February 2021 LongView **Intact Financial Corporation** Corporate Board Report The David and Sharon Johnston Centre for Corporate Governance Rotman Here's where it changes.

Innovation

Preface:

Outside the Box

Welcome to **LongView**. Your customized report on *Intact Financial Corporation's* corporate governance disclosure, process and structure.

Over the past 20 years, our researchers have learned that while there is likely no single best practice, good governance is a critical part of long-term, sustainable value creation. **LongView** is an evolution in governance reporting, enabling you to compare elements of *Intact Financial Corporation's* governance to other issuers at a glance, while moving away from the Johnston Centre's previous judgment-based approach. The Johnston Centre has developed **LongView** reports for every issuer (207) on the S&P/TSX Composite Index (TSX Index).

Access reports on other issuers at www.rotman.utoronto.ca/Johnston.

Intact Financial Corporation (IFC)

Corporate Profile

		TSX Index Market Ca		Fiscal
Industry:	Market Cap:	Rank:	Region:	Year End:
Financials	\$20.6 billion	34 / 207	Ontario, Canada	12/31

IFC Ownership Type: Widely-Held

*\$4.75B is the median market capitalization as of January 21, 2021 among our sample of 207 TSX Index companies

Ownership Type Breakdown:	78%	10%	12%
	Widely-Held	Controlled: Single-Class	Controlled: Dual-Class
2020 TSX Index	No shareholder or entity holds shares with at least 30% voting control of the corporation.	A shareholder or a block of related shareholders controls at least 30% of all votes.	At least 30% of all votes are controlled by a shareholder or a block of related shareholders using a share class with superior voting rights.

Board Composition

Boards require the right people with an array of skills and perspectives to advise and oversee the organization. This section provides a snapshot of the salient features of *Intact Financial Corporation* board's composition—size, independence, committee independence, demographics and director tenure—as it compares to other issuers across the TSX Index.

Board Size

Comparisons

IFC	TSX Index	Financials	Widely-Held
11	9.7 avg	12.2 avg	9.5 avg

Highlights:

Board Renewal Practices

The Johnston Centre tracks several variables on board renewal. Below you'll find what we learned about Intact Financial Corporation's renewal policies and the adoption of renewal policies across the TSX Index:

Does IFC have a director term limit?

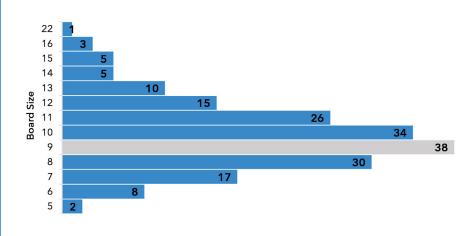
29.0% TSX Index Adoption

Does IFC have a director retirement age limit?

No

Board Size Distribution

TSX Index in 2020



Board Demographic

37.2% TSX Index Adoption

Composition Comparisons

Category	IFC	TSX Index	Financials	Widely-Held
Percentage (number) of Women*	36.4% (4)	28.8%	32.7%	28.4%
Percentage (number) of Aborigina				
Peoples or Visible Minorities*	0% (0)	5.1%	6.5%	4.2%
Average Age	60.6	61.9	62.5	62.1
Average Tenure	7.5	7.4	8.3	6.9
*Peer Group numbers are averages.				

Board

Independence

There are a multitude of definitions and guidelines around director independence, which can make it difficult to meet everybody's expectations. The Johnston Centre understands that independence involves much more than can be measured on paper. We do, however, gather many variables related to the various relationships that directors might have to a company.

In this section, we summarize what we know about the independence of the *Intact Financial Corporation* board and provide comparisons to other companies on the TSX Index.

