges that they aspire to overcome - the bar rises with our students’ ambitions and performance. We look forward to the continued partnerships with the Rotman School of Management, and to continue playing our part in growing talents in healthcare."

Nadine Dinh (Rotman MBA ‘20)
Marketing Manager, MR Modality, Radiology Canada
Connect with Rotman Career Services

At Rotman Career Services, our team of over 25 industry advisors and career coaches are united by the goal to both support our graduates in their search for a fulfilling career – and to provide our partners with the talent they need to meet the challenges of a fast-moving economy.

For our corporate partners, our team of seven industry advisors are dedicated to help you meet your most pressing HR challenges, while developing a robust talent pipeline that will serve your needs in the future.

As we’re constantly broadening our horizons as the career landscape evolves, we encourage you to reach out to us and discover how the Rotman School at the University of Toronto, with its top-tier reputation and location close to the city’s business core, is ideally positioned to provide you with the talent you need to drive your organization forward.

For more information on our employer engagement opportunities, please contact Career Services.

Rotman Career Services

career.services@rotman.utoronto.ca
416.946.7953
www.rotman.utoronto.ca/Connect/HireRotmanTalent
Career Services Team

Alongside our Industry Engagement team who are here to facilitate the process of finding you the best talent for your recruitment needs, our 12 dedicated Career Consultants work closely with our students to ensure they have all the necessary skills and assets to begin adding value to organizations from day one.

Lyla Korhani
Director

Sheila Schaffzin
Associate Director, Industry Engagement

James Kisyk
Industry Advisor
- CPG
- Retail
- Transportation and Logistics
- Healthcare, Pharmaceutical and Life Sciences

Tea Pesheva
Industry Advisor
- Technology
- Startups
- Media
- Sports and Entertainment

Gil Panuncialman
Industry Advisor
- Government
- Consulting
- Not-for-Profit

Ryan McKee
Industry Advisor
- Global Financial Services & FinTech
- Global Real Estate & Infrastructure
- Global Energy, Oil & Gas and Mining

Carrie Badame
Industry Advisor
- Canadian Banks
- Credit Cards
- Payments
How to Interpret Our Statistics

Reporting Standards
Rotman Career Services is a member of the MBA Career Services and Employer Alliance (MBA CSEA). The MBA CSEA together with GMAC, the organization that administers the GMAT test among other programs, set out guidelines for reporting employment, salary, and other related statistics. These guidelines establish the standards for reporting statistics to external rankings organizations as well as the MBA CSEA itself.

Salary Statistics
In addition to looking at the average for salary compensation, it is important to note the median (midpoint) and range since these data points provide a broader view to how the salaries are distributed for the class. A small number of students receiving high salary offers can skew the average up while some that receive lower salary offers can skew the average down. We report in local dollars and foreign salaries are converted at the going exchange rate. Please note that exchange rate conversions are not reflective of the cost of living and wage profiles where the students are employed.

Employment Rate
The employment rate is the percentage of students with accepted offers of employment, based on the number of students reporting back and actively looking for work.