February 2021 LongView First Majestic Silver Corp. Corporate Board Report The David and Sharon Johnston Centre for Corporate Governance Rotman Here's where it changes. Innovation

### **Preface:**

### **Outside the Box**

Welcome to LongView. Your customized report on First Majestic Silver Corp.'s corporate governance disclosure, process and structure.

Over the past 20 years, our researchers have learned that while there is likely no single best practice, good governance is a critical part of long-term, sustainable value creation. LongView is an evolution in governance reporting, enabling you to compare elements of First Majestic Silver Corp.'s governance to other issuers at a glance, while moving away from the Johnston Centre's previous judgment-based approach. The Johnston Centre has developed LongView reports for every issuer (207) on the S&P/TSX Composite Index (TSX Index).

Access reports on other issuers at <a href="https://www.rotman.utoronto.ca/Johnston">www.rotman.utoronto.ca/Johnston</a>.

#### First Majestic Silver Corp. (FR)

### **Corporate Profile**

|           |               | TSX Index<br>Market Cap |                          | Fiscal    |
|-----------|---------------|-------------------------|--------------------------|-----------|
| Industry: | Market Cap:   | Rank:                   | Region:                  | Year End: |
| Materials | \$3.9 billion | 116 / 207               | British Columbia, Canada | 12/31     |

FR Ownership Type: Widely-Held

\*\$4.75B is the median market capitalization as of January 21, 2021 among our sample of 207 TSX Index companies

| Ownership Type Breakdown: | <b>78%</b>   | 10%   | <b>12%</b>  |
|---------------------------|--|---|---|
|                           | Widely-Held  | Controlled: Single-Class  | Controlled: Dual-Class  |
| 2020 TSX Index            | No shareholder or entity holds shares with at least 30% voting control of the corporation. | A shareholder or a block of<br>related shareholders<br>controls at least 30% of all<br>votes. | At least 30% of all votes are controlled by a shareholder or a block of related shareholders using a share class with superior voting rights. |

# Board Composition

Boards require the right people with an array of skills and perspectives to advise and oversee the organization. This section provides a snapshot of the salient features of *First Majestic Silver Corp*. board's composition—size, independence, committee independence, demographics and director tenure—as it compares to other issuers across the TSX Index.

#### **Board Size**

Comparisons

|    | TSX     |           |             |
|----|---------|-----------|-------------|
| FR | Index   | Materials | Widely-Held |
| 6  | 9.7 avg | 9.1 avg   | 9.5 avg     |

#### **Highlights:**

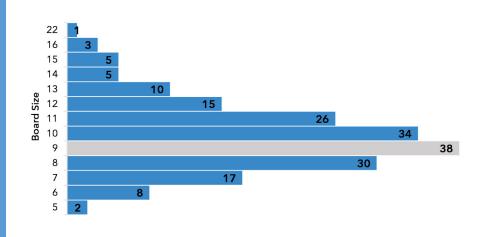
**Board Renewal Practices** 

The Johnston Centre tracks several variables on board renewal. Below you'll find what we learned about First Majestic Silver Corp.'s renewal policies and the adoption of renewal policies across the TSX Index:

| Does FR have a director term limit?           | Yes |
|---|-----|
| 29.0% TSX Index Adoption                      |     |
| Does FR have a director retirement age limit? | No  |
| 27.2% TSY Index Adention                      |     |

#### **Board Size Distribution**

TSX Index in 2020



#### **Board Demographic**

**Composition Comparisons** 

| Category                          | FR        | TSX Index | Materials | Widely-Held |
|-----------------------------------|-----------|-----------|-----------|-------------|
| Percentage (number) of Women*     | 50.0% (3) | 28.8%     | 25.2%     | 28.4%       |
| Percentage (number) of Aborigina  | I         |           |           |             |
| Peoples or Visible Minorities*    | 33.3% (2) | 5.1%      | 6.5%      | 4.2%        |
| Average Age                       | 60.5      | 61.9      | 61.5      | 62.1        |
| Average Tenure                    | 8.9       | 7.4       | 6.9       | 6.9         |
| *Peer Group numbers are averages. |           |           |           |             |

# **Board**

# Independence

There are a multitude of definitions and guidelines around director independence, which can make it difficult to meet everybody's expectations. The Johnston Centre understands that independence involves much more than can be measured on paper. We do, however, gather many variables related to the various relationships that directors might have to a company.

In this section, we summarize what we know about the independence of the *First Majestic Silver Corp.* board and provide comparisons to other companies on the TSX Index.

