

February 2021

LongView

Allied Properties Real Estate Investment Trust Corporate Board Report

The David and Sharon Johnston Centre for Corporate Governance Innovation

Rotman Here's where it changes.

Preface: Outside the Box

Welcome to LongView. Your customized report on Allied Properties Real Estate Investment Trust's corporate governance disclosure, process and structure.

Over the past 20 years, our researchers have learned that while there is likely no single best practice, good governance is a critical part of long-term, sustainable value creation. **LongView** is an evolution in governance reporting, enabling you to compare elements of *Allied Properties Real Estate Investment Trust's* governance to other issuers at a glance, while moving away from the Johnston Centre's previous judgment-based approach. The Johnston Centre has developed **LongView** reports for every issuer (207) on the S&P/TSX Composite Index (TSX Index).

Access reports on other issuers at <u>www.rotman.utoronto.ca/Johnston</u>.

Allied Properties Real Estate Investment Trust (AP.UN) Corporate Profile

Market Cap:	TSX Index Market Cap Rank:	Region:	Fiscal Year End:
\$4.8 billion	104 / 207	Ontario, Canada	12/31
-	•	Market Cap Market Cap: Rank:	Market Cap Market Cap: Rank: Region:

AP.UN Size Peer Group: Market Cap Over \$4.75B*

*\$4.75B is the median market capitalization as of January 21, 2021 among our sample of 207 TSX Index companies

Ownership Type	78%	10%	12%
Breakdown:	Widely-Held	Controlled: Single-Class	Controlled: Dual-Class
2020 TSX Index	No shareholder or entity holds shares with at least 30% voting control of the corporation.	A shareholder or a block of related shareholders controls at least 30% of all votes.	At least 30% of all votes are controlled by a shareholder or a block of related shareholders using a share class with superior voting rights.

The David & Sharon Johnston Centre for Corporate Governance Innovation–LongView/ 2

Board Composition

Boards require the right people with an array of skills and perspectives to advise and oversee the organization. This section provides a snapshot of the salient features of Allied Properties Real Estate Investment Trust board's composition–size, independence, committee independence, demographics and director tenure–as it compares to other issuers across the TSX Index.

Highlights: Board Renewal Practices

The Johnston Centre tracks several variables on board renewal. Below you'll find what we learned about Allied Properties Real Estate Investment Trust's renewal policies and the adoption of renewal policies across the TSX Index:

Does AP.UN have a director term limit?	No
29.0% TSX Index Adoption	
Does AP.UN have a director retirement age limit?	Yes
37.2% TSX Index Adoption	

Board Demographic

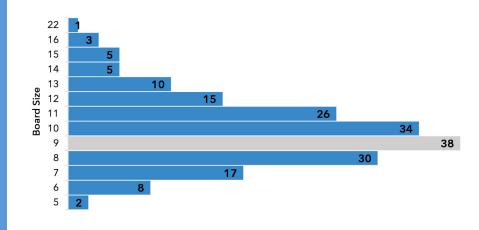
Composition Comparisons

Board Size Comparisons

AP.UN	TSX Index	Real Estate	Widely-Held
8	9.7 avg	8.3 avg	9.5 avg

Board Size Distribution





Category	AP.UN	TSX Index	Real Estate	Widely-Held
Percentage (number) of Women*	25.0% (2)	28.8%	28.9%	28.4%
Percentage (number) of Aborigina				
Peoples or Visible Minorities*	0% (0)	5.1%	2.4%	4.2%
Average Age	67.5	61.9	62.0	62.1
Average Tenure	10.2	7.4	7.9	6.9
*Peer Group numbers are average	s.			

Board Independence

There are a multitude of definitions and guidelines around director independence, which can make it difficult to meet everybody's expectations. The Johnston Centre understands that independence involves much more than can be measured on paper. We do, however, gather many variables related to the various relationships that directors might have to a company.

In this section, we summarize what we know about the independence of the *Allied Properties Real Estate Investment Trust* board and provide comparisons to other companies on the TSX Index.

Allied Properties Real Estate Investment Trust

Board Independence

Independent directors:	Audit Committee:
6 / 8 (75%)	3/3 (100%) Independent
CEO/Chair Roles Split: Yes - Independent Chair	Human Resources <u>Committee:</u> 3/3 (100%) Independent
<u>Lead Director:</u>	Nominating Committee:
No	3/3 (100%) Independent

Types of Material Relationships on TSX Index Boards

Business with	Related Party	Executives of the	Family
the Corporation	Executives	Company	Ties
21.7% of issuers have board members that are lawyers or other professionals retained by the company, or owners/executives that control a third-party entity engaged in business with the company.	15.9% of issuers have an executive from a parent/ subsidiary/sister company on the board.	13.5% of issuers have more than one company executive on the board.	12.1% of issuers are considered family enterprises, with at least one generation of family succession and family members on the board.

