

Greg Distelhorst

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CURRENT POSITION

Assistant Professor (starting July 1, 2018) 2018-
University of Toronto, Centre for Industrial Relations and Hum. Resources

PREVIOUS POSITIONS

Assistant Professor of Global Economics and Management 2016-2018
Massachusetts Institute of Technology, Sloan School of Management

Associate Professor of International Business 2015-2016
University of Oxford, Saïd Business School

Postdoctoral Fellow, Strategic Management 2013-2015
University of Toronto, Rotman School of Management

Predocctoral Fellow, Center on Democracy, Development & Rule of Law 2012-2013
Stanford University

EDUCATION

Ph.D., Political Science, Massachusetts Institute of Technology 2013

B.A., Cognitive Science, *Magna Cum Laude*, Yale University 2003

PEER-REVIEWED ARTICLES

Distelhorst, G. and R.M. Locke. Forthcoming. "Does Compliance Pay? Social Standards and Firm-level Trade." *American Journal of Political Science*.

Distelhorst, G., J. Hainmueller, and R.M. Locke. 2017. "Does Lean Improve Labor Standards? Management and Social Performance in the Nike Supply Chain." *Management Science* 63(3): 707–728.

Media: *Harvard Business Review*, <https://goo.gl/NjlZUb>. *Insights by Stanford Business*, <https://goo.gl/Dpnat8>

Distelhorst, G., and Y. Hou. 2017. "Constituency Service Under Nondemocratic Rule: Evidence from China." *The Journal of Politics* 79(3): 1024-1040.

Distelhorst, G. 2017. "The Power of Empty Promises: Quasidemocratic Institutions and Activism in China." *Comparative Political Studies* 50(4): 464-498.

Fu, D. and G. Distelhorst. 2017. "Grassroots Participation and Repression Under Hu Jintao and Xi Jinping." *The China Journal*, 79: 100-122.

Distelhorst, G., R.M. Locke, T. Pal, and H. Samel. 2015. "Production Goes Global, Compliance Stays Local: Private Regulation in Global Electronics." *Regulation & Governance* 9(3): 224-242.

Distelhorst, G. and Y. Hou. 2014. "Ingroup Bias in Official Behavior: A National Field Experiment in China." *Quarterly Journal of Political Science* 9: 203–230.

WORK IN PROGRESS

Amengual, M., G. Distelhorst, and D. Tobin. "Incentivizing Labor Compliance through Global Purchasing Practices." *Revise and resubmit.*

Boittin, M., G. Distelhorst, and F. Fukuyama. "Reassessing the Quality of Government in China." MIT Sloan Research Paper No. 5181-16.

Media: *Marginal Revolution*, <https://goo.gl/w5FgDA>

Distelhorst, G. and A. McGahan. "Becoming Part of the Solution: How Exporters from Emerging Markets Shift Toward Socially Responsible Employment." *Under review.*

Distelhorst, G. and D. Fu. "Performing Authoritarian Citizenship: Public Transcripts in China." *Revise and resubmit.*

Media: *The Economist*, <https://goo.gl/VuLM2a>

Distelhorst, G., J. Stroehle, and D. Yang. "Certified for Success? Ethical Labor Certifications and Chinese Manufacturers."

INVITED and PEER-REVIEWED PRESENTATIONS

University of Michigan, Lieberthal-Rogel Center for Chinese Studies	2018 (fall)
University of Pennsylvania, Center for the Study of Contemporary China	2018 (fall)
Copenhagen Business School	2018
ESADE, Business and Society Seminar	2018
Free University of Berlin, Institute of China Studies	2018
University of Göttingen, Centre for Modern East Asian Studies	2018
University of Vienna, Department of East Asian Studies	2018
Brown University and Zhejiang University, State Capacity Workshop	2017
Harvard Workshop on Chinese Politics	2017
International Political Economy Society, Virtual Workshop	2017
Mini-Conference on Chinese Politics, American Political Science Assoc	2017
National Sun Yat-Sen University, Conference on Xi Jinping's China	2017
Brown University, Nike Inc Workshop	2017
Notre Dame, Citizens and the State in Authoritarian Regimes	2017
Shanghai Jiaotong University, Empirical Study of China Workshop	2017
Brown University, Watson Institute for International Studies	2016
Manchester University, Global Production Networks Workshop	2016
MIT Sloan School, IWER Seminar	2016
Stanford University, CDDRL Seminar	2016
University of Edinburgh, Strategy Seminar	2016
University of Toronto, Centre for Industrial Relations and Hum Res	2016
The New School, Milano School of International Affairs	2015
Wharton School, Multinational Management Seminar	2015
University of Oxford, Saïd Business School	2015
University of Toronto, Employment Relations Student Association	2015
Duke University, New Faces in China Studies Conference	2013
UC-San Diego, China Research Workshop	2013
Stanford-Berkeley China Social Science Workshop	2013