#### First Majestic Silver Corp.

**Board Independence** 

Independent directors: 5 / 6 (83.3%)

CEO/Chair Palas Salite

Lead Director:

No

CEO/Chair Roles Split:
Yes - Independent Chair

Human Resources <u>Committee:</u> 4/4 (100%) Independent

**Audit Committee:** 

2/2 (100%) Independent

Nominating Committee: 4/4 (100%) Independent

#### **Types of Material Relationships**

on TSX Index Boards

Business with the Corporation

21.7% of issuers have board members that are lawyers or other professionals retained by the company, or owners/executives that control a third-party entity engaged in business with the company.

Related Party Executives

15.9% of issuers have an executive from a parent/subsidiary/sister company on the board.

**Executives of the Company** 

**13.5%** of issuers have more than one company executive on the board.

Family Ties

12.1% of issuers are considered family enterprises, with at least one generation of family succession and family members on the board.

#### **Board Independence**

**Comparisons** 

| Peer Group  | Average Board<br>Independence |       | Companies with a Lead Director if Chair is Non-Independent |
|-------------|-------------------------------|-------|--|
| TSX Index   | 81.1%                         | 66.2% | 85.7%  |
| Materials   | 82.3%                         | 65.2% | 87.5%  |
| Widely-Held | 84.0%                         | 77.0% | 89.2%  |

#### Committee Independence

Comparisons

| -           | Audit     |           | ces Governance | Nominating |
|-------------|-----------|-----------|----------------|------------|
| Peer Group  | Committee | Committee | Committee      | Committee  |
| TSX Index   | 99.5%     | 91.8%     | 87.9%          | 89.9%      |
| Materials   | 100%      | 97.8%     | 91.3%          | 93.4%      |
| Widely-Held | 100%      | 98.7%     | 95.6%          | 97.5%      |

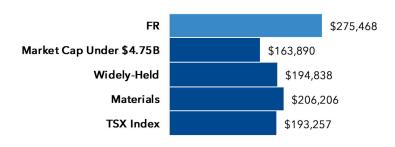
### Board

# Compensation

This section provides a snapshot of the First Majestic Silver Corp. board's compensation–features, total cost, and pay breakdown–compared against other TSX Index peer groups.

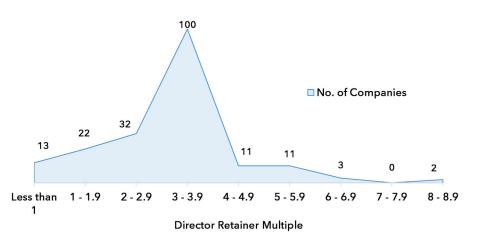
#### Comparisons:

2019 Average Pay per Director



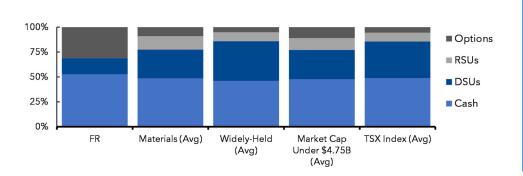
#### TSX Index: Prevalence of Director Share Ownership

**Guidelines as a Multiple of Total Retainer** 



#### Comparisons:

**Compensation Breakdown Per Director in 2019** 



#### First Majestic Silver Corp.

**Board Compensation Info** 

| 2019 Average Compensation per Director:            | \$275,468   |  |
|--|-------------|--|
| Director Share Ownership Requirement*:             | 0.5x        |  |
| 2019 Total Board<br>Compensation :                 | \$1,652,808 |  |
| *Multiple of total retainer incl. cash and equity. |             |  |

#### Highlights:

#### **Board Compensation**

The Johnston Centre tracks the adoption and disclosure of several corporate governance parameters related to how corporate boards are paid. Below you'll find what we learned about First Majestic Silver Corp. and adoption rate among Materials peers (Industry).

| Are FR Directors Required To Hold Shares? | Yes |
|---|-----|
| 89.2% Industry Adoption.                  |     |
| Does FR Pay Committee Fees?               | Yes |
| 46% Industry Adoption.                    |     |
| Does FR Pay Board Meeting                 |     |
| Fees?                                     | Yes |
| 28% Industry Adoption.                    |     |
| Do FR Directors Receive Options?          | Yes |

17% Industry Adoption.

### **CEO**

# Compensation

CEO compensation is a key responsibility of the board. Every public board makes different decisions about CEO pay, often motivated by several considerations: recruitment and retention, resource allocation, shareholder concerns, company value and performance, and peer compensation. This section provides a snapshot of the First Majestic Silver Corp. 2019 CEO compensation and characterizes overall pay according to the largest component: cash or equity. Compensation features and breakdown of pay are compared against TSX Index peers.