Intact Financial Corporation

Board Independence

Independent directors: 10 / 11 (90.9%)

CEO/Chair Roles Split: Yes - Independent Chair

<u>Lead Director:</u>

No

Audit Committee: 3/3 (100%) Independent

Human Resources Committee:

4/4 (100%) Independent

Nominating Committee: 5/5 (100%) Independent

Types of Material Relationships

on TSX Index Boards

Business with the Corporation

21.7% of issuers have board members that are lawyers or other professionals retained by the company, or owners/executives that control a third-party entity engaged in business with the company.

Related Party Executives

15.9% of issuers have an executive from a parent/subsidiary/sister company on the board.

Executives of the Company

13.5% of issuers have more than one company executive on the board.

Family Ties

12.1% of issuers are considered family enterprises, with at least one generation of family succession and family members on the board.

Board Independence

Comparisons

Peer Group	Average Board Independence	•	Companies with a Lead Director if Chair is Non-Independent
TSX Index	81.1%	66.2%	85.7%
Financials	83.6%	72.0%	71.4%
Widely-Held	84.0%	77.0%	89.2%

Committee Independence

Comparisons

	Audit	Human Resourc	es Governance	Nominating
Peer Group	Committee	Committee	Committee	Committee
TSX Index	99.5%	91.8%	87.9%	89.9%
Financials	100%	88%	84%	80%
Widely-Held	100%	98.7%	95.6%	97.5%

Board

Compensation

This section provides a snapshot of the *Intact* Financial Corporation board's compensation—features, total cost, and pay breakdown—compared against other TSX Index peer groups.

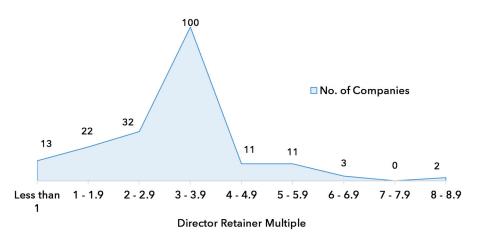
Comparisons:

2019 Average Pay per Director



TSX Index: Prevalence of Director Share Ownership

Guidelines as a Multiple of Total Retainer



Comparisons:

Compensation Breakdown Per Director in 2019



Intact Financial Corporation

Board Compensation Info

2019 Average Compensation per Director:	\$271,121
Director Share Ownership Requirement*:	4x
2019 Total Board Compensation :	\$2,982,326
*Multiple of total retainer incl. cash and equity	

Highlights:

Board Compensation

The Johnston Centre tracks the adoption and disclosure of several corporate governance parameters related to how corporate boards are paid. Below you'll find what we learned about Intact Financial Corporation and adoption rate among Financials peers (Industry).

Are IFC Directors Required To Hold Shares?	Yes
97.1% Industry Adoption.	
Dana ICC Day Committee Cons	Voc

Does IFC Pay Committee Fees?	Yes
48% Industry Adoption.	
Does IFC Pay Board Meeting	NI.
Fees?	No
8% Industry Adoption.	
Do IFC Directors Receive	
Options?	No

4% Industry Adoption.

CEO

\$7,320,359

Compensation

CEO compensation is a key responsibility of the board. Every public board makes different decisions about CEO pay, often motivated by several considerations: recruitment and retention, resource allocation, shareholder concerns, company value and performance, and peer compensation. This section provides a snapshot of the Intact Financial Corporation 2019 CEO compensation and characterizes overall pay according to the largest component: cash or equity. Compensation features and breakdown of pay are compared against TSX Index peers.

Intact Financial Corporation

CEO Compensation Info & Comparisons

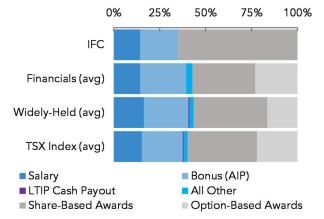
CEO Total Pay:	CEO Pay Type:	
\$8,756,634	Equity Focused	
Market Cap Over \$4.75B CEO Pay Median:	Financials CEO Pay Median:	

\$7,618,894

CEO Pay Types: TSX Index in 2019

Cash Focused CEO Pay	Balanced CEO Pay	Equity Focused CEO Pay
37% of issuers: Cash makes up at least 60% of the CEO's compensation excluding pension.	19% of issuers: Neither cash nor equity make up at least 60% of the CEO's compensation excluding pension.	43% of issuers: Equity awards make up at least 60% of the CEO's compensation excluding pension.

