

February 2021

# LongView

Mullen Group Ltd. Corporate Board Report

The David and Sharon Johnston Centre for Corporate Governance Innovation



# Preface: Outside the Box

Welcome to LongView. Your customized report on *Mullen Group Ltd.'s* corporate governance disclosure, process and structure.

Over the past 20 years, our researchers have learned that while there is likely no single best practice, good governance is a critical part of long-term, sustainable value creation. **LongView** is an evolution in governance reporting, enabling you to compare elements of *Mullen Group Ltd.'s* governance to other issuers at a glance, while moving away from the Johnston Centre's previous judgment-based approach. The Johnston Centre has developed **LongView** reports for every issuer (207) on the S&P/TSX Composite Index (TSX Index).

Access reports on other issuers at <u>www.rotman.utoronto.ca/Johnston</u>.

### Mullen Group Ltd. (MTL)

**Corporate Profile** 

Industry:	Market Cap:	TSX Index Market Cap Rank:	Region:	Fiscal Year End:
Energy	\$1.1 billion	202 / 207	Alberta, Canada	12/31

MTL Ownership Type: Widely-Held

MTL Size Peer Group: Market Cap Under \$4.75B\*

\*\$4.75B is the median market capitalization as of January 21, 2021 among our sample of 207 TSX Index companies

Ownership Type	<b>78%</b>	<b>10%</b>	<b>12%</b>
Breakdown:	Widely-Held	Controlled: Single-Class	Controlled: Dual-Class
2020 TSX Index	No shareholder or entity holds shares with at least 30% voting control of the corporation.	A shareholder or a block of related shareholders controls at least 30% of all votes.	At least 30% of all votes are controlled by a shareholder or a block of related shareholders using a share class with superior voting rights.

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# Board Composition

Boards require the right people with an array of skills and perspectives to advise and oversee the organization. This section provides a snapshot of the salient features of *Mullen Group Ltd.* board's composition– size, independence, committee independence, demographics and director tenure–as it compares to other issuers across the TSX Index.

#### Board Size Comparisons

MTL	TSX Index	Energy	Widely-Held
6	9.7 avg	9.7 avg	9.5 avg

#### Highlights: Board Renewal Practices

The Johnston Centre tracks several variables on board renewal. Below you'll find what we learned about Mullen Group Ltd.'s renewal policies and the adoption of renewal policies across the TSX Index:

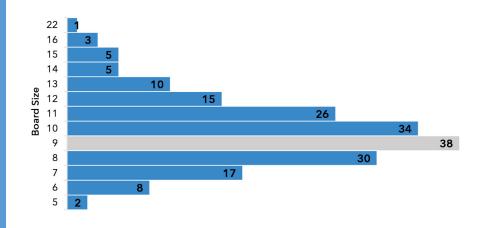
Does MTL have a director term limit?	Yes
29.0% TSX Index Adoption	
Does MTL have a director retirement age limit?	Yes
37.2% TSX Index Adoption	

## Board Demographic

### **Composition Comparisons**

### **Board Size Distribution**

#### TSX Index in 2020



Category	MTL	TSX Index	Energy	Widely-Held	
Percentage (number) of Women*	33.3% (2)	28.8%	28.8%	28.4%	
Percentage (number) of Aboriginal	Percentage (number) of Aboriginal				
Peoples or Visible Minorities*	0% (0)	5.1%	2%	4.2%	
Average Age	63.8	61.9	62.3	62.1	
Average Tenure	11.7	7.4	6.1	6.9	
*Peer Group numbers are averages.					

# Board Independence

There are a multitude of definitions and guidelines around director independence, which can make it difficult to meet everybody's expectations. The Johnston Centre understands that independence involves much more than can be measured on paper. We do, however, gather many variables related to the various relationships that directors might have to a company.

In this section, we summarize what we know about the independence of the *Mullen Group Ltd.* board and provide comparisons to other companies on the TSX Index.