Board Independence

Comparisons

Peer Group	Average Board Independence	•	Companies with a Lead Director if Chair is Non-Independent
TSX Index	81.1%	66.2%	85.7%
Real Estate	80.7%	72.7%	100.0%
Widely-Held	84.0%	77.0%	89.2%

Committee Independence Comparisons

Peer Group	Audit Committee	Human Resour Committee	ces Governance Committee	Nominating Committee
TSX Index	99.5%	91.8%	87.9%	89.9%
Real Estate	100%	100%	100%	100%
Widely-Held	100%	98.7%	95.6%	97.5%

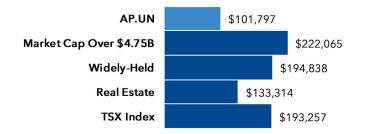
The David & Sharon Johnston Centre for Corporate Governance Innovation - LongView/ 4

Board Compensation

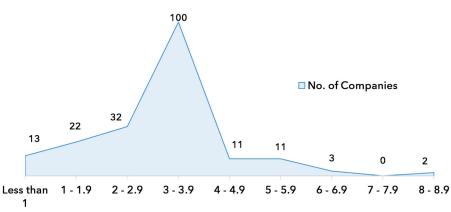
This section provides a snapshot of the Allied Properties Real Estate Investment Trust board's compensation-features, total cost, and pay breakdown-compared against other TSX Index peer groups.

Comparisons:

2019 Average Pay per Director

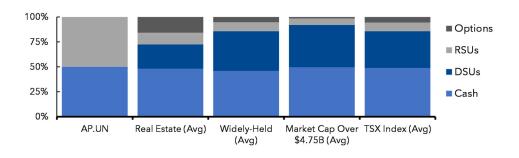


TSX Index: Prevalence of Director Share Ownership Guidelines as a Multiple of Total Retainer



Director Retainer Multiple

Comparisons: Compensation Breakdown Per Director in 2019



Allied Properties Real Estate Investment Trust

Board Compensation Info

2019 Average Compensation per Director:	\$101,797
Director Share Ownership Requirement*:	3x
2019 Total Board Compensation :	\$814,375
· · · · · · · · · · · · · · · · · · ·	iner incl. cash and equity.

Highlights: Board Compensation

The Johnston Centre tracks the adoption and disclosure of several corporate governance parameters related to how corporate boards are paid. Below you'll find what we learned about Allied Properties Real Estate Investment Trust and adoption rate among Real Estate peers (Industry).

Yes
No

45% Industry Adoption.

Does AP.UN Pay Board Meeting Fees?	No
55% Industry Adoption.	

Do AP.UN Directors Receive	
Options?	No
5% Industry Adoption.	

CEO Compensation

CEO compensation is a key responsibility of the board. Every public board makes different decisions about CEO pay, often motivated by several considerations: recruitment and retention, resource allocation, shareholder concerns, company value and performance, and peer compensation. This section provides a snapshot of the *Allied Properties Real Estate Investment Trust* 2019 CEO compensation and characterizes overall pay according to the largest component: cash or equity. Compensation features and breakdown of pay are compared against TSX Index peers.

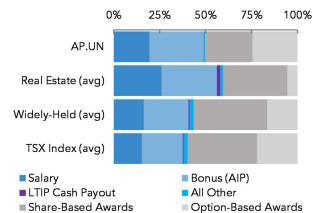
Allied Properties Real Estate Investment Trust CEO Compensation Info & Comparisons

CEO Total Pay:	CEO Pay Type:
\$4,090,807	Balanced
Market Cap Over \$4.75B	Real Estate
CEO Pay Median:	<u>CEO Pay Median:</u>
\$7,320,359	\$2,721,080

CEO Pay Types: TSX Index in 2019

Cash Focused	Balanced	Equity Focused
CEO Pay	CEO Pay	CEO Pay
37% of issuers: Cash makes up at least 60% of the CEO's compensation excluding pension.	19% of issuers: Neither cash nor equity make up at least 60% of the CEO's compensation excluding pension.	43% of issuers: Equity awards make up at least 60% of the CEO's compensation excluding pension.