Comparison: CEO Pay Breakdown in 2019



Highlights: TSX Index CEO Pay

The Johnston Centre tracked several parameters on the compensation governance of TSX Index companies in 2020. Below we compare Intact Financial Corporation to other companies in the Financials sector (Industry).

Does relative corporate financial performance affect the CEO's bonus at IFC?

16% Industry adoption.

Does IFC disclose bonus metrics linking the CEO's bonus to corporate financial performance?

84% Industry adoption.

Does IFC disclose the weight given to each financial metric affecting the CEO's bonus payout?

72% Industry adoption.

Can IFC's CEO receive no bonus for not meeting targets under the plan?

84% Industry adoption.

Does the IFC CEO receive equity awards with performance hurdles that consider relative corporate financial performance?

80% Industry adoption.

Does IFC disclose a claw-back policy that enables the Board to recoup for reasons that do not require a financial restatement?

64% Industry adoption.

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Yes

Yes

No

Yes

Yes

Yes

Disclosure

Examples

In this section, we highlight several areas where companies are less likely to earn maximum points in *The Globe and Mail's* annual corporate board ranking "Board Games". In each area, we indicate the 2020 result for *Intact Financial Corporation* and offer examples of disclosure that meet the criteria for each question, which can be used as optional guides.

Board Games Questions with Low Adoption Rates

Board Games Question #	IFC Score	TSX Index with max score (%)	References to Examples of Disclosure
7. b) Does the company describe how it considers the representation of women for the board of directors?	2/2	49%	Intact Financial Corp earns full marks, because its circular discloses a board gender diversity policy that includes a target for the representation of women, and shows how the board has surpassed the target. Reference: Intact Financial Corporation. (2020). Management Information Circular, 60. Retrieved from http://www.intactfc.com/English/investors/financial-reports-and-filings/default.aspx
8. Has the company addressed diversity on its board in areas other than gender?	0/2	2%	Cameco Corp earns full marks, because its circular discloses a diversity policy that requires at least one board member to identify as Indigenous and explains how the requirement has been met. Reference: Cameco Corporation. (2020). Management Information Circular, 29. Retrieved from https://www.cameco.com/media/media-library/documents/management-proxy-circular
9. Does the board have a system to evaluate its performance?	3/3	59%	Canadian Tire Corp earns full marks, because its circular discloses how board and individual director peer assessments are conducted. Reference: Canadian Tire Corporation. (2020). Management Information Circular, 27-28. Retrieved from https://corp.canadiantire.ca/English/investors/financials-reporting/annual-disclosures/default.aspx
25. Does the company disclose it has a provision to 'claw back' bonus payments to the CEO if wrongdoing is discovered?	2/2	35%	ATCO Ltd earns full marks, because its circular discloses that directors have the discretion to recoup bonus payments if they discover wrongdoing. Several activities constitute wrongdoing, and financial restatement is not required. Reference: ATCO Ltd. (2020). Management Information Circular, 41. Retrieved from www.atco.com/en-ca/about-us/investors/documents-filings.html
33. Does the company describe how it deals with related-party transactions?	2/2	14%	Ritchie Bros. Auctioneers Inc earns full marks, because its circular discloses the board committee responsible for reviewing related-party transactions, which parties are considered related, and the criteria used to evaluate related-party transactions. Reference: Ritchie Bros. Auctioneers Incorporated. (2020). Management Information Circular, 38. Retrieved from https://investor.ritchiebros.com/financials/sec-filings/default.aspx

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Rotman School of Management 105 St. George Street, Toronto Ontario, Canada M5S 3E6 t 416-978-4930 E matt.fullbrook@rotman.utoronto.ca