#### Mullen Group Ltd. Board Independence

Independent directors: 4 / 6 (66.6%)	<u>Audit Committee:</u> 4/4 (100%) Independent
<u>CEO/Chair Roles Split:</u> No <u>Lead Director:</u> Yes	Human Resources <u>Committee:</u> 4/4 (100%) Independent <u>Nominating Committee:</u> 4/4 (100%) Independent

#### Types of Material Relationships on TSX Index Boards

Business with	Related Party	Executives of the	Family
the Corporation	Executives	Company	Ties
<b>21.7%</b> of issuers have board members that are lawyers or other professionals retained by the company, or owners/executives that control a third-party entity engaged in business with the company.	<b>15.9%</b> of issuers have an executive from a parent/ subsidiary/sister company on the board.	<b>13.5%</b> of issuers have more than one company executive on the board.	<b>12.1%</b> of issuers are considered family enterprises, with at least one generation of family succession and family members on the board.

### **Board Independence**

**Comparisons** 

Peer Group	Average Board Independence	•	Companies with a Lead Director if Chair is Non-Independent
TSX Index	81.1%	66.2%	85.7%
Energy	84.0%	82.6%	75.0%
Widely-Held	84.0%	77.0%	89.2%

#### Committee Independence Comparisons

Peer Group	Audit Committee	Human Resources Committee	Governance Committee	Nominating Committee
TSX Index	99.5%	91.8%	87.9%	89.9%
Energy	100%	95.6%	91.3%	91.3%
Widely-Held	100%	98.7%	95.6%	97.5%

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# Board Compensation

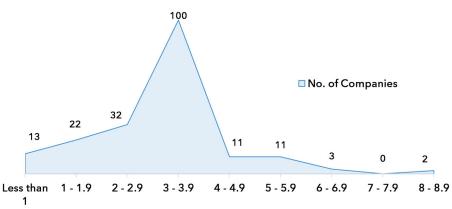
This section provides a snapshot of the *Mullen Group Ltd.* board's compensation–features, total cost, and pay breakdown–compared against other TSX Index peer groups.

#### **Comparisons:**

#### 2019 Average Pay per Director

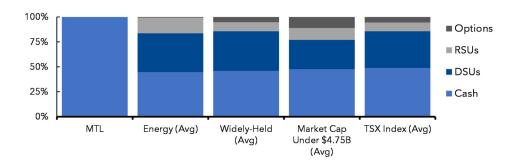


#### TSX Index: Prevalence of Director Share Ownership Guidelines as a Multiple of Total Retainer



**Director Retainer Multiple** 

#### Comparisons: Compensation Breakdown Per Director in 2019



#### Mullen Group Ltd. Board Compensation Info

2019 Average Compensation per Director:	\$72,867	
Director Share Ownership Requirement*:	No	
2019 Total Board Compensation :	\$437,200	
*Multiple of total retainer incl. cash and equity.		

#### Highlights: Board Compens<u>ation</u>

The Johnston Centre tracks the adoption and disclosure of several corporate governance parameters related to how corporate boards are paid. Below you'll find what we learned about Mullen Group Ltd. and adoption rate among Energy peers (Industry).

Are MTL Directors Required To Hold Shares? 89.2% Industry Adoption.	No
Does MTL Pay Committee Fees? 57% Industry Adoption.	Yes
Does MTL Pay Board Meeting Fees? 22% Industry Adoption.	Yes
<b>Do MTL Directors Receive</b> <b>Options?</b> 4% Industry Adoption.	No

# CEO Compensation

CEO compensation is a key responsibility of the board. Every public board makes different decisions about CEO pay, often motivated by several considerations: recruitment and retention, resource allocation, shareholder concerns, company value and performance, and peer compensation. This section provides a snapshot of the *Mullen Group Ltd*. 2019 CEO compensation and characterizes overall pay according to the largest component: cash or equity. Compensation features and breakdown of pay are compared against TSX Index peers.

#### Mullen Group Ltd.

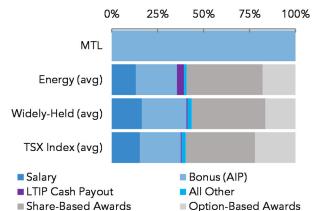
#### **CEO Compensation Info & Comparisons**

CEO Total Pay:	СЕО Рау Туре:
\$570,000	Cash Focused
Market Cap Under \$4.75B CEO Pay Median:	Energy CEO Pay Median:
\$2,941,812	\$4,166,847

### CEO Pay Types: TSX Index in 2019

Cash Focused	Balanced	Equity Focused
CEO Pay	CEO Pay	CEO Pay
<b>37% of issuers:</b> Cash makes up at least 60% of the CEO's compensation excluding pension.	<b>19% of issuers:</b> Neither cash nor equity make up at least 60% of the CEO's compensation excluding pension.	<b>43% of issuers:</b> Equity awards make up at least 60% of the CEO's compensation excluding pension.