#### First Majestic Silver Corp.

**CEO Compensation Info & Comparisons** 

| CEO Total Pay: | CEO Pay Type: |
|----------------|---------------|
| \$4,709,444    | Cash Focused  |
|                |               |

Market Cap Under \$4.75B **CEO Pay Median:** 

\$2,941,812

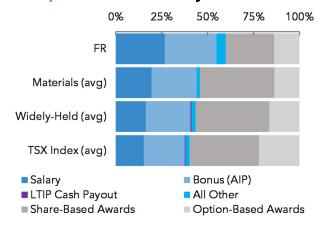
**Materials CEO Pay Median:** 

\$3,334,438

#### **CEO Pay Types: TSX Index in 2019**

| Cash Focused<br>CEO Pay   | Balanced<br>CEO Pay   | Equity Focused CEO Pay  |
|---|---|---|
| 37% of issuers: Cash makes up at least 60% of the CEO's compensation excluding pension. | 19% of issuers: Neither cash nor equity make up at least 60% of the CEO's compensation excluding pension. | 43% of issuers: Equity awards make up at least 60% of the CEO's compensation excluding pension. |

#### Comparison: CEO Pay Breakdown in 2019



#### **Highlights: TSX Index CEO Pay**

The Johnston Centre tracked several parameters on the compensation governance of TSX Index companies in 2020. Below we compare First Majestic Silver Corp. to other companies in the Materials sector (Industry).

Does relative corporate financial performance affect the CEO's bonus at FR?

No

No

No

No

No

No

32% Industry adoption.

Does FR disclose bonus metrics linking the CEO's bonus to corporate financial performance?

89% Industry adoption.

Does FR disclose the weight given to each financial metric affecting the **CEO's bonus payout?** 

65% Industry adoption.

Can FR's CEO receive no bonus for not meeting targets under the plan?

84% Industry adoption.

Does the FR CEO receive equity awards with performance hurdles that consider relative corporate financial performance?

80% Industry adoption.

Does FR disclose a claw-back policy that enables the Board to recoup for reasons that do not require a financial restatement?

26% Industry adoption.

# **Disclosure**

# **Examples**

In this section, we highlight several areas where companies are less likely to earn maximum points in *The Globe and Mail's* annual corporate board ranking "Board Games". In each area, we indicate the 2020 result for *First Majestic Silver Corp.* and offer examples of disclosure that meet the criteria for each question, which can be used as optional guides.

#### **Board Games Questions with Low Adoption Rates**

| Board Games<br>Question #  | FR<br>Score | TSX Index<br>with max<br>score (%) | References to Examples of Disclosure   |
|--|-------------|------------------------------------|--|
| 7. b) Does the company describe how it considers the representation of women for the board of directors?               | 2/2         | 49%                                | Intact Financial Corp earns full marks, because its circular discloses a board gender diversity policy that includes a target for the representation of women, and shows how the board has surpassed the target.  Reference: Intact Financial Corporation. (2020). Management Information Circular, 60. Retrieved from http://www.intactfc.com/English/investors/financial-reports-and-filings/default.aspx  |
| 8. Has the company addressed diversity on its board in areas other than gender?  | 1/2         | 2%                                 | Cameco Corp earns full marks, because its circular discloses a diversity policy that requires at least one board member to identify as Indigenous and explains how the requirement has been met.  Reference: Cameco Corporation. (2020). Management Information Circular, 29. Retrieved from https://www.cameco.com/media/media-library/documents/management-proxy-circular  |
| 9. Does the board have a system to evaluate its performance?   | 2/3         | 59%                                | Canadian Tire Corp earns full marks, because its circular discloses how board and individual director peer assessments are conducted. Reference: Canadian Tire Corporation. (2020). Management Information Circular, 27-28. Retrieved from https://corp.canadiantire.ca/English/investors/financials-reporting/annual-disclosures/default.aspx   |
| 25. Does the company disclose it has a provision to 'claw back' bonus payments to the CEO if wrongdoing is discovered? | 1/2         | 35%                                | ATCO Ltd earns full marks, because its circular discloses that directors have the discretion to recoup bonus payments if they discover wrongdoing. Several activities constitute wrongdoing, and financial restatement is not required.  Reference: ATCO Ltd. (2020). Management Information Circular, 41. Retrieved from www.atco.com/en-ca/about-us/investors/documents-filings.html   |
| 33. Does the company describe how it deals with related-party transactions?  | 0/2         | 14%                                | Ritchie Bros. Auctioneers Inc earns full marks, because its circular discloses the board committee responsible for reviewing related-party transactions, which parties are considered related, and the criteria used to evaluate related-party transactions.  Reference: Ritchie Bros. Auctioneers Incorporated. (2020).  Management Information Circular, 38. Retrieved from https://investor.ritchiebros.com/financials/sec-filings/default.aspx |

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