Comparison: CEO Pay Breakdown in 2019



Highlights: TSX Index CEO Pay

The Johnston Centre tracked several parameters on the compensation governance of TSX Index companies in 2020. Below we compare Allied Properties Real Estate Investment Trust to other companies in the Real Estate sector (Industry).

Does relative corporate financial	
performance affect the CEO's bonus at AP.UN?	N
18% Industry adoption.	

Does AP.UN disclose bonus metricslinking the CEO's bonus to corporatefinancial performance?90% Industry adoption.

Does AP.UN disclose the weight given to each financial metric affecting the CEO's bonus payout? No 59% Industry adoption.

Can AP.UN's CEO receive no bonus for not meeting targets under the plan? Yes 68% Industry adoption.

Does the AP.UN CEO receive equity awards with performance hurdles that consider relative corporate financial performance? 63% Industry adoption.

No

Yes

Does AP.UN disclose a claw-back policy that enables the Board to recoup for reasons that do not require a financial restatement? 22% Industry adoption.

The David & Sharon Johnston Centre for Corporate Governance Innovation – LongView/ 6

Disclosure Examples

In this section, we highlight several areas where companies are less likely to earn maximum points in *The Globe and Mail's* annual corporate board ranking "Board Games". In each area, we indicate the 2020 result for *Allied Properties Real Estate Investment Trust* and offer examples of disclosure that meet the criteria for each question, which can be used as optional guides.

Board Games Questions with Low Adoption Rates

Board Games Question #	AP.UN Score	TSX Index with max score (%)	References to Examples of Disclosure
7. b) Does the company describe how it considers the representation of women for the board of directors?	2/2	49%	 Intact Financial Corp earns full marks, because its circular discloses a board gender diversity policy that includes a target for the representation of women, and shows how the board has surpassed the target. Reference: Intact Financial Corporation. (2020). Management Information Circular, 60. Retrieved from http://www.intactfc.com/English/investors/financial-reports-and-filings/default.aspx
8. Has the company addressed diversity on its board in areas other than gender?	0/2	2%	 Cameco Corp earns full marks, because its circular discloses a diversity policy that requires at least one board member to identify as Indigenous and explains how the requirement has been met. Reference: Cameco Corporation. (2020). Management Information Circular, 29. Retrieved from https://www.cameco.com/media/media-
9. Does the board have a system to evaluate its performance?	3/3	59%	library/documents/management-proxy-circular Canadian Tire Corp earns full marks, because its circular discloses how board and individual director peer assessments are conducted. Reference : Canadian Tire Corporation. (2020). Management Information Circular, 27-28. Retrieved from https:// corp.canadiantire.ca/English/investors/financials-reporting/annual- disclosures/default.aspx
25. Does the company disclose it has a provision to 'claw back' bonus payments to the CEO if wrongdoing is discovered?	2/2	35%	ATCO Ltd earns full marks, because its circular discloses that directors have the discretion to recoup bonus payments if they discover wrongdoing. Several activities constitute wrongdoing, and financial restatement is not required. Reference: ATCO Ltd. (2020). Management Information Circular, 41. Retrieved from www.atco.com/en-ca/about-us/investors/ documents-filings.html
33. Does the company describe how it deals with related-party transactions?	0/2	14%	Ritchie Bros. Auctioneers Inc earns full marks, because its circular discloses the board committee responsible for reviewing related-party transactions, which parties are considered related, and the criteria used to evaluate related-party transactions. Reference: Ritchie Bros. Auctioneers Incorporated. (2020). Management Information Circular, 38. Retrieved from https://investor.ritchiebros.com/financials/sec-filings/default.aspx

Our Donors

The David & Sharon Johnston Centre for Corporate Governance Innovation at the Rotman School relies on the financial support of its sponsors to fund events and research. We would like to thank the following sponsors for their generous support.

Founding Partners

The Rogers Foundation ATCO Limited KPMG LLP Anonymous

Founding Supporters

Great-West Life Assurance Company Mackenzie Investments Power Corporation of Canada

Partners

Brendan Calder Canadian Tire Corporation Ltd. Langar Foundation in honour of Dr. Gail Regan Robert McEwen The Bay Tree Foundation The Jay and Barbara Hennick Family Foundation The Ralph M. Barford Foundation Viewpoint Foundation

Rotman

The David and Sharon Johnston Centre for Corporate Governance Innovation

Rotman School of Management

105 St. George Street, Toronto Ontario, Canada M5S 3E6 t 416-978-4930 E matt.fullbrook@rotman.utoronto.ca