#### Comparison: CEO Pay Breakdown in 2019



#### Highlights: TSX Index CEO Pay

The Johnston Centre tracked several parameters on the compensation governance of TSX Index companies in 2020. Below we compare *Mullen Group Ltd.* to other companies in the Energy sector (Industry).

Does relative corporate financial	
performance affect the CEO's bonus	
at MTL?	N
30% Industry adoption.	

٧O

Does MTL disclose bonus metricslinking the CEO's bonus to corporatefinancial performance?95% Industry adoption.

Does MTL disclose the weight given<br/>to each financial metric affecting the<br/>CEO's bonus payout?Yes73% Industry adoption.

Can MTL's CEO receive no bonus for not meeting targets under the plan? Yes 91% Industry adoption.

Does the MTL CEO receive equity<br/>awards with performance hurdles<br/>that consider relative corporate<br/>financial performance?No91% Industry adoption.

Does MTL disclose a claw-back policy that enables the Board to recoup for reasons that do not require a financial restatement? No 39% Industry adoption.

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# Disclosure Examples

In this section, we highlight several areas where companies are less likely to earn maximum points in *The Globe and Mail's* annual corporate board ranking "Board Games". In each area, we indicate the 2020 result for *Mullen Group Ltd.* and offer examples of disclosure that meet the criteria for each question, which can be used as optional guides.

#### **Board Games Questions with Low Adoption Rates**

Board Games Question #	MTL Score	TSX Index with max score (%)	References to Examples of Disclosure
7. b) Does the company describe how it considers the representation of women for the board of directors?	0/2	49%	<ul> <li>Intact Financial Corp earns full marks, because its circular discloses a board gender diversity policy that includes a target for the representation of women, and shows how the board has surpassed the target.</li> <li>Reference: Intact Financial Corporation. (2020). Management Information Circular, 60. Retrieved from http://www.intactfc.com/English/investors/financial-reports-and-filings/default.aspx</li> </ul>
8. Has the company addressed diversity on its board in areas other than gender?	0/2	2%	Cameco Corp earns full marks, because its circular discloses a diversity policy that requires at least one board member to identify as Indigenous and explains how the requirement has been met. Reference: Cameco Corporation. (2020). Management Information Circular, 29. Retrieved from https://www.cameco.com/media/media- library/documents/management-proxy-circular
9. Does the board have a system to evaluate its performance?	3/3	59%	<b>Canadian Tire Corp</b> earns full marks, because its circular discloses how board and individual director peer assessments are conducted. <b>Reference</b> : Canadian Tire Corporation. (2020). Management Information Circular, 27-28. Retrieved from https:// corp.canadiantire.ca/English/investors/financials-reporting/annual- disclosures/default.aspx
25. Does the company disclose it has a provision to 'claw back' bonus payments to the CEO if wrongdoing is discovered?	0/2	35%	ATCO Ltd earns full marks, because its circular discloses that directors have the discretion to recoup bonus payments if they discover wrongdoing. Several activities constitute wrongdoing, and financial restatement is not required. <b>Reference</b> : ATCO Ltd. (2020). Management Information Circular, 41. Retrieved from www.atco.com/en-ca/about-us/investors/ documents-filings.html
33. Does the company describe how it deals with related-party transactions?	0/2	14%	<b>Ritchie Bros. Auctioneers Inc</b> earns full marks, because its circular discloses the board committee responsible for reviewing related-party transactions, which parties are considered related, and the criteria used to evaluate related-party transactions. <b>Reference</b> : Ritchie Bros. Auctioneers Incorporated. (2020). Management Information Circular, 38. Retrieved from https://investor.ritchiebros.com/financials/sec-filings/default.aspx

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