

February 2021

LongView

Northland Power Inc. Corporate Board Report

The David and Sharon Johnston Centre for Corporate Governance Innovation



Preface: Outside the Box

Welcome to LongView. Your customized report on Northland Power Inc.'s corporate governance disclosure, process and structure.

Over the past 20 years, our researchers have learned that while there is likely no single best practice, good governance is a critical part of long-term, sustainable value creation. **LongView** is an evolution in governance reporting, enabling you to compare elements of *Northland Power Inc.'s* governance to other issuers at a glance, while moving away from the Johnston Centre's previous judgment-based approach. The Johnston Centre has developed **LongView** reports for every issuer (207) on the S&P/TSX Composite Index (TSX Index).

Access reports on other issuers at <u>www.rotman.utoronto.ca/Johnston</u>.

Northland Power Inc. (NPI)

Corporate Profile

Industry:	Market Cap:	TSX Index Market Cap Rank:	Region:	Fiscal Year End:
Utilities	\$9.7 billion	60 / 207	Ontario, Canada	12/31

NPI Ownership Type: Widely-Held

NPI Size Peer Group: Market Cap Over \$4.75B*

*\$4.75B is the median market capitalization as of January 21, 2021 among our sample of 207 TSX Index companies

Ownership Type	78%	10%	12%
Breakdown:	Widely-Held	Controlled: Single-Class	Controlled: Dual-Class
2020 TSX Index	No shareholder or entity holds shares with at least 30% voting control of the corporation.	A shareholder or a block of related shareholders controls at least 30% of all votes.	At least 30% of all votes are controlled by a shareholder or a block of related shareholders using a share class with superior voting rights.

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Board Composition

Boards require the right people with an array of skills and perspectives to advise and oversee the organization. This section provides a snapshot of the salient features of *Northland Power Inc.* board's composition–size, independence, committee independence, demographics and director tenure–as it compares to other issuers across the TSX Index.

Board Size Comparisons

NPI	TSX Index	Utilities	Widely-Held
9	9.7 avg	9.8 avg	9.5 avg

Highlights: Board Renewal Practices

The Johnston Centre tracks several variables on board renewal. Below you'll find what we learned about Northland Power Inc.'s renewal policies and the adoption of renewal policies across the TSX Index:

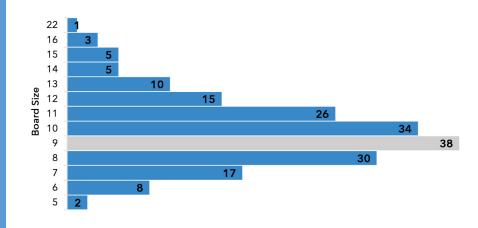
Does NPI have a director term limit?	Yes
29.0% TSX Index Adoption	
Does NPI have a director retirement age limit?	Yes
37.2% TSX Index Adoption	

Board Demographic

Composition Comparisons

Board Size Distribution

TSX Index in 2020



Category	NPI	TSX Index	Utilities	Widely-Held	
Percentage (number) of Women*	33.3% (3)	28.8%	33.6%	28.4%	
Percentage (number) of Aborigina	Percentage (number) of Aboriginal				
Peoples or Visible Minorities*	0% (0)	5.1%	4%	4.2%	
Average Age	66.7	61.9	63.1	62.1	
Average Tenure	5.9	7.4	7.0	6.9	
*Peer Group numbers are averages.					

Board Independence

There are a multitude of definitions and guidelines around director independence, which can make it difficult to meet everybody's expectations. The Johnston Centre understands that independence involves much more than can be measured on paper. We do, however, gather many variables related to the various relationships that directors might have to a company.

In this section, we summarize what we know about the independence of the *Northland Power Inc.* board and provide comparisons to other companies on the TSX Index.

Northland Power Inc.

