

JILLIAN CHOWN

Rotman School of Management, University of Toronto
105 St. George St., Toronto, ON Canada M5S 3E6
+1 (416) 557-6047

jillian.chown10@rotman.utoronto.ca

<http://jillianchown.wix.com/research>

EDUCATION

Rotman School of Management, University of Toronto

PhD Candidate, Strategic Management (graduation anticipated Spring 2016)

- Committee Chair: Sarah Kaplan
- Committee Members: Brian Golden, Nicola Lacetera, Anita McGahan
- Dissertation: Implementing Change with a Professional Workforces: A Multi-Method Exploration

Masters of Business Administration (2006)

- Top academic standing for Full Time MBA Core (GPA of 3.91).

University of Toronto

Bachelor of Applied Science - Engineering Science (2004)

- Ranked 1st in class (2002); Dean's List 2001-2003

RESEARCH INTERESTS

- Organization Theory
- Professionals, Knowledge Workers & Experts
- Organizational Change
- Incentives & Control
- Healthcare

TEACHING INTERESTS

- Strategy
- Organization Theory
- Organizational Change & Implementation
- Management Consulting
- Health Sector Strategy

RESEARCH

Publications:

- [1] Chown, Jillian & Liu, Christopher (2015). Geography and Power in an Organizational Forum: Evidence from the U.S. Senate Chamber. *Strategic Management Journal* 36(2): 177-196.
 - Earlier version published in *Academy of Management Best Paper Proceedings 2012* (as "Micro-Geography and Opportunities for Relationships: Evidence from the US Senate Chamber")

Working Papers:

- [2] Professionals and Incentives in Organizations: Evidence from the market for physician services (Job Market Paper)
- [3] Engaging Professionals in Change: How value articulation can lead professionals to accept organizational infringements on their autonomy (Ethnography)

Work in Progress:

- Professional associations and the contestation over field-level frames and boundaries (joint with Sarah Kaplan)
- Geographic determinants of communication and collaboration within a cross-disciplinary medical program (joint with Chris Liu)

CONFERENCES, WORKSHOPS & PRESENTATIONS

- Wharton People & Organization's Conference, Philadelphia, PA, October 2015
 - "Professionals and Incentives in Organizations: Evidence from the market for physician services"
- Academy of Management (AOM) Annual Meeting, Vancouver, BC, August 2015
 - "Professionals, bureaucracy and organizational change" as part of symposium "Changing Institutions: New Logics, Reforms and Labor Structures in Professional Organizations."
 - OMT Doctoral Consortium
- Alberta Institutions Conference PhD Workshop, June 2015
 - "Professionals and Incentives in Organizations: Evidence from the market for physician services"
- Ontario & Quebec Qualitative Methods Workshop, Montreal, QC, May 2015
 - "Professionals, bureaucracy and organizational change"
- Consortium for Competitiveness and Cooperation (CCC), New York City, April 2015
 - "Professionals and Incentives in Organizations: Evidence from the market for physician services"
- Academy of Management (AOM) Annual Meeting, Philadelphia, PA, August 2014
 - "Situated professionalism: Navigating the competing institutional logics of professionalism and the market"
- European Group on Organization Studies (EGOS) Colloquium, Montreal, QC, July 2013
 - "Situated professionalism: Navigating the competing institutional logics of professionalism and the market"
- Structuring Work In and Around Organizations Workshop, Montreal, QC, July 2013
 - "Situated professionalism: Navigating the competing institutional logics of professionalism and the market"
- Academy of Management (AOM) Annual Meeting, Boston, MA, August 2012
 - Presented "Micro-Geography and Opportunities for Relationships: Evidence from the US Senate Chamber" (joint with Chris Liu)
 - OMT Dissertation Proposal Workshop