CONFERENCE PRESENTATIONS

Alliance for Research on Corporate Sustainability	2018, 17
Society for Business Ethics	2018
Labor and Employment Relations Association	2018,17,13
American Political Science Association	2018,17,14...
ComplianceNet Annual Meeting	2018
Canadian Industrial Relations Association	2017
Association of Asian Studies	2017,11,10
Association of Chinese Political Studies	2016
Society for the Advancement of Socio-Economics	2012,11

RESEARCH GROUPS and CONSULTING

New Conversations Project, Cornell ILR School, Co-investigator	2017-present
The Governance Project, Stanford University, Co-investigator	2012-present
Just Supply Chains, MIT, Co-investigator	2008-present
International Labour Organization, Bureau for Employers' Activities	2015
Ford Foundation Beijing Office, Consultant	2011, 12
Researcher, Philip P. Pan, The Washington Post (<i>Out of Mao's Shadow</i>)	2005-06
Researcher, Ching Kwan Lee, UCLA Sociology (<i>Against the Law</i>)	2003

AWARDS

LERA Competitive Papers Selection (declined)	2017
Stanford University, Freeman Spogli Institute, Predoctoral Fellowship	2012-13
NSF Doctoral Dissertation Research Improvement Grant	2011
MIT MISTI Greater China Fund for Innovation	2011
National Security Education Program Boren Fellowship	2010
Fulbright U.S. Student Award	2009
Carroll L. Wilson Award, MIT	2007
NSF IGERT Fellowship	2007
Yale-China Association, Mainland China English Teaching Fellowship	2003

TEACHING

Global Strategy (EMBA), MIT Sloan School	2016-18
Global Markets (Sloan Fellows), MIT Sloan School	2016-17
Strategies for Sustainable Business (MBA/Exec Ed), MIT Sloan School	2017-18
Leadership and Integrative Management (EMBA), MIT Sloan School	2016-17
Action Learning Mentor: GO-Lab, S-Lab, MIT Sloan School	2016-18
Global Strategy (MBA), Saïd Business School, Oxford University	2016
Global Challenges, Univ. of Toronto, Guest lecturer and project judge	2015
Topics in Industrial Relations and HR, Univ. of Toronto, Guest lecturer	2014
Yale-China Association, Yali School, Changsha, China	2004-05

SERVICE

Peer reviewer: *American Journal of Political Science*, *American Political Science Review*, *Asian Studies Review*, *British Journal of Political Science*, *Business Ethics: A European Review*, *Canadian Journal of Political Science*, *China: An International Journal*, *Comparative Political Studies*, *Comparative Politics*, *Governance*, *Human Relations*, *ILR Review*, *International Political Science Review*, *The Journal of Politics*, *Oxford University Press*, *Political Research Quarterly*, *Proceedings of the National Academy of Sciences*, *Regulation & Governance*, *Strategic Management Journal*, *Strategic Management Society*.

ARCS Annual Meeting Doctoral Colloquium, Co-organizer	2018
MIT Sloan China Seminar, Co-organizer	2017-18
MIT Distinguished Fellowships Committee	2016-present
Carroll L. Wilson Award Committee	2009-present
International Institute of Boston, Workforce Development Volunteer	2009, 12
Yale College Opera Company, Producer and Director of Operations	2001-02
Student Conservation Association, Ouachita National Forest, Arkansas	1999

SKILLS

Languages—Mandarin Chinese (fluent), Spanish (basic)
Programming—Perl, Python, and Visual Basic
Statistical software—R and STATA
Interests—running, wildlife, dance, baseball