Board Independence

Independent directors:	<u>Audit Committee:</u>
7 / 9 (77.7%)	3/3 (100%) Independent
<u>CEO/Chair Roles Split:</u>	Human Resources
Yes - Non-Independent	<u>Committee:</u>
Chair	3/3 (100%) Independent
<u>Lead Director:</u>	Nominating Committee:
Yes	4/4 (100%) Independent

Types of Material Relationships on TSX Index Boards

Business with	Related Party	Executives of the	Family
the Corporation	Executives	Company	Ties
21.7% of issuers have board members that are lawyers or other professionals retained by the company, or owners/executives that control a third-party entity engaged in business with the company.	15.9% of issuers have an executive from a parent/ subsidiary/sister company on the board.	13.5% of issuers have more than one company executive on the board.	12.1% of issuers are considered family enterprises, with at least one generation of family succession and family members on the board.

Board Independence

Comparisons

Peer Group	Average Board Independence	•	Companies with a Lead Director if Chair is Non-Independent
TSX Index	81.1%	66.2%	85.7%
Utilities	82.9%	76.9%	100.0%
Widely-Held	84.0%	77.0%	89.2%

Committee Independence Comparisons

Peer Group	Audit Committee	Human Resources Committee	Governance Committee	Nominating Committee
TSX Index	99.5%	91.8%	87.9%	89.9%
Utilities	100%	84.6%	76.9%	92.3%
Widely-Held	100%	98.7%	95.6%	97.5%

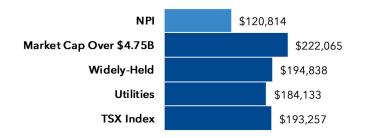
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Board Compensation

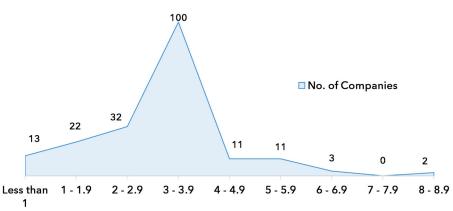
This section provides a snapshot of the *Northland Power Inc.* board's compensation–features, total cost, and pay breakdown–compared against other TSX Index peer groups.

Comparisons:

2019 Average Pay per Director



TSX Index: Prevalence of Director Share Ownership Guidelines as a Multiple of Total Retainer



Director Retainer Multiple

Comparisons: Compensation Breakdown Per Director in 2019



Northland Power Inc.

Board Compensation Info

2019 Average Compensation per Director:	\$120,814	
Director Share Ownership Requirement*:	3x	
2019 Total Board Compensation :	\$1,087,328	
*Multiple of total retainer incl. cash and equity.		

Highlights: Board Compens<u>ation</u>

The Johnston Centre tracks the adoption and disclosure of several corporate governance parameters related to how corporate boards are paid. Below you'll find what we learned about Northland Power Inc. and adoption rate among Utilities peers (Industry).

Are NPI Directors Required To Hold Shares?	Yes
97.1% Industry Adoption.	
Does NPI Pay Committee Fees? 77% Industry Adoption.	Yes
Does NPI Pay Board Meeting <u>Fees?</u>	Yes
	Yes
Fees? 38% Industry Adoption. Do NPI Directors Receive	
Fees? 38% Industry Adoption.	Yes No

CEO Compensation

CEO compensation is a key responsibility of the board. Every public board makes different decisions about CEO pay, often motivated by several considerations: recruitment and retention, resource allocation, shareholder concerns, company value and performance, and peer compensation. This section provides a snapshot of the *Northland Power Inc.* 2019 CEO compensation and characterizes overall pay according to the largest component: cash or equity. Compensation features and breakdown of pay are compared against TSX Index peers.

Northland Power Inc.