AWARDS & ACHIEVEMENTS

- Social Sciences and Humanities Research Council (SSHRC) Doctoral Award (2013-2015)
- European Group on Organization Studies (EGOS) Colloquium Travel Grant (2013)
- School of Graduate Studies (SGS) Conference Grant (2012)
- William Osborn Twaits Fellowship, Rotman School of Management (2011 – 2014)
- Doctoral Fellowship, Rotman School of Management (2010 – present)
- Andrew Alexander Kinghorn Award and Fellowship for achieving highest academic standing in Full Time Core MBA class (2005)

- Recipient of numerous scholarships for academic performance, leadership and overall contribution to school life during MBA (Dean’s List & Bregman Scholar, CIBC BASc/MBA Scholarship, Class of 1997 Scholarship, Class of 2002 MBA Award, CIBC Access Award)
- Voted the valedictorian of Full Time MBA program (by peers)
- Part of design team for MOST microsatellite (while working as Junior Engineer at Dynacon) which won the 2008 Canadian Aeronautics and Space Institute “Alouette Award” for outstanding contributions to advancement in Canadian space technology, applications, science and engineering

SERVICE & REVIEWING

- Ad hoc reviewer for *Strategic Management Journal*
- Conference referee: Academy of Management (2012 – present)
- Rotman Faculty Council, PhD representative (2012-2013)
- Rotman PhD Program Committee, PhD representative (2012-2013)

ACADEMIC EXPERIENCE

Research Assistant

- 2013: Research Assistant for Sarah Kaplan
- 2013, 2014: Research Assistant for Mara Lederman
- 2011: Research Assistant for Christopher Liu

Guest Lecturer

- 2012, 2013: Guest Lecturer for Sandford Borins, Seminar in Strategy (UofT Scarborough Commerce)
- 2009: Guest Lecturer for Management Consulting (Concordia MBA)

Teaching Assistant

- 2015: Sarah Kaplan, Corporation 360 (Rotman MBA)
- 2014: Anne Bowers, Christopher Liu & Brian Silverman, Core Strategy (Rotman MBA)
- 2014: Bill McEvily, Strategic Change and Implementation (Rotman MBA)
- 2012: Jan Klakurka, Strategic Management (Rotman Commerce)
- 2011, 2012: Brian Golden, Health Sector Strategy & Organization (Rotman MBA)
- 2011: Terry Amburgey, Strategic Management (Rotman Commerce)
 - Duties included lecturing for two sessions
- 2011: Scott Rutherford, Management Consulting (Rotman MBA)

MEDIA MENTIONS

- Financial Times (May, 2014): “Your location matters in the office environment, say researchers”
- Time (April, 2014): “Science Proves It: The Senate Really Is Junior High”

OTHER PROFESSIONAL EXPERIENCE

- *HIO-Group (now KPMG), Toronto, ON* - Healthcare Performance Improvement Consultant (2009)
- *McKinsey & Company, ON & QC* - Engagement Manager (2008-2009), Associate (2006-2008)
- *Deloitte Consulting, Toronto, ON* - Summer Associate (2005)
- *Petro-Canada, Mississauga, ON* - E-Business Analyst (2004)
- *Petro-Canada Lubricants, Mississauga, ON* - Project Engineer (2002-2003)
- *Dynacon Enterprises Ltd, Mississauga, ON* – Junior Aerospace Engineer (2000)

REFERENCES

Prof. Sarah Kaplan

University of Toronto
Rotman School of Management
105 St. George Street
Toronto, ON Canada M5S 3E6
(416) 978-7403
sarah.kaplan@rotman.utoronto.ca

Prof. Anita McGahan

University of Toronto
Rotman School of Management
105 St. George Street
Toronto, ON Canada M5S 3E6
(416) 978-6188
anita.mcgahan@rotman.utoronto.ca

Prof. Brian Golden

University of Toronto
Rotman School of Management
105 St. George Street
Toronto, ON Canada M5S 3E6
(416) 946-8519
brian.golden@rotman.utoronto.ca

Prof. Nico Lacetera

University of Toronto
Rotman School of Management
105 St. George Street
Toronto, ON Canada M5S 3E6
nico.lacetera@rotman.utoronto.ca