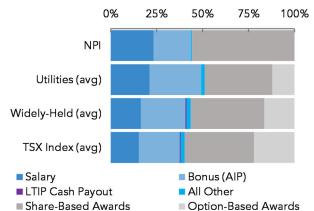
CEO Compensation Info & Comparisons

CEO Total Pay:	CEO Pay Type:
\$2,143,833	Equity Focused
Market Cap Over \$4.75B	Utilities
CEO Pay Median:	<u>CEO Pay Median:</u>
\$7,320,359	\$3,133,285

CEO Pay Types: TSX Index in 2019

Cash Focused	Balanced	Equity Focused
CEO Pay	CEO Pay	CEO Pay
37% of issuers: Cash makes up at least 60% of the CEO's compensation excluding pension.	19% of issuers: Neither cash nor equity make up at least 60% of the CEO's compensation excluding pension.	43% of issuers: Equity awards make up at least 60% of the CEO's compensation excluding pension.

Comparison: CEO Pay Breakdown in 2019



Highlights: TSX Index CEO Pay

The Johnston Centre tracked several parameters on the compensation governance of TSX Index companies in 2020. Below we compare *Northland Power Inc.* to other companies in the Utilities sector (Industry).

Does relative corporate financial performance affect the CEO's bonus at NPI? 15% Industry adoption.

Does NPI disclose bonus metricslinking the CEO's bonus to corporatefinancial performance?92% Industry adoption.

Yes

Does NPI disclose the weight given
to each financial metric affecting the
CEO's bonus payout?No76% Industry adoption.

Can NPI's CEO receive no bonus for not meeting targets under the plan? No 84% Industry adoption.

Does the NPI CEO receive equity awards with performance hurdles that consider relative corporate financial performance? Yes 92% Industry adoption.

Does NPI disclose a claw-back policy that enables the Board to recoup for reasons that do not require a financial restatement? Yes 53% Industry adoption.

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Disclosure Examples

In this section, we highlight several areas where companies are less likely to earn maximum points in *The Globe and Mail's* annual corporate board ranking "Board Games". In each area, we indicate the 2020 result for *Northland Power Inc.* and offer examples of disclosure that meet the criteria for each question, which can be used as optional guides.

Board Games Questions with Low Adoption Rates

Board Games Question #	NPI Score	TSX Index with max score (%)	References to Examples of Disclosure
7. b) Does the company describe how it considers the representation of women for the board of directors?	2/2	49%	 Intact Financial Corp earns full marks, because its circular discloses a board gender diversity policy that includes a target for the representation of women, and shows how the board has surpassed the target. Reference: Intact Financial Corporation. (2020). Management Information Circular, 60. Retrieved from http://www.intactfc.com/English/investors/financial-reports-and-filings/default.aspx
8. Has the company addressed diversity on its board in areas other than gender?	0/2	2%	 Cameco Corp earns full marks, because its circular discloses a diversity policy that requires at least one board member to identify as Indigenous and explains how the requirement has been met. Reference: Cameco Corporation. (2020). Management Information Circular, 29. Retrieved from https://www.cameco.com/media/media-library/documents/management-proxy-circular
9. Does the board have a system to evaluate its performance?	1/3	59%	Canadian Tire Corp earns full marks, because its circular discloses how board and individual director peer assessments are conducted. Reference : Canadian Tire Corporation. (2020). Management Information Circular, 27-28. Retrieved from https:// corp.canadiantire.ca/English/investors/financials-reporting/annual- disclosures/default.aspx
25. Does the company disclose it has a provision to 'claw back' bonus payments to the CEO if wrongdoing is discovered?	2/2	35%	ATCO Ltd earns full marks, because its circular discloses that directors have the discretion to recoup bonus payments if they discover wrongdoing. Several activities constitute wrongdoing, and financial restatement is not required. Reference: ATCO Ltd. (2020). Management Information Circular, 41. Retrieved from www.atco.com/en-ca/about-us/investors/ documents-filings.html
33. Does the company describe how it deals with related-party transactions?	0/2	14%	Ritchie Bros. Auctioneers Inc earns full marks, because its circular discloses the board committee responsible for reviewing related-party transactions, which parties are considered related, and the criteria used to evaluate related-party transactions. Reference : Ritchie Bros. Auctioneers Incorporated. (2020). Management Information Circular, 38. Retrieved from https://investor.ritchiebros.com/financials/sec-filings/default.aspx

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